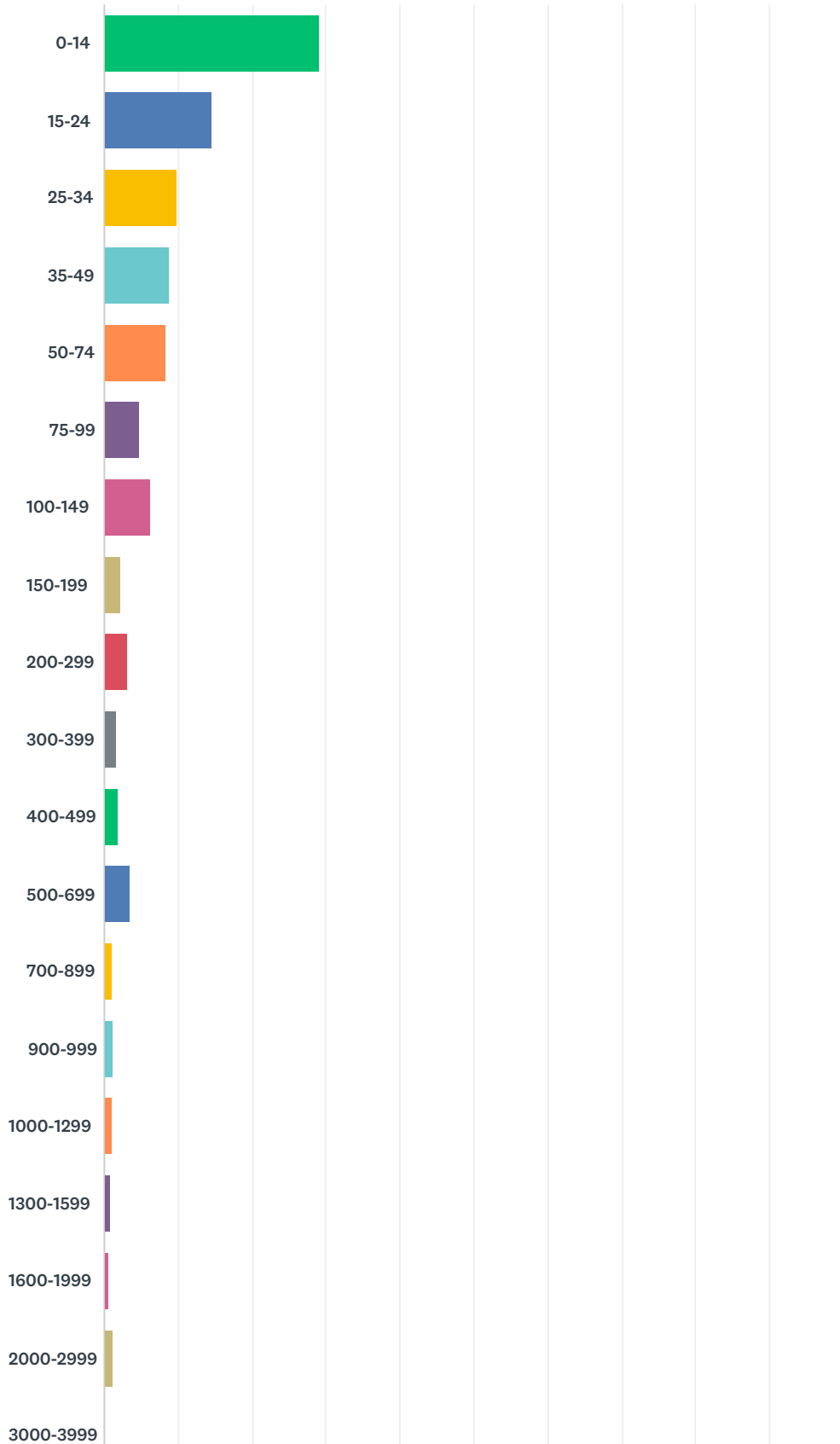
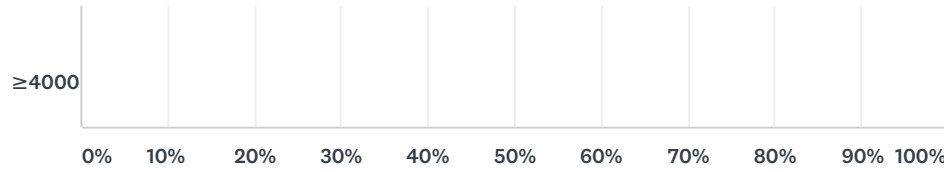


Q2 How many attorneys are in your entire organization?

Answered: 941 Skipped: 0



Organizational Pricing Model Survey



ANSWER CHOICES	RESPONSES	
0-14	29.12%	274
15-24	14.67%	138
25-34	9.78%	92
35-49	8.71%	82
50-74	8.29%	78
75-99	4.78%	45
100-149	6.38%	60
150-199	2.23%	21
200-299	3.08%	29
300-399	1.59%	15
400-499	1.91%	18
500-699	3.51%	33
700-899	1.06%	10
900-999	1.17%	11
1000-1299	1.06%	10
1300-1599	0.85%	8
1600-1999	0.53%	5
2000-2999	1.17%	11
3000-3999	0.00%	0
≥4000	0.11%	1
TOTAL		941

Q3 How many ALA members does your organization currently have (numeric values only)?

Answered: 941 Skipped: 0

#	RESPONSES	DATE
1	1	8/23/2019 9:03 AM
2	11	8/22/2019 6:13 AM
3	1	8/16/2019 5:56 AM
4	4	8/16/2019 4:54 AM
5	1	8/12/2019 12:13 PM
6	7	8/12/2019 9:31 AM
7	3	8/9/2019 9:44 AM
8	3	8/8/2019 9:09 AM
9	1	8/7/2019 1:27 PM
10	1	8/7/2019 1:02 PM
11	3	8/6/2019 8:19 AM
12	2	8/6/2019 8:16 AM
13	1	8/6/2019 6:25 AM
14	8	8/6/2019 5:51 AM
15	1	8/6/2019 5:36 AM
16	1	8/6/2019 5:32 AM
17	1	8/6/2019 4:59 AM
18	1	8/5/2019 2:06 PM
19	3	8/5/2019 1:14 PM
20	1	8/5/2019 11:03 AM
21	1	8/5/2019 11:03 AM
22	12	8/5/2019 9:38 AM
23	6	8/5/2019 8:37 AM
24	1	8/5/2019 7:48 AM
25	4	8/5/2019 6:30 AM
26	1	8/5/2019 5:54 AM
27	4	8/5/2019 4:22 AM
28	17	8/5/2019 4:17 AM
29	3	8/5/2019 12:53 AM
30	5	8/3/2019 7:08 AM
31	1	8/2/2019 3:52 PM
32	2	8/2/2019 10:36 AM
33	1	8/2/2019 9:13 AM
34	1	8/2/2019 8:56 AM

Organizational Pricing Model Survey

35	1	8/2/2019 8:44 AM
36	1	8/2/2019 8:14 AM
37	1	8/2/2019 8:03 AM
38	2	8/2/2019 7:37 AM
39	3	8/2/2019 6:54 AM
40	1	8/2/2019 6:49 AM
41	2	8/2/2019 6:48 AM
42	1	8/2/2019 6:20 AM
43	2	8/2/2019 6:14 AM
44	2	8/2/2019 6:13 AM
45	1	8/2/2019 5:56 AM
46	1	8/2/2019 5:49 AM
47	1	8/2/2019 5:37 AM
48	2	8/2/2019 5:22 AM
49	5	8/2/2019 5:08 AM
50	1	8/2/2019 5:05 AM
51	1	8/2/2019 4:57 AM
52	1	8/2/2019 4:54 AM
53	2	8/2/2019 4:33 AM
54	3	8/2/2019 4:26 AM
55	1	8/2/2019 4:22 AM
56	1	8/2/2019 4:21 AM
57	3	8/2/2019 4:16 AM
58	25	8/2/2019 4:12 AM
59	1	8/2/2019 4:10 AM
60	1	8/2/2019 4:10 AM
61	1	8/2/2019 4:00 AM
62	1	8/2/2019 3:51 AM
63	1	8/2/2019 3:50 AM
64	1	8/2/2019 3:48 AM
65	1	8/2/2019 3:42 AM
66	1	8/2/2019 3:39 AM
67	1	8/2/2019 3:38 AM
68	1	8/2/2019 2:54 AM
69	20	8/2/2019 2:32 AM
70	1	8/2/2019 2:19 AM
71	20	8/2/2019 2:12 AM
72	2	8/2/2019 2:05 AM
73	2	8/2/2019 1:58 AM
74	1	8/2/2019 1:13 AM
75	2	8/1/2019 3:30 PM

Organizational Pricing Model Survey

76	1	8/1/2019 3:26 PM
77	1	8/1/2019 3:14 PM
78	2	8/1/2019 2:14 PM
79	1	8/1/2019 1:33 PM
80	30	8/1/2019 1:31 PM
81	1	8/1/2019 1:26 PM
82	2	8/1/2019 1:19 PM
83	4	8/1/2019 1:12 PM
84	9	8/1/2019 12:52 PM
85	1	8/1/2019 12:50 PM
86	1	8/1/2019 12:44 PM
87	3	8/1/2019 11:59 AM
88	1	8/1/2019 11:56 AM
89	0	8/1/2019 11:47 AM
90	4	8/1/2019 11:44 AM
91	1	8/1/2019 11:39 AM
92	1	8/1/2019 11:20 AM
93	6	8/1/2019 11:17 AM
94	3	8/1/2019 10:50 AM
95	2	8/1/2019 10:44 AM
96	16	8/1/2019 10:31 AM
97	3	8/1/2019 10:28 AM
98	1	8/1/2019 10:24 AM
99	10	8/1/2019 10:22 AM
100	4	8/1/2019 10:02 AM
101	4	8/1/2019 9:58 AM
102	1	8/1/2019 9:53 AM
103	7	8/1/2019 9:44 AM
104	1	8/1/2019 9:41 AM
105	1	8/1/2019 9:32 AM
106	0	8/1/2019 9:29 AM
107	2	8/1/2019 9:20 AM
108	11	8/1/2019 9:18 AM
109	1	8/1/2019 9:14 AM
110	1	8/1/2019 9:11 AM
111	1	8/1/2019 9:07 AM
112	1	8/1/2019 9:06 AM
113	5	8/1/2019 9:05 AM
114	2	8/1/2019 9:04 AM
115	1	8/1/2019 9:00 AM
116	1	8/1/2019 9:00 AM

Organizational Pricing Model Survey

117	1	8/1/2019 8:59 AM
118	2	8/1/2019 8:58 AM
119	8	8/1/2019 8:57 AM
120	1	8/1/2019 8:55 AM
121	2	8/1/2019 8:52 AM
122	2	8/1/2019 8:51 AM
123	1	8/1/2019 8:47 AM
124	1	8/1/2019 8:47 AM
125	1	8/1/2019 8:47 AM
126	18	8/1/2019 8:46 AM
127	1	8/1/2019 8:45 AM
128	1	8/1/2019 8:43 AM
129	1	8/1/2019 8:43 AM
130	25	8/1/2019 8:40 AM
131	4	8/1/2019 8:38 AM
132	1	8/1/2019 8:38 AM
133	2	8/1/2019 8:37 AM
134	6	8/1/2019 8:36 AM
135	4	8/1/2019 8:35 AM
136	1	8/1/2019 8:35 AM
137	1	8/1/2019 8:34 AM
138	1	8/1/2019 8:32 AM
139	1	8/1/2019 8:29 AM
140	2	8/1/2019 8:29 AM
141	1	8/1/2019 8:28 AM
142	1	8/1/2019 8:27 AM
143	1	8/1/2019 8:25 AM
144	1	8/1/2019 8:25 AM
145	1	8/1/2019 8:25 AM
146	5	8/1/2019 8:24 AM
147	1	8/1/2019 8:24 AM
148	1	8/1/2019 8:24 AM
149	2	8/1/2019 8:22 AM
150	1	8/1/2019 8:21 AM
151	1	8/1/2019 8:20 AM
152	5	8/1/2019 8:20 AM
153	1	8/1/2019 8:19 AM
154	1	8/1/2019 8:19 AM
155	1	8/1/2019 8:19 AM
156	2	8/1/2019 8:19 AM
157	5	8/1/2019 8:18 AM

Organizational Pricing Model Survey

158	2	8/1/2019 8:18 AM
159	1	8/1/2019 8:18 AM
160	1	8/1/2019 8:17 AM
161	1	8/1/2019 8:17 AM
162	1	8/1/2019 8:17 AM
163	1	8/1/2019 8:16 AM
164	1	8/1/2019 8:15 AM
165	2	8/1/2019 8:15 AM
166	4	8/1/2019 8:15 AM
167	1	8/1/2019 8:15 AM
168	3	8/1/2019 8:14 AM
169	1	8/1/2019 8:13 AM
170	1	8/1/2019 8:13 AM
171	1	8/1/2019 8:13 AM
172	15	8/1/2019 8:13 AM
173	2	8/1/2019 8:13 AM
174	2	8/1/2019 8:12 AM
175	6	8/1/2019 8:12 AM
176	2	8/1/2019 8:11 AM
177	1	8/1/2019 8:11 AM
178	2	8/1/2019 8:11 AM
179	10	8/1/2019 8:10 AM
180	2	8/1/2019 8:09 AM
181	1	8/1/2019 8:08 AM
182	1	8/1/2019 7:39 AM
183	1	8/1/2019 7:34 AM
184	7	8/1/2019 7:22 AM
185	1	8/1/2019 7:20 AM
186	1	8/1/2019 6:41 AM
187	1	8/1/2019 6:37 AM
188	1	8/1/2019 6:36 AM
189	1	8/1/2019 6:33 AM
190	2	8/1/2019 6:20 AM
191	2	8/1/2019 6:02 AM
192	3	8/1/2019 6:00 AM
193	1	8/1/2019 5:56 AM
194	1	8/1/2019 5:56 AM
195	2	8/1/2019 5:47 AM
196	8	8/1/2019 5:39 AM
197	20	8/1/2019 5:30 AM
198	5	8/1/2019 5:06 AM

Organizational Pricing Model Survey

199	1	8/1/2019 4:55 AM
200	1	8/1/2019 4:52 AM
201	1	8/1/2019 4:51 AM
202	3	8/1/2019 4:41 AM
203	2	8/1/2019 4:39 AM
204	1	8/1/2019 4:35 AM
205	3	8/1/2019 4:32 AM
206	3	8/1/2019 4:21 AM
207	1	8/1/2019 3:59 AM
208	3	8/1/2019 3:52 AM
209	3	8/1/2019 3:31 AM
210	1	8/1/2019 2:55 AM
211	17	8/1/2019 2:12 AM
212	3	7/31/2019 1:07 PM
213	1	7/31/2019 11:55 AM
214	1	7/31/2019 11:51 AM
215	3	7/31/2019 8:52 AM
216	1	7/31/2019 8:39 AM
217	6	7/31/2019 8:34 AM
218	1	7/31/2019 7:19 AM
219	4	7/31/2019 7:15 AM
220	1	7/31/2019 7:07 AM
221	4	7/31/2019 6:51 AM
222	3	7/31/2019 6:50 AM
223	1	7/31/2019 6:35 AM
224	1	7/31/2019 6:09 AM
225	28	7/31/2019 5:52 AM
226	19	7/31/2019 5:48 AM
227	1	7/31/2019 5:42 AM
228	5	7/31/2019 5:37 AM
229	1	7/31/2019 5:21 AM
230	1	7/31/2019 4:50 AM
231	4	7/31/2019 4:40 AM
232	1	7/31/2019 4:33 AM
233	1	7/31/2019 4:29 AM
234	3	7/31/2019 4:17 AM
235	2	7/31/2019 3:11 AM
236	1	7/31/2019 2:12 AM
237	2	7/30/2019 1:18 PM
238	1	7/30/2019 12:42 PM
239	3	7/30/2019 11:44 AM

Organizational Pricing Model Survey

240	2	7/30/2019 10:59 AM
241	1	7/30/2019 10:41 AM
242	2	7/30/2019 10:40 AM
243	1	7/30/2019 10:39 AM
244	2	7/30/2019 10:37 AM
245	2	7/30/2019 10:31 AM
246	4	7/30/2019 10:27 AM
247	1	7/30/2019 10:26 AM
248	1	7/30/2019 10:15 AM
249	1	7/30/2019 9:51 AM
250	3	7/30/2019 9:14 AM
251	1	7/30/2019 8:53 AM
252	1	7/30/2019 8:52 AM
253	18	7/30/2019 8:22 AM
254	6	7/30/2019 8:14 AM
255	1	7/30/2019 8:11 AM
256	1	7/30/2019 7:41 AM
257	1	7/30/2019 7:18 AM
258	2	7/30/2019 7:01 AM
259	1	7/30/2019 6:48 AM
260	1	7/30/2019 6:45 AM
261	1	7/30/2019 6:44 AM
262	1	7/30/2019 6:35 AM
263	10	7/30/2019 6:09 AM
264	1	7/30/2019 5:04 AM
265	3	7/30/2019 5:03 AM
266	1	7/30/2019 5:01 AM
267	1	7/30/2019 4:57 AM
268	2	7/30/2019 4:52 AM
269	1	7/30/2019 4:43 AM
270	2	7/30/2019 4:07 AM
271	10	7/30/2019 4:03 AM
272	1	7/30/2019 3:52 AM
273	1	7/30/2019 3:45 AM
274	1	7/30/2019 3:40 AM
275	1	7/30/2019 3:35 AM
276	2	7/30/2019 3:23 AM
277	1	7/30/2019 2:19 AM
278	0	7/30/2019 1:30 AM
279	4	7/30/2019 12:33 AM
280	3	7/29/2019 3:24 PM

Organizational Pricing Model Survey

281	1	7/29/2019 1:18 PM
282	1	7/29/2019 1:09 PM
283	1	7/29/2019 12:19 PM
284	1	7/29/2019 11:37 AM
285	1	7/29/2019 11:06 AM
286	2	7/29/2019 10:53 AM
287	2	7/29/2019 10:49 AM
288	15	7/29/2019 10:38 AM
289	1	7/29/2019 10:34 AM
290	1	7/29/2019 10:26 AM
291	1	7/29/2019 10:13 AM
292	1	7/29/2019 10:08 AM
293	1	7/29/2019 9:57 AM
294	2	7/29/2019 9:42 AM
295	7	7/29/2019 9:09 AM
296	1	7/29/2019 9:08 AM
297	1	7/29/2019 8:35 AM
298	15	7/29/2019 8:26 AM
299	1	7/29/2019 8:12 AM
300	2	7/29/2019 7:42 AM
301	2	7/29/2019 7:36 AM
302	5	7/29/2019 7:29 AM
303	1	7/29/2019 7:22 AM
304	1	7/29/2019 7:20 AM
305	1	7/29/2019 7:14 AM
306	10	7/29/2019 7:12 AM
307	1	7/29/2019 7:01 AM
308	1	7/29/2019 6:52 AM
309	2	7/29/2019 6:49 AM
310	1	7/29/2019 6:42 AM
311	3	7/29/2019 6:35 AM
312	3	7/29/2019 6:33 AM
313	1	7/29/2019 6:26 AM
314	2	7/29/2019 6:25 AM
315	1	7/29/2019 6:21 AM
316	2	7/29/2019 6:10 AM
317	6	7/29/2019 5:44 AM
318	1	7/29/2019 5:38 AM
319	1	7/29/2019 5:14 AM
320	2	7/29/2019 5:04 AM
321	1	7/29/2019 4:58 AM

Organizational Pricing Model Survey

322	1	7/29/2019 4:50 AM
323	3	7/29/2019 4:41 AM
324	3	7/29/2019 4:33 AM
325	4	7/29/2019 4:33 AM
326	1	7/29/2019 4:29 AM
327	1	7/29/2019 4:28 AM
328	1	7/29/2019 4:27 AM
329	10	7/29/2019 4:18 AM
330	1	7/29/2019 4:17 AM
331	1	7/29/2019 4:12 AM
332	1	7/29/2019 4:12 AM
333	4	7/29/2019 4:05 AM
334	1	7/29/2019 4:03 AM
335	2	7/29/2019 4:00 AM
336	1	7/29/2019 4:00 AM
337	1	7/29/2019 3:52 AM
338	10	7/29/2019 3:52 AM
339	1	7/29/2019 3:49 AM
340	6	7/27/2019 9:39 AM
341	158	7/27/2019 9:11 AM
342	2	7/26/2019 7:03 AM
343	20	7/26/2019 4:02 AM
344	7	7/26/2019 4:01 AM
345	1	7/23/2019 7:38 AM
346	2	7/22/2019 2:23 PM
347	3	7/22/2019 1:19 PM
348	2	7/22/2019 5:53 AM
349	2	7/22/2019 2:29 AM
350	1	7/19/2019 5:04 AM
351	1	7/19/2019 4:00 AM
352	1	7/18/2019 12:24 PM
353	2	7/17/2019 9:01 AM
354	1	7/17/2019 8:52 AM
355	1	7/17/2019 5:43 AM
356	4	7/16/2019 12:28 PM
357	1	7/16/2019 11:24 AM
358	1	7/16/2019 11:11 AM
359	25	7/16/2019 6:53 AM
360	1	7/16/2019 5:34 AM
361	1	7/15/2019 11:15 AM
362	5	7/15/2019 10:26 AM

Organizational Pricing Model Survey

363	1	7/15/2019 9:47 AM
364	1	7/15/2019 8:23 AM
365	2	7/15/2019 7:50 AM
366	1	7/15/2019 7:10 AM
367	1	7/15/2019 5:51 AM
368	1	7/15/2019 5:26 AM
369	1	7/15/2019 3:40 AM
370	5	7/15/2019 3:39 AM
371	1	7/15/2019 2:47 AM
372	1	7/15/2019 2:36 AM
373	5	7/14/2019 12:15 PM
374	1	7/12/2019 12:12 PM
375	4	7/12/2019 11:39 AM
376	14	7/12/2019 7:13 AM
377	2	7/12/2019 6:13 AM
378	2	7/12/2019 5:57 AM
379	10	7/11/2019 2:13 PM
380	1	7/11/2019 12:17 PM
381	32	7/11/2019 10:07 AM
382	2	7/11/2019 9:47 AM
383	6	7/11/2019 9:33 AM
384	3	7/11/2019 9:27 AM
385	1	7/11/2019 9:16 AM
386	6	7/11/2019 8:31 AM
387	1	7/11/2019 8:24 AM
388	1	7/11/2019 8:02 AM
389	2	7/11/2019 7:57 AM
390	1	7/11/2019 7:53 AM
391	5	7/11/2019 7:33 AM
392	1	7/11/2019 4:49 AM
393	25	7/11/2019 4:25 AM
394	2	7/11/2019 4:22 AM
395	1	7/11/2019 4:19 AM
396	1	7/10/2019 12:04 PM
397	1	7/10/2019 11:28 AM
398	2	7/10/2019 11:22 AM
399	1	7/10/2019 10:18 AM
400	1	7/10/2019 6:39 AM
401	1	7/10/2019 6:09 AM
402	15	7/10/2019 5:57 AM
403	2	7/10/2019 5:53 AM

Organizational Pricing Model Survey

404	1	7/10/2019 5:36 AM
405	10	7/10/2019 5:17 AM
406	1	7/10/2019 3:38 AM
407	1	7/10/2019 3:34 AM
408	2	7/10/2019 3:31 AM
409	1	7/10/2019 3:15 AM
410	6	7/10/2019 2:15 AM
411	3	7/9/2019 3:31 PM
412	15	7/9/2019 1:59 PM
413	2	7/9/2019 1:43 PM
414	1	7/9/2019 1:09 PM
415	2	7/9/2019 11:10 AM
416	1	7/9/2019 11:03 AM
417	3	7/9/2019 10:41 AM
418	1	7/9/2019 9:36 AM
419	12	7/9/2019 9:35 AM
420	4	7/9/2019 9:30 AM
421	17	7/9/2019 9:25 AM
422	1	7/9/2019 9:02 AM
423	1	7/9/2019 9:00 AM
424	1	7/9/2019 8:30 AM
425	2	7/9/2019 8:27 AM
426	3	7/9/2019 8:10 AM
427	1	7/9/2019 7:54 AM
428	11	7/9/2019 7:52 AM
429	1	7/9/2019 7:13 AM
430	5	7/9/2019 7:00 AM
431	2	7/9/2019 6:52 AM
432	7	7/9/2019 6:42 AM
433	1	7/9/2019 6:23 AM
434	2	7/9/2019 6:17 AM
435	2	7/9/2019 6:14 AM
436	1	7/9/2019 6:14 AM
437	4	7/9/2019 5:49 AM
438	1	7/9/2019 5:20 AM
439	2	7/9/2019 5:15 AM
440	1	7/9/2019 5:06 AM
441	14	7/9/2019 4:53 AM
442	1	7/9/2019 4:43 AM
443	1	7/9/2019 4:10 AM
444	1	7/9/2019 3:54 AM

Organizational Pricing Model Survey

445	1	7/9/2019 3:52 AM
446	2	7/9/2019 3:40 AM
447	3	7/9/2019 3:33 AM
448	1	7/9/2019 3:28 AM
449	1	7/9/2019 3:21 AM
450	1	7/9/2019 2:58 AM
451	2	7/9/2019 2:48 AM
452	5	7/9/2019 2:30 AM
453	1	7/9/2019 1:51 AM
454	3	7/9/2019 1:41 AM
455	1	7/8/2019 2:49 PM
456	13	7/8/2019 1:36 PM
457	1	7/8/2019 1:16 PM
458	1	7/8/2019 12:38 PM
459	8	7/8/2019 11:56 AM
460	1	7/8/2019 11:53 AM
461	1	7/8/2019 11:50 AM
462	3	7/8/2019 11:46 AM
463	5	7/8/2019 11:27 AM
464	1	7/8/2019 11:19 AM
465	3	7/8/2019 11:16 AM
466	1	7/8/2019 11:08 AM
467	7	7/8/2019 11:07 AM
468	1	7/8/2019 11:07 AM
469	10	7/8/2019 11:00 AM
470	2	7/8/2019 10:36 AM
471	5	7/8/2019 10:35 AM
472	1	7/8/2019 10:33 AM
473	1	7/8/2019 10:21 AM
474	1	7/8/2019 10:12 AM
475	5	7/8/2019 10:11 AM
476	1	7/8/2019 10:03 AM
477	3	7/8/2019 10:03 AM
478	1	7/8/2019 9:52 AM
479	7	7/8/2019 9:50 AM
480	1	7/8/2019 9:50 AM
481	2	7/8/2019 9:47 AM
482	1	7/8/2019 9:43 AM
483	1	7/8/2019 9:33 AM
484	6	7/8/2019 9:28 AM
485	3	7/8/2019 9:22 AM

Organizational Pricing Model Survey

486	0	7/8/2019 9:14 AM
487	2	7/8/2019 9:14 AM
488	1	7/8/2019 9:08 AM
489	2	7/8/2019 9:06 AM
490	20	7/8/2019 9:06 AM
491	1	7/8/2019 9:04 AM
492	1	7/8/2019 9:02 AM
493	2	7/8/2019 8:55 AM
494	25	7/8/2019 8:55 AM
495	7	7/8/2019 8:47 AM
496	1	7/8/2019 8:46 AM
497	1	7/8/2019 8:46 AM
498	1	7/8/2019 8:44 AM
499	1	7/8/2019 8:42 AM
500	2	7/8/2019 8:41 AM
501	4	7/8/2019 8:41 AM
502	10	7/8/2019 8:41 AM
503	2	7/8/2019 8:33 AM
504	1	7/8/2019 8:32 AM
505	4	7/8/2019 8:32 AM
506	1	7/8/2019 8:30 AM
507	1	7/8/2019 8:25 AM
508	1	7/8/2019 8:25 AM
509	3	7/8/2019 8:24 AM
510	1	7/8/2019 8:18 AM
511	1	7/8/2019 8:17 AM
512	2	7/8/2019 8:16 AM
513	1	7/8/2019 8:15 AM
514	1	7/8/2019 8:15 AM
515	10	7/8/2019 8:13 AM
516	3	7/8/2019 8:13 AM
517	4	7/8/2019 8:11 AM
518	3	7/8/2019 8:05 AM
519	1	7/8/2019 8:04 AM
520	20	7/8/2019 8:01 AM
521	1	7/8/2019 7:59 AM
522	7	7/8/2019 7:57 AM
523	2	7/8/2019 7:54 AM
524	11	7/8/2019 7:54 AM
525	1	7/8/2019 7:49 AM
526	1	7/8/2019 7:48 AM

Organizational Pricing Model Survey

527	1	7/8/2019 7:47 AM
528	4	7/8/2019 7:43 AM
529	1	7/8/2019 7:42 AM
530	2	7/8/2019 7:42 AM
531	1	7/8/2019 7:42 AM
532	6	7/8/2019 7:41 AM
533	2	7/8/2019 7:40 AM
534	1	7/8/2019 7:40 AM
535	14	7/8/2019 7:40 AM
536	3	7/8/2019 7:40 AM
537	1	7/8/2019 7:39 AM
538	1	7/8/2019 7:38 AM
539	1	7/8/2019 7:38 AM
540	2	7/8/2019 7:38 AM
541	1	7/8/2019 7:36 AM
542	1	7/8/2019 7:36 AM
543	1	7/8/2019 7:34 AM
544	1	7/8/2019 7:32 AM
545	3	7/8/2019 7:32 AM
546	1	7/8/2019 7:32 AM
547	4	7/8/2019 7:31 AM
548	1	7/8/2019 7:30 AM
549	2	7/8/2019 7:30 AM
550	2	7/8/2019 7:30 AM
551	1	7/8/2019 7:29 AM
552	2	7/8/2019 7:29 AM
553	10	7/8/2019 7:29 AM
554	1	7/8/2019 7:28 AM
555	6	7/8/2019 7:28 AM
556	2	7/8/2019 7:28 AM
557	32	7/8/2019 7:27 AM
558	1	7/8/2019 7:27 AM
559	1	7/8/2019 7:26 AM
560	5	7/8/2019 7:26 AM
561	1	7/8/2019 7:26 AM
562	2	7/8/2019 7:26 AM
563	2	7/8/2019 7:25 AM
564	1	7/8/2019 7:24 AM
565	1	7/8/2019 7:24 AM
566	1	7/8/2019 7:22 AM
567	3	7/8/2019 7:21 AM

Organizational Pricing Model Survey

568	2	7/8/2019 7:21 AM
569	3	7/8/2019 7:20 AM
570	1	7/8/2019 7:19 AM
571	1	7/8/2019 7:18 AM
572	3	7/8/2019 7:18 AM
573	1	7/8/2019 7:18 AM
574	1	7/8/2019 7:18 AM
575	1	7/8/2019 7:18 AM
576	1	7/8/2019 7:18 AM
577	10	7/8/2019 7:18 AM
578	1	7/8/2019 7:16 AM
579	6	7/8/2019 7:15 AM
580	1	7/8/2019 7:14 AM
581	1	7/8/2019 7:14 AM
582	1	7/8/2019 7:14 AM
583	6	7/8/2019 7:14 AM
584	1	7/8/2019 7:14 AM
585	1	7/8/2019 7:13 AM
586	3	7/8/2019 7:13 AM
587	5	7/8/2019 7:13 AM
588	1	7/8/2019 7:13 AM
589	5	7/8/2019 7:13 AM
590	4	7/8/2019 7:13 AM
591	1	7/8/2019 7:13 AM
592	1	7/8/2019 7:13 AM
593	1	7/8/2019 7:13 AM
594	1	7/8/2019 7:13 AM
595	1	7/8/2019 7:13 AM
596	1	7/8/2019 7:13 AM
597	1	7/8/2019 7:12 AM
598	2	7/8/2019 7:12 AM
599	10	7/8/2019 7:12 AM
600	4	7/8/2019 7:11 AM
601	2	7/8/2019 7:11 AM
602	1	7/8/2019 7:10 AM
603	1	7/8/2019 7:10 AM
604	1	7/8/2019 7:10 AM
605	1	7/8/2019 7:10 AM
606	5	7/8/2019 7:10 AM
607	1	7/8/2019 7:10 AM
608	8	7/8/2019 7:10 AM

Organizational Pricing Model Survey

609	1	7/8/2019 7:10 AM
610	3	7/8/2019 7:09 AM
611	1	7/8/2019 7:09 AM
612	20	7/8/2019 7:09 AM
613	1	7/8/2019 7:08 AM
614	2	7/8/2019 4:57 AM
615	2	7/7/2019 4:31 AM
616	2	7/7/2019 4:12 AM
617	1	7/6/2019 5:28 AM
618	8	7/5/2019 7:27 AM
619	20	7/4/2019 6:08 AM
620	1	7/3/2019 3:27 PM
621	1	7/3/2019 11:49 AM
622	1	7/3/2019 9:35 AM
623	1	7/3/2019 9:19 AM
624	1	7/3/2019 8:45 AM
625	1	7/3/2019 8:41 AM
626	1	7/3/2019 7:09 AM
627	2	7/3/2019 4:53 AM
628	2	7/3/2019 4:38 AM
629	26	7/3/2019 2:39 AM
630	1	7/2/2019 4:06 PM
631	1	7/2/2019 12:18 PM
632	1	7/2/2019 11:20 AM
633	2	7/2/2019 10:01 AM
634	1	7/2/2019 9:36 AM
635	14	7/2/2019 8:23 AM
636	5	7/2/2019 8:06 AM
637	1	7/2/2019 7:13 AM
638	1	7/2/2019 6:56 AM
639	2	7/2/2019 6:13 AM
640	1	7/2/2019 5:54 AM
641	17	7/2/2019 5:47 AM
642	3	7/2/2019 5:41 AM
643	1	7/2/2019 4:28 AM
644	1	7/2/2019 4:13 AM
645	2	7/2/2019 3:24 AM
646	1	7/2/2019 2:38 AM
647	1	7/2/2019 1:17 AM
648	18	7/2/2019 12:40 AM
649	5	7/1/2019 4:23 PM

Organizational Pricing Model Survey

650	1	7/1/2019 3:31 PM
651	1	7/1/2019 2:15 PM
652	1	7/1/2019 2:10 PM
653	3	7/1/2019 1:10 PM
654	1	7/1/2019 12:58 PM
655	2	7/1/2019 12:47 PM
656	1	7/1/2019 12:19 PM
657	3	7/1/2019 11:52 AM
658	1	7/1/2019 11:46 AM
659	1	7/1/2019 11:44 AM
660	1	7/1/2019 11:32 AM
661	8	7/1/2019 11:26 AM
662	1	7/1/2019 11:13 AM
663	26	7/1/2019 11:08 AM
664	2	7/1/2019 11:00 AM
665	1	7/1/2019 10:45 AM
666	3	7/1/2019 10:45 AM
667	1	7/1/2019 10:32 AM
668	1	7/1/2019 10:28 AM
669	3	7/1/2019 10:23 AM
670	4	7/1/2019 10:21 AM
671	6	7/1/2019 10:11 AM
672	1	7/1/2019 10:05 AM
673	1	7/1/2019 10:04 AM
674	2	7/1/2019 10:04 AM
675	10	7/1/2019 9:59 AM
676	8	7/1/2019 9:58 AM
677	1	7/1/2019 9:57 AM
678	1	7/1/2019 9:45 AM
679	4	7/1/2019 9:43 AM
680	2	7/1/2019 9:43 AM
681	1	7/1/2019 9:42 AM
682	2	7/1/2019 9:41 AM
683	2	7/1/2019 9:41 AM
684	2	7/1/2019 9:39 AM
685	1	7/1/2019 9:37 AM
686	10	7/1/2019 9:37 AM
687	1	7/1/2019 9:36 AM
688	1	7/1/2019 9:35 AM
689	10	7/1/2019 9:34 AM
690	3	7/1/2019 9:33 AM

Organizational Pricing Model Survey

691	1	7/1/2019 9:11 AM
692	1	7/1/2019 9:01 AM
693	1	7/1/2019 8:45 AM
694	1	7/1/2019 7:24 AM
695	3	7/1/2019 7:23 AM
696	2	7/1/2019 7:21 AM
697	2	7/1/2019 7:21 AM
698	2	7/1/2019 7:19 AM
699	1	7/1/2019 6:55 AM
700	17	7/1/2019 6:43 AM
701	12	7/1/2019 6:32 AM
702	1	7/1/2019 5:45 AM
703	1	7/1/2019 5:43 AM
704	1	7/1/2019 5:27 AM
705	2	7/1/2019 5:05 AM
706	1	7/1/2019 4:58 AM
707	1	7/1/2019 4:32 AM
708	2	7/1/2019 4:19 AM
709	6	7/1/2019 4:06 AM
710	1	7/1/2019 3:51 AM
711	1	7/1/2019 2:47 AM
712	3	7/1/2019 2:43 AM
713	1	7/1/2019 12:58 AM
714	1	6/30/2019 4:57 PM
715	1	6/30/2019 4:32 PM
716	1	6/30/2019 9:52 AM
717	2	6/29/2019 2:59 PM
718	2	6/29/2019 8:52 AM
719	1	6/29/2019 8:07 AM
720	1	6/29/2019 6:59 AM
721	1	6/29/2019 6:43 AM
722	6	6/29/2019 2:12 AM
723	1	6/28/2019 10:55 PM
724	1	6/28/2019 4:17 PM
725	2	6/28/2019 2:04 PM
726	4	6/28/2019 1:49 PM
727	1	6/28/2019 1:46 PM
728	1	6/28/2019 1:41 PM
729	1	6/28/2019 1:25 PM
730	7	6/28/2019 12:15 PM
731	15	6/28/2019 11:55 AM

Organizational Pricing Model Survey

732	1	6/28/2019 11:46 AM
733	2	6/28/2019 11:36 AM
734	1	6/28/2019 11:31 AM
735	7	6/28/2019 11:25 AM
736	2	6/28/2019 11:22 AM
737	1	6/28/2019 11:05 AM
738	7	6/28/2019 10:38 AM
739	1	6/28/2019 10:38 AM
740	1	6/28/2019 10:20 AM
741	14	6/28/2019 10:15 AM
742	3	6/28/2019 10:11 AM
743	5	6/28/2019 10:05 AM
744	1	6/28/2019 9:59 AM
745	1	6/28/2019 9:55 AM
746	1	6/28/2019 9:49 AM
747	2	6/28/2019 9:35 AM
748	1	6/28/2019 9:31 AM
749	3	6/28/2019 9:31 AM
750	3	6/28/2019 9:28 AM
751	3	6/28/2019 9:26 AM
752	2	6/28/2019 9:25 AM
753	1	6/28/2019 9:22 AM
754	1	6/28/2019 9:17 AM
755	1	6/28/2019 9:13 AM
756	1	6/28/2019 9:09 AM
757	2	6/28/2019 9:00 AM
758	1	6/28/2019 8:56 AM
759	1	6/28/2019 8:52 AM
760	2	6/28/2019 8:50 AM
761	3	6/28/2019 8:47 AM
762	1	6/28/2019 8:38 AM
763	5	6/28/2019 8:29 AM
764	3	6/28/2019 8:26 AM
765	2	6/28/2019 8:22 AM
766	1	6/28/2019 8:18 AM
767	16	6/28/2019 8:14 AM
768	1	6/28/2019 8:06 AM
769	1	6/28/2019 8:05 AM
770	4	6/28/2019 7:59 AM
771	2	6/28/2019 7:57 AM
772	1	6/28/2019 7:55 AM

Organizational Pricing Model Survey

773	1	6/28/2019 7:40 AM
774	7	6/28/2019 7:27 AM
775	1	6/28/2019 7:25 AM
776	4	6/28/2019 7:22 AM
777	4	6/28/2019 7:21 AM
778	2	6/28/2019 7:19 AM
779	1	6/28/2019 7:15 AM
780	1	6/28/2019 7:11 AM
781	4	6/28/2019 7:08 AM
782	2	6/28/2019 7:07 AM
783	3	6/28/2019 7:04 AM
784	1	6/28/2019 6:49 AM
785	3	6/28/2019 6:47 AM
786	4	6/28/2019 6:45 AM
787	2	6/28/2019 6:42 AM
788	2	6/28/2019 6:40 AM
789	1	6/28/2019 6:40 AM
790	5	6/28/2019 6:39 AM
791	10	6/28/2019 6:38 AM
792	2	6/28/2019 6:36 AM
793	2	6/28/2019 6:35 AM
794	2	6/28/2019 6:34 AM
795	11	6/28/2019 6:29 AM
796	1	6/28/2019 6:27 AM
797	2	6/28/2019 6:25 AM
798	12	6/28/2019 6:24 AM
799	2	6/28/2019 6:22 AM
800	2	6/28/2019 6:16 AM
801	1	6/28/2019 6:15 AM
802	5	6/28/2019 6:14 AM
803	2	6/28/2019 6:11 AM
804	1	6/28/2019 6:09 AM
805	1	6/28/2019 6:08 AM
806	2	6/28/2019 6:08 AM
807	1	6/28/2019 6:04 AM
808	2	6/28/2019 6:02 AM
809	7	6/28/2019 6:01 AM
810	1	6/28/2019 5:55 AM
811	1	6/28/2019 5:54 AM
812	2	6/28/2019 5:54 AM
813	2	6/28/2019 5:53 AM

Organizational Pricing Model Survey

814	1	6/28/2019 5:51 AM
815	8	6/28/2019 5:46 AM
816	1	6/28/2019 5:45 AM
817	1	6/28/2019 5:42 AM
818	5	6/28/2019 5:41 AM
819	2	6/28/2019 5:41 AM
820	1	6/28/2019 5:39 AM
821	3	6/28/2019 5:39 AM
822	3	6/28/2019 5:35 AM
823	2	6/28/2019 5:34 AM
824	1	6/28/2019 5:34 AM
825	2	6/28/2019 5:33 AM
826	1	6/28/2019 5:33 AM
827	1	6/28/2019 5:32 AM
828	3	6/28/2019 5:29 AM
829	2	6/28/2019 5:28 AM
830	2	6/28/2019 5:28 AM
831	3	6/28/2019 5:27 AM
832	1	6/28/2019 5:27 AM
833	2	6/28/2019 5:25 AM
834	1	6/28/2019 5:24 AM
835	8	6/28/2019 5:23 AM
836	1	6/28/2019 5:17 AM
837	1	6/28/2019 5:17 AM
838	1	6/28/2019 5:16 AM
839	1	6/28/2019 5:12 AM
840	2	6/28/2019 5:12 AM
841	1	6/28/2019 5:08 AM
842	1	6/28/2019 5:05 AM
843	3	6/28/2019 5:05 AM
844	1	6/28/2019 5:05 AM
845	5	6/28/2019 5:01 AM
846	1	6/28/2019 5:00 AM
847	2	6/28/2019 4:59 AM
848	1	6/28/2019 4:59 AM
849	2	6/28/2019 4:59 AM
850	1	6/28/2019 4:58 AM
851	1	6/28/2019 4:57 AM
852	1	6/28/2019 4:56 AM
853	1	6/28/2019 4:55 AM
854	1	6/28/2019 4:54 AM

Organizational Pricing Model Survey

855	26	6/28/2019 4:53 AM
856	3	6/28/2019 4:50 AM
857	3	6/28/2019 4:49 AM
858	1	6/28/2019 4:48 AM
859	1	6/28/2019 4:44 AM
860	2	6/28/2019 4:43 AM
861	1	6/28/2019 4:43 AM
862	1	6/28/2019 4:42 AM
863	1	6/28/2019 4:42 AM
864	1	6/28/2019 4:41 AM
865	1	6/28/2019 4:39 AM
866	1	6/28/2019 4:39 AM
867	2	6/28/2019 4:38 AM
868	1	6/28/2019 4:37 AM
869	2	6/28/2019 4:37 AM
870	2	6/28/2019 4:37 AM
871	7	6/28/2019 4:36 AM
872	2	6/28/2019 4:35 AM
873	1	6/28/2019 4:33 AM
874	3	6/28/2019 4:33 AM
875	1	6/28/2019 4:32 AM
876	15	6/28/2019 4:32 AM
877	1	6/28/2019 4:32 AM
878	2	6/28/2019 4:32 AM
879	1	6/28/2019 4:30 AM
880	2	6/28/2019 4:30 AM
881	2	6/28/2019 4:29 AM
882	1	6/28/2019 4:29 AM
883	1	6/28/2019 4:29 AM
884	1	6/28/2019 4:28 AM
885	2	6/28/2019 4:27 AM
886	3	6/28/2019 4:27 AM
887	3	6/28/2019 4:26 AM
888	1	6/28/2019 4:26 AM
889	1	6/28/2019 4:25 AM
890	1	6/28/2019 4:25 AM
891	9	6/28/2019 4:24 AM
892	2	6/28/2019 4:24 AM
893	1	6/28/2019 4:24 AM
894	1	6/28/2019 4:23 AM
895	1	6/28/2019 4:23 AM

Organizational Pricing Model Survey

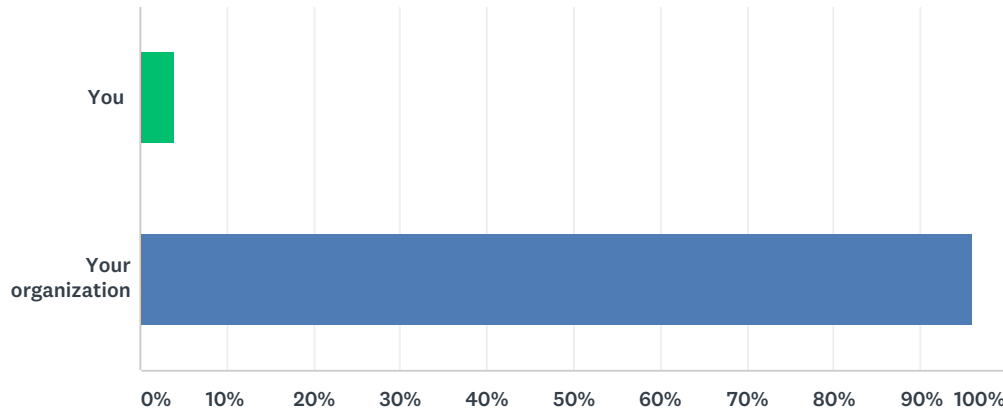
896	1	6/28/2019 4:23 AM
897	2	6/28/2019 4:22 AM
898	1	6/28/2019 4:21 AM
899	1	6/28/2019 4:21 AM
900	3	6/28/2019 4:19 AM
901	8	6/28/2019 4:18 AM
902	1	6/28/2019 4:17 AM
903	1	6/28/2019 4:17 AM
904	2	6/28/2019 4:17 AM
905	1	6/28/2019 4:17 AM
906	1	6/28/2019 4:17 AM
907	12	6/28/2019 4:17 AM
908	2	6/28/2019 4:16 AM
909	1	6/28/2019 4:16 AM
910	2	6/28/2019 4:16 AM
911	6	6/28/2019 4:16 AM
912	3	6/28/2019 4:16 AM
913	12	6/28/2019 4:16 AM
914	1	6/28/2019 4:15 AM
915	20	6/28/2019 4:15 AM
916	1	6/28/2019 4:15 AM
917	2	6/28/2019 4:14 AM
918	1	6/28/2019 4:14 AM
919	25	6/28/2019 4:14 AM
920	1	6/28/2019 4:13 AM
921	4	6/28/2019 4:13 AM
922	1	6/28/2019 4:13 AM
923	1	6/28/2019 4:13 AM
924	1	6/28/2019 4:12 AM
925	1	6/28/2019 4:12 AM
926	2	6/28/2019 4:12 AM
927	1	6/28/2019 4:12 AM
928	1	6/28/2019 4:12 AM
929	1	6/28/2019 4:12 AM
930	6	6/28/2019 4:11 AM
931	1	6/28/2019 4:11 AM
932	2	6/28/2019 4:10 AM
933	1	6/28/2019 4:10 AM
934	2	6/28/2019 4:10 AM
935	1	6/28/2019 4:10 AM
936	1	6/28/2019 4:10 AM

Organizational Pricing Model Survey

937	1	6/28/2019 4:10 AM
938	1	6/28/2019 4:10 AM
939	1	6/28/2019 4:09 AM
940	2	6/28/2019 4:09 AM
941	2	6/28/2019 4:08 AM

Q4 Who is responsible for covering the cost for your current membership?

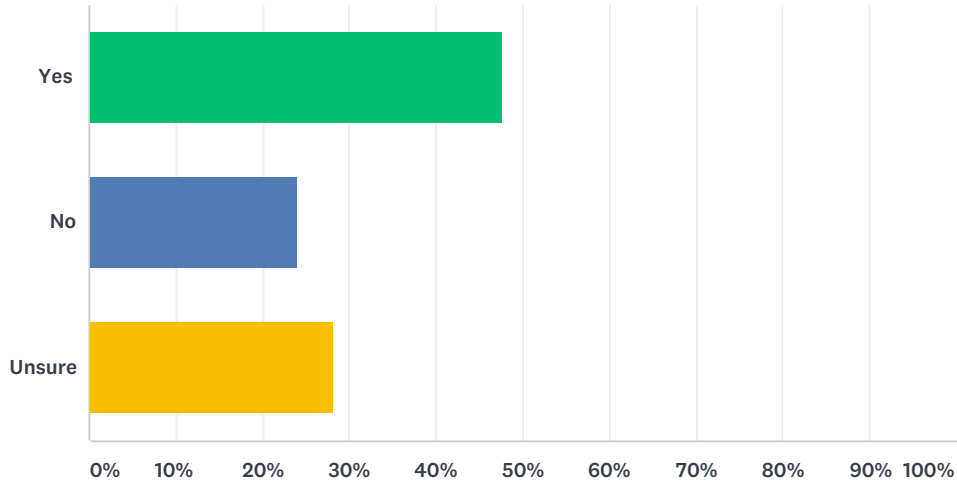
Answered: 941 Skipped: 0



ANSWER CHOICES	RESPONSES	
You	3.93%	37
Your organization	96.07%	904
TOTAL		941

Q5 Do you expect your organization will adopt this organizational pricing model for ALA membership(s) when it becomes available?

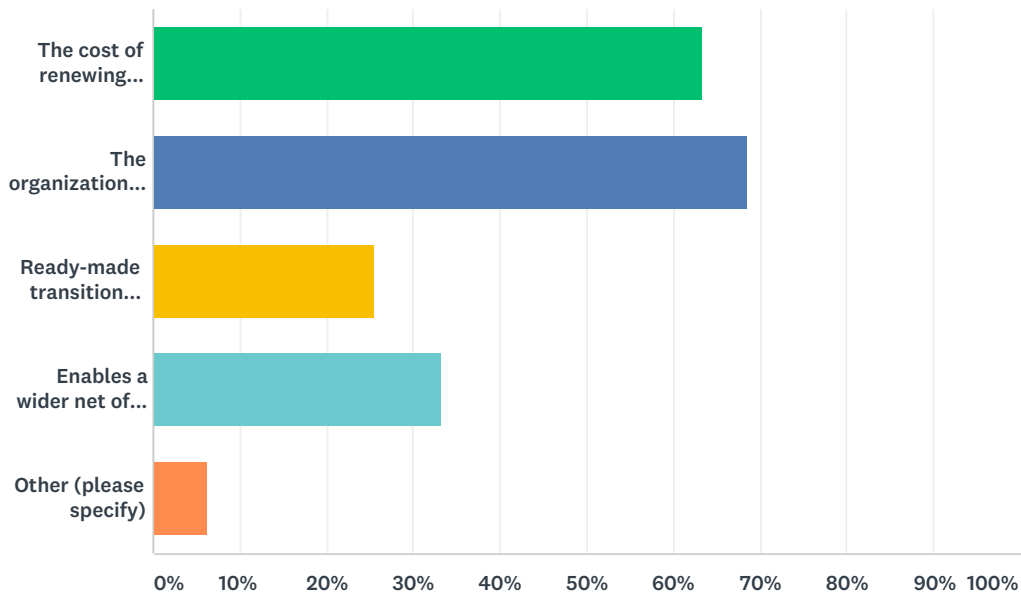
Answered: 941 Skipped: 0



ANSWER CHOICES	RESPONSES	
Yes	47.72%	449
No	24.02%	226
Unsure	28.27%	266
TOTAL		941

Q6 The primary reason(s) for renewing my membership within this model is (choose up to three):

Answered: 439 Skipped: 502



ANSWER CHOICES	RESPONSES
The cost of renewing existing individual memberships would be higher compared to the organizational pricing model (in total, membership dues would be less expensive by utilizing the organizational pricing model)	63.33% 278
The organization can now add an unlimited number of employees as members	68.56% 301
Ready-made transition planning to help develop our next leaders	25.51% 112
Enables a wider net of professional development for diverse talent	33.26% 146
Other (please specify)	6.38% 28
Total Respondents: 439	

#	OTHER (PLEASE SPECIFY)	DATE
1	Will not affect me.	8/6/2019 5:33 AM
2	To be able to be a member of the PSALA	8/5/2019 2:07 PM
3	It may be the only option if I want to stay involved. It will be more expensive for smaller firms.	8/1/2019 8:20 AM
4	Currently doesnt change our fee or plans	8/1/2019 8:17 AM
5	The firm wants me to remain a member	8/1/2019 8:16 AM
6	N/A	8/1/2019 7:35 AM
7	I am not in favor of having everybody now become ALA members - it's the Association of LEGAL ADMINISTRATORS, not attorneys, paralegals, legal assistants and the receptionist!	7/29/2019 12:21 PM
8	I am the only member and there would be a little savings over last years pricing.	7/29/2019 8:36 AM
9	Price is slightly lower, my firm is too small for changes to affect us, that I see	7/29/2019 6:42 AM

Organizational Pricing Model Survey

10	The price is less than what I am currently paying. If I had a staff member that was in an appropriate position I would love for them to be a member and not pay the additional membership fees.	7/9/2019 9:03 AM
11	essentially same cost	7/9/2019 3:54 AM
12	I will automatically enroll other qualifying members - so they can get the benefits of membership without having to sign up themselves.	7/8/2019 9:48 AM
13	Do I really have a choice?	7/8/2019 8:26 AM
14	I don't think it will come up at this firm	7/8/2019 7:49 AM
15	It would be more cost effective for my firm.	7/8/2019 7:25 AM
16	The increase is only \$20 so it's not a real issue for my firm	7/2/2019 12:19 PM
17	Bring back a member who left ALA to save the firm money	7/1/2019 2:16 PM
18	With the current rates, our firm only covers one membership. We would be THRILLED to allow more individuals to access member benefits. This would make good sense for our firm.	7/1/2019 12:59 PM
19	It basically stays the same	7/1/2019 10:28 AM
20	Allows for greater flexibility and interaction. I don't have to pick just one team member to be involved in ALA.	6/30/2019 5:05 PM
21	Would be nice to reduce expenses for my Firm.	6/28/2019 1:49 PM
22	Will increase chapter membership, without another expensive national membership needed.	6/28/2019 8:01 AM
23	This is a small firm and the member cost for National and Local Chapter was getting very high.	6/28/2019 4:58 AM
24	We are a small firm and I have been asking for this (lowering my cost-so I can stay a member) for several years	6/28/2019 4:34 AM
25	National ALA Dues are too high for the benefits received.	6/28/2019 4:28 AM
26	it doesn't change much barely any reduction i am the only qualifying person to be a member	6/28/2019 4:25 AM
27	I am the only person that meets the guidelines to be a member, so the pricing doesn't change the number of members for my firm. I would still be a member no matter what the pricing was because I get so much value for my membership.	6/28/2019 4:23 AM
28	The price would stay about the same for me. If it goes up too much, I won't be able to join ALA.	6/28/2019 4:17 AM

Q7 Under this Organizational Pricing model, how many new ALA members would your organization add (numeric values only)?

Answered: 439 Skipped: 502

#	RESPONSES	DATE
1	5	8/22/2019 6:14 AM
2	1	8/16/2019 4:54 AM
3	3	8/12/2019 9:32 AM
4	1	8/9/2019 9:45 AM
5	3	8/8/2019 9:10 AM
6	0	8/7/2019 1:28 PM
7	1	8/7/2019 1:03 PM
8	1	8/6/2019 8:20 AM
9	1	8/6/2019 6:25 AM
10	5	8/6/2019 5:52 AM
11	0	8/6/2019 5:33 AM
12	0	8/6/2019 5:00 AM
13	0	8/5/2019 2:07 PM
14	1	8/5/2019 1:15 PM
15	1	8/5/2019 11:04 AM
16	10	8/5/2019 9:41 AM
17	4	8/5/2019 8:38 AM
18	0	8/5/2019 7:49 AM
19	7	8/3/2019 7:09 AM
20	0	8/2/2019 10:45 AM
21	1	8/2/2019 9:13 AM
22	1	8/2/2019 8:59 AM
23	2	8/2/2019 8:47 AM
24	0	8/2/2019 8:15 AM
25	1	8/2/2019 8:05 AM
26	4	8/2/2019 6:54 AM
27	2	8/2/2019 6:21 AM
28	3	8/2/2019 5:22 AM
29	5	8/2/2019 5:08 AM
30	2	8/2/2019 5:07 AM
31	1	8/2/2019 4:58 AM
32	2	8/2/2019 4:55 AM
33	1	8/2/2019 4:54 AM
34	3	8/2/2019 4:27 AM

Organizational Pricing Model Survey

35	0	8/2/2019 4:23 AM
36	5	8/2/2019 4:13 AM
37	1	8/2/2019 4:01 AM
38	0	8/2/2019 3:51 AM
39	1	8/2/2019 3:48 AM
40	0	8/2/2019 3:42 AM
41	2	8/2/2019 3:39 AM
42	10	8/2/2019 2:33 AM
43	1	8/1/2019 3:27 PM
44	1	8/1/2019 1:33 PM
45	1	8/1/2019 1:26 PM
46	1	8/1/2019 1:13 PM
47	2	8/1/2019 12:45 PM
48	3	8/1/2019 12:00 PM
49	2	8/1/2019 11:40 AM
50	1	8/1/2019 11:20 AM
51	0	8/1/2019 10:24 AM
52	1	8/1/2019 9:54 AM
53	1	8/1/2019 9:33 AM
54	3	8/1/2019 9:21 AM
55	1	8/1/2019 9:20 AM
56	10	8/1/2019 9:19 AM
57	1	8/1/2019 9:15 AM
58	1	8/1/2019 9:08 AM
59	1	8/1/2019 9:07 AM
60	2	8/1/2019 9:00 AM
61	3	8/1/2019 8:56 AM
62	0	8/1/2019 8:48 AM
63	2	8/1/2019 8:48 AM
64	1	8/1/2019 8:38 AM
65	2	8/1/2019 8:36 AM
66	1	8/1/2019 8:35 AM
67	2	8/1/2019 8:30 AM
68	2	8/1/2019 8:28 AM
69	1	8/1/2019 8:27 AM
70	1	8/1/2019 8:26 AM
71	5	8/1/2019 8:24 AM
72	1	8/1/2019 8:24 AM
73	2	8/1/2019 8:22 AM
74	0	8/1/2019 8:20 AM
75	0	8/1/2019 8:19 AM

Organizational Pricing Model Survey

76	1	8/1/2019 8:18 AM
77	0	8/1/2019 8:17 AM
78	0	8/1/2019 8:16 AM
79	2	8/1/2019 8:16 AM
80	0	8/1/2019 8:16 AM
81	2	8/1/2019 8:15 AM
82	1	8/1/2019 8:15 AM
83	10	8/1/2019 8:13 AM
84	1	8/1/2019 8:12 AM
85	0	8/1/2019 8:11 AM
86	10	8/1/2019 8:11 AM
87	0	8/1/2019 7:39 AM
88	0	8/1/2019 7:35 AM
89	10	8/1/2019 7:23 AM
90	0	8/1/2019 6:37 AM
91	0	8/1/2019 6:03 AM
92	1	8/1/2019 5:57 AM
93	0	8/1/2019 5:50 AM
94	2	8/1/2019 5:06 AM
95	0	8/1/2019 4:52 AM
96	1	8/1/2019 4:36 AM
97	2	8/1/2019 4:33 AM
98	0	8/1/2019 4:22 AM
99	1	8/1/2019 4:00 AM
100	1	8/1/2019 3:32 AM
101	1	8/1/2019 2:56 AM
102	0	8/1/2019 2:12 AM
103	0	7/31/2019 1:08 PM
104	2	7/31/2019 11:56 AM
105	1	7/31/2019 6:36 AM
106	6	7/31/2019 5:51 AM
107	2	7/31/2019 5:43 AM
108	1	7/31/2019 5:23 AM
109	0	7/31/2019 4:30 AM
110	2	7/31/2019 4:18 AM
111	0	7/31/2019 3:12 AM
112	2	7/30/2019 1:19 PM
113	2	7/30/2019 11:44 AM
114	2	7/30/2019 10:46 AM
115	0	7/30/2019 10:38 AM
116	0	7/30/2019 10:31 AM

Organizational Pricing Model Survey

117	0	7/30/2019 10:26 AM
118	4	7/30/2019 10:16 AM
119	1	7/30/2019 9:51 AM
120	5	7/30/2019 9:15 AM
121	2	7/30/2019 8:53 AM
122	10	7/30/2019 8:24 AM
123	1	7/30/2019 8:13 AM
124	2	7/30/2019 7:01 AM
125	0	7/30/2019 6:48 AM
126	3	7/30/2019 6:46 AM
127	6	7/30/2019 6:11 AM
128	2	7/30/2019 5:03 AM
129	2	7/30/2019 4:59 AM
130	15	7/30/2019 4:03 AM
131	2	7/30/2019 3:23 AM
132	1	7/30/2019 2:20 AM
133	2	7/29/2019 1:09 PM
134	0	7/29/2019 12:21 PM
135	0	7/29/2019 11:07 AM
136	1	7/29/2019 10:54 AM
137	1	7/29/2019 10:50 AM
138	10	7/29/2019 10:38 AM
139	3	7/29/2019 9:10 AM
140	1	7/29/2019 9:08 AM
141	1	7/29/2019 8:36 AM
142	2	7/29/2019 7:42 AM
143	0	7/29/2019 7:20 AM
144	2	7/29/2019 7:02 AM
145	1	7/29/2019 6:42 AM
146	2	7/29/2019 5:15 AM
147	0	7/29/2019 4:51 AM
148	3	7/29/2019 4:34 AM
149	2	7/29/2019 4:31 AM
150	10	7/29/2019 4:18 AM
151	0	7/29/2019 4:13 AM
152	1	7/29/2019 4:13 AM
153	0	7/29/2019 4:07 AM
154	0	7/29/2019 4:04 AM
155	1	7/29/2019 4:01 AM
156	0	7/29/2019 3:52 AM
157	5	7/29/2019 3:52 AM

Organizational Pricing Model Survey

158	0	7/29/2019 3:50 AM
159	3	7/27/2019 9:40 AM
160	15	7/26/2019 4:03 AM
161	2	7/26/2019 4:02 AM
162	0	7/23/2019 7:39 AM
163	1	7/22/2019 2:24 PM
164	3	7/22/2019 1:20 PM
165	1	7/22/2019 2:30 AM
166	3	7/18/2019 12:25 PM
167	0	7/17/2019 8:53 AM
168	2	7/16/2019 11:11 AM
169	10	7/16/2019 6:54 AM
170	0	7/15/2019 11:16 AM
171	4	7/15/2019 10:28 AM
172	1	7/15/2019 9:49 AM
173	2	7/15/2019 8:24 AM
174	1	7/15/2019 3:41 AM
175	0	7/15/2019 3:40 AM
176	0	7/12/2019 12:13 PM
177	3	7/12/2019 11:40 AM
178	3	7/12/2019 6:13 AM
179	0	7/11/2019 9:48 AM
180	2	7/11/2019 9:28 AM
181	2	7/11/2019 8:35 AM
182	10	7/11/2019 4:25 AM
183	2	7/11/2019 4:23 AM
184	1	7/11/2019 4:20 AM
185	0	7/10/2019 12:04 PM
186	0	7/10/2019 11:29 AM
187	1	7/10/2019 11:22 AM
188	2	7/10/2019 2:15 AM
189	0	7/9/2019 1:10 PM
190	1	7/9/2019 11:11 AM
191	2	7/9/2019 11:03 AM
192	2	7/9/2019 10:42 AM
193	4	7/9/2019 9:35 AM
194	10	7/9/2019 9:26 AM
195	0	7/9/2019 9:03 AM
196	0	7/9/2019 8:12 AM
197	2	7/9/2019 7:55 AM
198	20	7/9/2019 7:53 AM

Organizational Pricing Model Survey

199	3	7/9/2019 7:00 AM
200	1	7/9/2019 6:15 AM
201	5	7/9/2019 5:16 AM
202	1	7/9/2019 5:07 AM
203	5	7/9/2019 4:54 AM
204	0	7/9/2019 3:54 AM
205	1	7/9/2019 3:41 AM
206	3	7/9/2019 3:35 AM
207	1	7/9/2019 3:29 AM
208	1	7/9/2019 3:22 AM
209	2	7/9/2019 2:49 AM
210	2	7/9/2019 2:31 AM
211	1	7/9/2019 1:52 AM
212	0	7/9/2019 1:41 AM
213	3	7/8/2019 1:36 PM
214	2	7/8/2019 1:18 PM
215	0	7/8/2019 11:57 AM
216	1	7/8/2019 11:54 AM
217	4	7/8/2019 11:47 AM
218	3	7/8/2019 11:31 AM
219	2	7/8/2019 11:16 AM
220	1	7/8/2019 11:09 AM
221	0	7/8/2019 10:37 AM
222	4	7/8/2019 10:12 AM
223	0	7/8/2019 10:03 AM
224	15	7/8/2019 9:51 AM
225	2	7/8/2019 9:48 AM
226	2	7/8/2019 9:22 AM
227	1	7/8/2019 9:15 AM
228	1	7/8/2019 9:08 AM
229	5	7/8/2019 9:07 AM
230	2	7/8/2019 9:05 AM
231	10	7/8/2019 8:59 AM
232	2	7/8/2019 8:48 AM
233	0	7/8/2019 8:41 AM
234	0	7/8/2019 8:26 AM
235	4	7/8/2019 8:14 AM
236	4	7/8/2019 8:11 AM
237	1	7/8/2019 8:05 AM
238	15	7/8/2019 8:01 AM
239	3	7/8/2019 7:59 AM

Organizational Pricing Model Survey

240	0	7/8/2019 7:49 AM
241	6	7/8/2019 7:42 AM
242	0	7/8/2019 7:41 AM
243	0	7/8/2019 7:40 AM
244	2	7/8/2019 7:38 AM
245	1	7/8/2019 7:35 AM
246	2	7/8/2019 7:33 AM
247	1	7/8/2019 7:32 AM
248	4	7/8/2019 7:32 AM
249	2	7/8/2019 7:31 AM
250	1	7/8/2019 7:31 AM
251	5	7/8/2019 7:31 AM
252	10	7/8/2019 7:29 AM
253	20	7/8/2019 7:28 AM
254	1	7/8/2019 7:25 AM
255	0	7/8/2019 7:25 AM
256	1	7/8/2019 7:24 AM
257	1	7/8/2019 7:23 AM
258	2	7/8/2019 7:22 AM
259	2	7/8/2019 7:20 AM
260	2	7/8/2019 7:18 AM
261	1	7/8/2019 7:14 AM
262	5	7/8/2019 7:14 AM
263	1	7/8/2019 7:14 AM
264	1	7/8/2019 7:14 AM
265	3	7/8/2019 7:14 AM
266	1	7/8/2019 7:13 AM
267	2	7/8/2019 7:13 AM
268	1	7/8/2019 7:13 AM
269	0	7/8/2019 7:13 AM
270	1	7/8/2019 7:12 AM
271	2	7/8/2019 7:11 AM
272	0	7/8/2019 7:11 AM
273	10	7/8/2019 7:11 AM
274	0	7/8/2019 7:10 AM
275	0	7/8/2019 7:10 AM
276	20	7/8/2019 7:10 AM
277	6	7/7/2019 4:24 AM
278	20	7/4/2019 6:09 AM
279	0	7/3/2019 3:27 PM
280	1	7/3/2019 9:36 AM

Organizational Pricing Model Survey

281	1	7/3/2019 9:20 AM
282	0	7/3/2019 8:42 AM
283	0	7/3/2019 7:09 AM
284	4	7/3/2019 4:54 AM
285	1	7/3/2019 4:38 AM
286	10	7/3/2019 2:40 AM
287	2	7/2/2019 4:07 PM
288	0	7/2/2019 12:19 PM
289	1	7/2/2019 11:21 AM
290	2	7/2/2019 10:02 AM
291	2	7/2/2019 9:36 AM
292	2	7/2/2019 8:06 AM
293	1	7/2/2019 7:14 AM
294	0	7/2/2019 6:14 AM
295	2	7/2/2019 5:54 AM
296	0	7/2/2019 5:41 AM
297	1	7/2/2019 4:29 AM
298	0	7/2/2019 4:13 AM
299	5	7/2/2019 12:41 AM
300	3	7/1/2019 4:23 PM
301	2	7/1/2019 2:16 PM
302	1	7/1/2019 2:12 PM
303	2	7/1/2019 12:59 PM
304	1	7/1/2019 12:47 PM
305	2	7/1/2019 11:34 AM
306	2	7/1/2019 10:46 AM
307	0	7/1/2019 10:28 AM
308	0	7/1/2019 10:23 AM
309	6	7/1/2019 10:12 AM
310	1	7/1/2019 10:05 AM
311	1	7/1/2019 10:05 AM
312	5	7/1/2019 9:59 AM
313	1	7/1/2019 9:58 AM
314	1	7/1/2019 9:46 AM
315	1	7/1/2019 9:44 AM
316	0	7/1/2019 9:42 AM
317	1	7/1/2019 9:42 AM
318	2	7/1/2019 9:37 AM
319	3	7/1/2019 9:02 AM
320	0	7/1/2019 7:24 AM
321	4	7/1/2019 7:21 AM

Organizational Pricing Model Survey

322	0	7/1/2019 7:19 AM
323	1	7/1/2019 5:44 AM
324	1	7/1/2019 5:28 AM
325	2	7/1/2019 5:06 AM
326	1	7/1/2019 4:59 AM
327	2	7/1/2019 4:07 AM
328	1	7/1/2019 3:52 AM
329	2	7/1/2019 2:48 AM
330	1	6/30/2019 5:05 PM
331	15	6/29/2019 2:12 AM
332	3	6/28/2019 4:18 PM
333	0	6/28/2019 1:49 PM
334	0	6/28/2019 1:26 PM
335	3	6/28/2019 11:47 AM
336	2	6/28/2019 11:38 AM
337	1	6/28/2019 11:31 AM
338	5	6/28/2019 11:25 AM
339	4	6/28/2019 11:06 AM
340	5	6/28/2019 10:38 AM
341	2	6/28/2019 10:38 AM
342	0	6/28/2019 10:23 AM
343	0	6/28/2019 10:14 AM
344	3	6/28/2019 10:06 AM
345	0	6/28/2019 9:36 AM
346	10	6/28/2019 9:32 AM
347	2	6/28/2019 8:49 AM
348	1	6/28/2019 8:39 AM
349	4	6/28/2019 8:29 AM
350	3	6/28/2019 8:26 AM
351	1	6/28/2019 8:22 AM
352	1	6/28/2019 8:01 AM
353	1	6/28/2019 7:56 AM
354	3	6/28/2019 7:26 AM
355	4	6/28/2019 7:23 AM
356	0	6/28/2019 7:11 AM
357	5	6/28/2019 7:08 AM
358	8	6/28/2019 7:07 AM
359	1	6/28/2019 6:50 AM
360	4	6/28/2019 6:46 AM
361	0	6/28/2019 6:43 AM
362	1	6/28/2019 6:41 AM

Organizational Pricing Model Survey

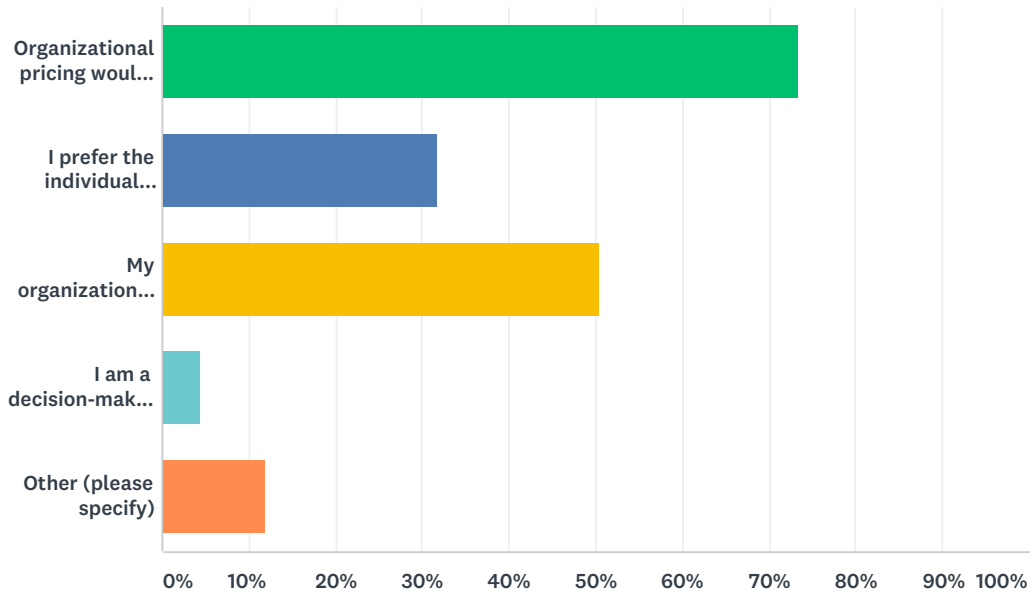
363	4	6/28/2019 6:39 AM
364	2	6/28/2019 6:26 AM
365	6	6/28/2019 6:25 AM
366	0	6/28/2019 6:16 AM
367	0	6/28/2019 6:14 AM
368	2	6/28/2019 6:10 AM
369	1	6/28/2019 6:05 AM
370	6	6/28/2019 6:02 AM
371	2	6/28/2019 5:55 AM
372	1	6/28/2019 5:54 AM
373	1	6/28/2019 5:46 AM
374	1	6/28/2019 5:43 AM
375	1	6/28/2019 5:41 AM
376	1	6/28/2019 5:36 AM
377	0	6/28/2019 5:35 AM
378	1	6/28/2019 5:34 AM
379	2	6/28/2019 5:34 AM
380	2	6/28/2019 5:29 AM
381	2	6/28/2019 5:29 AM
382	1	6/28/2019 5:28 AM
383	2	6/28/2019 5:26 AM
384	5	6/28/2019 5:24 AM
385	1	6/28/2019 5:18 AM
386	0	6/28/2019 5:17 AM
387	3	6/28/2019 5:17 AM
388	1	6/28/2019 5:13 AM
389	1	6/28/2019 5:13 AM
390	3	6/28/2019 5:08 AM
391	1	6/28/2019 4:59 AM
392	1	6/28/2019 4:59 AM
393	2	6/28/2019 4:58 AM
394	0	6/28/2019 4:58 AM
395	0	6/28/2019 4:55 AM
396	0	6/28/2019 4:53 AM
397	2	6/28/2019 4:51 AM
398	0	6/28/2019 4:51 AM
399	1	6/28/2019 4:48 AM
400	1	6/28/2019 4:45 AM
401	1	6/28/2019 4:43 AM
402	0	6/28/2019 4:40 AM
403	2	6/28/2019 4:39 AM

Organizational Pricing Model Survey

404	2	6/28/2019 4:39 AM
405	1	6/28/2019 4:37 AM
406	2	6/28/2019 4:36 AM
407	1	6/28/2019 4:34 AM
408	0	6/28/2019 4:34 AM
409	2	6/28/2019 4:33 AM
410	3	6/28/2019 4:33 AM
411	0	6/28/2019 4:33 AM
412	15	6/28/2019 4:32 AM
413	1	6/28/2019 4:30 AM
414	3	6/28/2019 4:30 AM
415	1	6/28/2019 4:30 AM
416	2	6/28/2019 4:28 AM
417	3	6/28/2019 4:28 AM
418	0	6/28/2019 4:26 AM
419	0	6/28/2019 4:25 AM
420	2	6/28/2019 4:24 AM
421	1	6/28/2019 4:24 AM
422	2	6/28/2019 4:24 AM
423	0	6/28/2019 4:24 AM
424	0	6/28/2019 4:23 AM
425	0	6/28/2019 4:22 AM
426	2	6/28/2019 4:19 AM
427	2	6/28/2019 4:18 AM
428	9	6/28/2019 4:17 AM
429	0	6/28/2019 4:17 AM
430	5	6/28/2019 4:16 AM
431	2	6/28/2019 4:15 AM
432	2	6/28/2019 4:15 AM
433	2	6/28/2019 4:13 AM
434	2	6/28/2019 4:13 AM
435	1	6/28/2019 4:11 AM
436	2	6/28/2019 4:10 AM
437	2	6/28/2019 4:10 AM
438	2	6/28/2019 4:10 AM
439	2	6/28/2019 4:08 AM

Q8 The primary reason for not renewing my membership within this model is (choose up to three):

Answered: 226 Skipped: 715



ANSWER CHOICES	RESPONSES	
Organizational pricing would be more expensive compared to the cost of individual memberships	73.45%	166
I prefer the individual pricing model and want to keep it that way	31.86%	72
My organization wouldn't see the benefit of adding more members	50.44%	114
I am a decision-maker for my location only (not for all locations)	4.42%	10
Other (please specify)	11.95%	27
Total Respondents: 226		

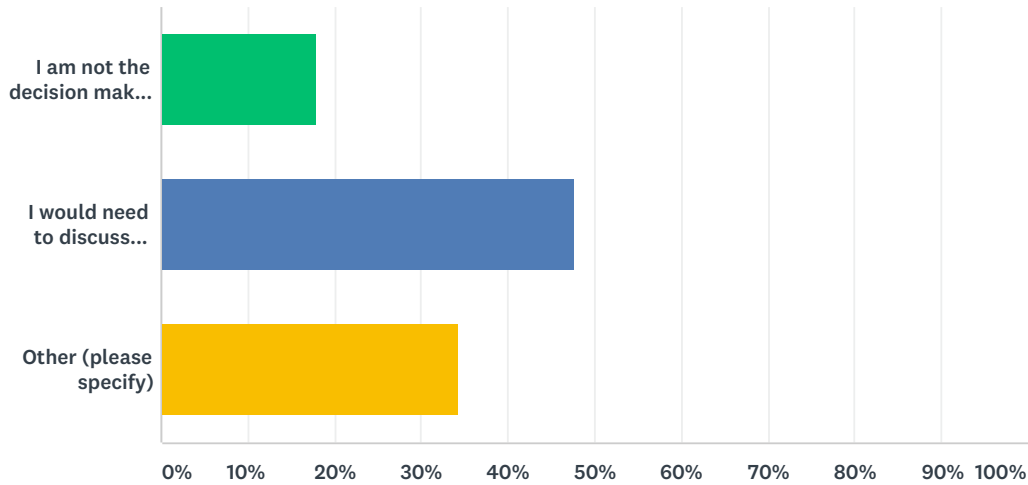
#	OTHER (PLEASE SPECIFY)	DATE
1	there are no other potential members at my organization to add	8/2/2019 4:11 AM
2	Small firm and have a flat organizational chart - no additional members could take advantage of this pricing	8/1/2019 9:02 AM
3	I think the pricing is to high; it should be more in line with SHRM pricing.	8/1/2019 4:51 AM
4	I receive the reduced government rate of \$219. I hope this will still be offered.	7/31/2019 6:11 AM
5	I believe this will dilute the membership so there will be more members who are not legal administrators.	7/30/2019 11:00 AM
6	We are a small firm; therefore, this pricing model wouldn't have a huge impact for us.	7/30/2019 9:10 AM
7	My employer is a small Bar Association with 9 staff total - no practicing attorneys. \$399 dues plus local ALA dues are going to eliminate me from being able to a member at all	7/30/2019 8:54 AM
8	I am the only member and we are small. It really does not make a pri	7/29/2019 8:35 AM
9	ALA's desire to increase membership is ignoring the basis of the organization: legal management. As an example, a secretary is not management.	7/16/2019 12:41 PM

Organizational Pricing Model Survey

10	We are a one attorney law firm. Organization pricing will not benefit a small (solo practice) firm.	7/8/2019 9:52 AM
11	TESTING ONLY	7/8/2019 9:15 AM
12	The pricing really doesn't help the smaller firms that only have one member. That is why we are losing members for our chapter	7/8/2019 7:49 AM
13	This new model assumes more administrators would join from member firms. There is no certainty of that as the content offered by ALA by design focusses on a subset of potential members. Until ALA content offers value to a broader spectrum of administrators, this approach will not achieve its desired outcome. In short, the potential members this is designed to attract are not avoiding membership because of the money... its the content.	7/8/2019 7:46 AM
14	Individual membership cost should be lower and that would encourage smaller firms to cover the expense. We have been unable to recruit Admins in our local chapter because dues are too high.	7/8/2019 7:17 AM
15	I am the only one that is a member.	7/6/2019 5:29 AM
16	This will greatly dilute the membership of ALA. I'm betting that people in larger organizations won't be able to renew.	7/3/2019 11:50 AM
17	I'm not entirely clear on the impact to international members based on the details in the communication	7/2/2019 1:19 AM
18	A price increase of \$600+ per year for my membership, not acceptable	7/1/2019 11:15 AM
19	We are so small and likely to remain so for a long time, so I do not envision adding any staff that would qualify for ALA membership.	6/29/2019 7:00 AM
20	I am a 25+ year member; I pay my own dues to ALA, AIIM, ARMA, SHRM, etc. Don't lose me by raising rates!	6/28/2019 10:57 PM
21	N/A. 3-Attorney firm, so only me; but would like to see a category for 1-5 attorneys. Don't feel my firm will pay even \$399 (even though I'm worth it!)	6/28/2019 8:09 AM
22	I don't see a correlation between the number of attorneys and the number of ALA members in a firm.	6/28/2019 6:24 AM
23	The firm could not pay the membership for all of us. The employee might end financing the membership by itself	6/28/2019 5:40 AM
24	No one else really fits for an ALA membership	6/28/2019 5:00 AM
25	I began the survey with hopes that there was a very small firm tier. (ie les than 5 attorneys.) I've been a long term member, but as the firm is small, we may not renew next year due to the cost burden of both national & local dues. The cost is becoming too great to justify.	6/28/2019 4:43 AM
26	We are a 5 person firm	6/28/2019 4:32 AM
27	Too Small to participate	6/28/2019 4:10 AM

Q9 The primary reason I am unsure about renewing my membership within this model is:

Answered: 266 Skipped: 675



ANSWER CHOICES	RESPONSES	
I am not the decision maker when it comes to this decision	18.05%	48
I would need to discuss further with organization leadership before making a decision	47.74%	127
Other (please specify)	34.21%	91
TOTAL		266

#	OTHER (PLEASE SPECIFY)	DATE
1	Our current membership cost would increase by 66% under the new model	8/6/2019 8:19 AM
2	I disagree with this approach, a ALA member should not be penalized due to the number of attorneys in the Firm, especially if they are paying thier own fees.	8/5/2019 4:22 AM
3	We would likely renew, but I would expect questions from the partners about why the number of attorneys - and not the number of administrators - would drive the pricing. I would also expect that if we did renew under the new pricing structure, we would expect to send more administrators to the meetings and events.	8/5/2019 12:55 AM
4	Cost	8/2/2019 6:14 AM
5	I haven't really thought about it.	8/1/2019 12:50 PM
6	We are in the 100-149 band and have 4 members currently. The proposed rate is more than the dues per individual \$419.	8/1/2019 11:46 AM
7	Obviously, the change in pricing will help/hurt, depending on the number of employees we have that want to be members. The price structure incentives more people to join which is to your advantage (it would seem), but not necessarily to ours since they may "join" but not necessarily be engaged.	8/1/2019 10:49 AM
8	We may be adding more attorneys so we would have to see if it would be more cost effective if we went over 50 attorneys to do it seperate vs organizational pricing. Right now it would save us to do organizational pricing. But I don't know if that is the case or not if we went above 50 attorneys.	8/1/2019 9:05 AM
9	The high cost of membership. It is more than most Bar dues.	8/1/2019 8:59 AM

Organizational Pricing Model Survey

10	I am the only person who would be eligible in our Pittsburgh Office. However, I have someone in our Philadelphia office who might be eligible and would want to know if that would cover her as well.	8/1/2019 8:19 AM
11	First, the question asked whether the ORGANIZATION would adopt the model, not whether I personally would. I think membership should be limited to at least supervisory roles; there's a lot of content I don't believe is appropriate for lower-level staff. Additionally, I think it's a bad move from the perspective of business partners, who will no longer be sure they're speaking with a decision-maker, or even an influencer. This has been a big issue within ILTA, and a lot of vendors have stopped exhibiting at ILTA-sponsored events for this reason.	8/1/2019 8:18 AM
12	For us, it would be more expensive, unless there is a non-profit option here as well. Currently I'm paying half the normal dues.	8/1/2019 8:08 AM
13	unsure if organization would agree if this new model results in a price increase.	7/31/2019 8:37 AM
14	We have 5 attorneys and since we are a government department, our dues would more than double. No other individuals in the office are interested in belonging to ALA.	7/31/2019 7:08 AM
15	I am not unsure about renewing MY membership within this model; only unsure about adding additional members.	7/31/2019 2:13 AM
16	Depends on my ability to be a voting member; I was disqualified last year for doing the same job I have done for 30 years of membership but for a non-profit. No one bothered to ask for my job description, just disqualified me as a voting member because I fell within a category.	7/30/2019 5:06 AM
17	Will need to know the how the new pricing affects my organization.	7/29/2019 1:18 PM
18	The new pricing model increases the financial outlay that my organization incurs, so this is a matter that will need to be discussed amongst the partners. They will likely discuss the value they receive as an organization through my membership.	7/29/2019 11:38 AM
19	It's more expensive than what we currently pay for my membership.	7/29/2019 10:35 AM
20	It would be more costly for us to renew this way. No other people in the firm to add.	7/29/2019 7:31 AM
21	I would need to see the specifics of the structure.	7/29/2019 7:23 AM
22	I will need to compare the cost prior to this "organizational pricing" to the new pricing. If the increase is significant, I would consider leaving the ALA.	7/29/2019 6:11 AM
23	I have not compared prices yet using the old model and new model. If it costs more and we don't get any additional benefits, then we are not for it.	7/29/2019 4:34 AM
24	They don't pay my dues now, so it wouldn't really make a difference to them.	7/29/2019 4:01 AM
25	We would need more members for it to be a financially good choice for us	7/26/2019 7:04 AM
26	Too small of a firm to warrant a second membership.	7/19/2019 5:07 AM
27	I don't agree with referencing the dues to the number of attorneys. This is the Westlaw model which everyone hates.	7/17/2019 9:02 AM
28	If we only have one participant for our firm, my firm will be penalized with a higher cost because of my attorney number	7/16/2019 11:25 AM
29	We have 12 office administrators and a few assistan office administrators. of those only 5 of us are members and all of those 5 are new to the firm, within the last 5 years. The perceived value of the organization to the firm/individuals is not as great as other organizations, such as ILTA or SHRM. That is slowly changing as we try to promote the benefits, but I think this change will be too early to try to push that big of a jump of cost when the perceived benefits are still low.	7/14/2019 12:17 PM
30	I'm concerned about opening up the possibility for all my staff members to join.	7/12/2019 5:58 AM
31	(1) Calling attention to the total spent on ALA Membership firmwide, which right now is individually approved at the office level, may have a chilling effect on the whole thing. It will require an internal champion. (2) Managing the cost allocation to each office will be a headache, although it can be overcome.	7/11/2019 10:11 AM
32	I have to make sure it will be a savings.	7/10/2019 3:31 AM
33	Sidley \$\$/pp would increase unless additional members were recruited to join. It seems to be a method to boost membership.	7/9/2019 2:01 PM

Organizational Pricing Model Survey

34	While my firm pays for my dues as principal administrator, they do not currently pay the dues of the second member in our firm.	7/9/2019 1:44 PM
35	Currently I am the only member so I know it wouldn't be worth the cost at the new level to pay for organization pricing, unless other firm administrators wanted to join as well. That's the part I'm unsure of. If I continue to be the only person to be an ALA member, we would not subscribe to organizational pricing since it's a significant cost increase.	7/9/2019 9:01 AM
36	We will be paying more than we are currently paying for my membership and I'm not sure I am getting the value of the membership since the local chapter holds their monthly meeting on the same day as the firm's partner lunch meetings. Plus it seems we have to pay for any seminars that the ALA sponsors.	7/9/2019 6:15 AM
37	Would have to decide if someone else would benefit from membership.	7/9/2019 5:21 AM
38	I'm not unsure about renewing my membership.	7/9/2019 4:10 AM
39	Haven't decided	7/8/2019 2:50 PM
40	What is a "Qualified" employee? Would like to know the meaning of this first.	7/8/2019 11:07 AM
41	small firm and not sure if others would be eligible to join ALA	7/8/2019 9:34 AM
42	The new pricing model would represent an increase in cost	7/8/2019 9:06 AM
43	They have always been supportive about my membership, but if the cost increases, I am just not sure. It's expensive, in my opinion, and I don't see the value myself to the firm for being a member of the national organization.	7/8/2019 8:47 AM
44	Looking at the example looks like price would go up for my size organization for just one member, currently I believe only 1 employee from our Firm would qualify for ALA membership. But will be a potential benefit perhaps if I am incorrect in that assumption.	7/8/2019 8:45 AM
45	It will likely not save us any money	7/8/2019 8:33 AM
46	I would be more interested in belonging to just my local chapter	7/8/2019 8:31 AM
47	For the small and medium sized firm the cost of membership goes up - our number would be the \$1399 - I'm not sure that can be justified	7/8/2019 8:17 AM
48	I don't think it benefits an organization of 3 people, none of whom are attorneys, BTW.	7/8/2019 7:41 AM
49	2019 Dues cost \$419.00. The sample organizational pricing lists membership at \$499.00	7/8/2019 7:41 AM
50	If we continue to have only one member it is not cost effective. If they want to add members then maybe it would be.	7/8/2019 7:39 AM
51	My rate goes up but I am small enough that I don't have others who should be ALA members. I think the rate should be lower for the smaller firms especially when the Administrator wears many hats (IT, HR, CFO, etc)	7/8/2019 7:38 AM
52	A cost benefit analysis would need to be applied based on the change of cost.	7/8/2019 7:31 AM
53	We are often on the bubble between 2 breakdowns. It will depend on pricing and expected return. I expect that membership would continue.	7/8/2019 7:19 AM
54	I will certainly continue my ALA membership but there are no other individuals who would want membership so I am not interested in paying a higher fee based on the # of attorneys in my firm	7/8/2019 7:16 AM
55	Since we have only one ALA MEmber, I am not sure this model brings value to us	7/8/2019 7:15 AM
56	I am unsure of the number of members under the current model and therefore cannot determine if the new pricing model offers any savings to my organization.	7/8/2019 7:14 AM
57	This would be a very big price jump for us given we only have one member.	7/8/2019 7:09 AM
58	We only have one ALA member in our firm.	7/2/2019 5:55 AM
59	International Member	7/1/2019 3:31 PM
60	They may initially but if pricing increases significantly over time I think it would be a deal breaker.	7/1/2019 11:01 AM
61	I'm not sure it has any impact (other than the lower price) because we are so small: two attorneys and myself.	7/1/2019 10:47 AM

Organizational Pricing Model Survey

62	I can see the potential value for larger firms with multiple members but not for smaller firms with 1 qualifying member.	7/1/2019 10:36 AM
63	Since we only have 3 members, the new system would cost us more unless we encouraged our HR director to join (she's already in SHRM and HRM) or others who may or may not be eligible due to their position.	7/1/2019 9:35 AM
64	We do not have anyone else that would qualify for membership and price is more than current individual membership	7/1/2019 9:12 AM
65	not sure members receive value for membership fees.	7/1/2019 12:59 AM
66	This would increase our cost with no increase in benefits	6/29/2019 8:53 AM
67	Since a small firm and only 1 person eligible for ALA, would choose the cheaper membership rate	6/28/2019 1:47 PM
68	I would need to review membership eligibility rules to see if we have others who are eligible, then, if so, determine whether the firm would benefit from those persons being involved	6/28/2019 1:42 PM
69	I am the only ALA member and the membership fee is steep in relation to the benefit received, particularly since my office is located in Marin.	6/28/2019 9:22 AM
70	Not applicable	6/28/2019 8:07 AM
71	It is triple the amount that we are paying now so I don't see why larger firms have to pay more for just one member	6/28/2019 7:41 AM
72	At present, we do not have other employees that would join the ALA.	6/28/2019 6:16 AM
73	The number of members affiliated with ALA varies. I there is just 1 person as a member of ALA, this pricing model is much more expensive. We also are growing, so the price will go up with the number of attorneys.	6/28/2019 6:12 AM
74	Only makes sense if we have any others to enroll in the organization. It isn't really a good fit for most of our administrative staff.	6/28/2019 6:09 AM
75	i have been paying my own membership dues for the last couple of years	6/28/2019 5:55 AM
76	The pricing model is more expensive than the current dues for the 2 of us that are members of ALA.	6/28/2019 5:30 AM
77	This would be a significant increase, and the cost would impact our ability to attend conferences in the future.	6/28/2019 5:29 AM
78	I am concerned that there is a trend to remove membership coverage paid by the Firm and have individuals pay their own membership dues. In that case, how would I as an individual paying the dues be able to manage that expense as there is no benefit to me personally to have a multiple membership discount. I would prefer an option to choose individual membership OR multiple membership.	6/28/2019 5:01 AM
79	The dues will be higher than we currently pay for one membership. I see the benefit for having the new coverage include more than one member but not certain a firm of our size will benefit unless we just have another person join.	6/28/2019 4:45 AM
80	I pay my own dues. The decision is mine. Price reduction for small firms is very minimal.	6/28/2019 4:39 AM
81	not sure of the benefit to a small firm	6/28/2019 4:30 AM
82	I think \$1400 is a lot to ask any firm to pay for ALA national membership. Our managers, directors, C-level employees are also members of associations that specialize in their functional areas, e.g., SHRM, LMA, CALPA, ILTA, etc. Coupled with the additional dues for the local chapter - it is in my opinion too much money.	6/28/2019 4:29 AM
83	Depends on several factors.	6/28/2019 4:26 AM
84	The cost is higher than paying individually. Each person is only allowed one membership, so I'm not sure paying the increased cost would mean that more people can join the ALA.	6/28/2019 4:25 AM
85	The jump in pricing from 35-49 attorneys and 50-74 is too high for smaller firms. Other ranges see a savings in cost, while this group sees a significant increase.	6/28/2019 4:19 AM
86	My cost will go up significantly - with no added benefits to me or the firm	6/28/2019 4:18 AM
87	Cost vs. value	6/28/2019 4:17 AM

Organizational Pricing Model Survey

88	DEPENDS ON WHETHER THE PRIOR MODEL IS STILL AVAILABLE	6/28/2019 4:13 AM
89	Need to determine if any other staff member would benefit from ALA membership	6/28/2019 4:13 AM
90	Savings is only beneficial for small or large firms; we might be better off with individual pricing for 2 people, or we might reduce it to only 1 member. There are too many pricing levels/divisions in this proposed model.	6/28/2019 4:13 AM
91	This will not affect me as it is no more than I am currently paying. What I feel it lacks is consideration for small firms such as mine. I believe there should be another tier with perhaps a \$300/year annual dues for firms with less than 10+- if ALA wants to get on a growth track. It's very difficult to justify the high cost to small firms.	6/28/2019 4:13 AM

Organizational Pricing Model Survey

Q10 Please tell us your job title.

Answered: 889 Skipped: 52

#	RESPONSES	DATE
1	Human Resources Manager	8/23/2019 9:04 AM
2	Director of Human Resources	8/22/2019 6:15 AM
3	Business Manager	8/16/2019 5:56 AM
4	Director of Finance	8/16/2019 4:55 AM
5	Office Manager	8/12/2019 12:13 PM
6	COO	8/12/2019 9:33 AM
7	Human Resources Manager	8/9/2019 9:45 AM
8	Executive Director	8/8/2019 10:09 AM
9	Legal Admin	8/7/2019 1:29 PM
10	Director of Finance & Operations	8/7/2019 1:04 PM
11	Chief Operating Officer	8/6/2019 8:22 AM
12	Director of Administration	8/6/2019 8:19 AM
13	Administrator/manager	8/6/2019 6:25 AM
14	Director, Programs	8/6/2019 5:53 AM
15	Attorney and Office Administrator	8/6/2019 5:37 AM
16	Office Manager	8/6/2019 5:33 AM
17	Firm Manager	8/6/2019 5:00 AM
18	Office Administrator	8/5/2019 2:08 PM
19	Executive Director	8/5/2019 1:16 PM
20	Office Manager	8/5/2019 11:06 AM
21	Administrator	8/5/2019 11:04 AM
22	Legal Administrator	8/5/2019 9:41 AM
23	Executive Director, Seattle Office	8/5/2019 8:39 AM
24	Office Administrator	8/5/2019 7:50 AM
25	Office Administrator	8/5/2019 6:31 AM
26	Office Administrator	8/5/2019 5:57 AM
27	HR	8/5/2019 4:22 AM
28	Office Administration Coordinator	8/5/2019 4:18 AM
29	Chief Operating Officer	8/5/2019 12:56 AM
30	Director of Administration	8/3/2019 7:10 AM
31	Chief Talent Officer	8/2/2019 3:53 PM
32	Executive Director	8/2/2019 10:46 AM
33	Director of Administrative Operations	8/2/2019 9:13 AM
34	Director of Office Operations	8/2/2019 9:10 AM
35	Financial Manager	8/2/2019 8:47 AM

Organizational Pricing Model Survey

36	Firm Administrator	8/2/2019 8:15 AM
37	Office Administrator	8/2/2019 8:06 AM
38	IT Department	8/2/2019 7:38 AM
39	Executive Director	8/2/2019 6:55 AM
40	Executive Director	8/2/2019 6:51 AM
41	Business Systems & Facilities Manager	8/2/2019 6:49 AM
42	Human Resources Manager	8/2/2019 6:22 AM
43	Controller	8/2/2019 6:15 AM
44	Business Manager	8/2/2019 6:14 AM
45	CFO	8/2/2019 5:57 AM
46	VP, Legal Operations	8/2/2019 5:50 AM
47	Business Manager	8/2/2019 5:38 AM
48	Director of Finance & Operations	8/2/2019 5:23 AM
49	Network Administrator	8/2/2019 5:09 AM
50	Firm Administrator	8/2/2019 5:08 AM
51	Firm Administrator	8/2/2019 4:58 AM
52	Executive Director	8/2/2019 4:56 AM
53	Firm Administrator	8/2/2019 4:55 AM
54	CFO	8/2/2019 4:34 AM
55	Manager of Accounting	8/2/2019 4:27 AM
56	Firm Administrator	8/2/2019 4:23 AM
57	Accounting Manager	8/2/2019 4:22 AM
58	Office Manager	8/2/2019 4:17 AM
59	Regional Director of Administration - Capital Region	8/2/2019 4:14 AM
60	Director of Administration	8/2/2019 4:11 AM
61	Legal and Corporate Services Manager	8/2/2019 4:02 AM
62	Legal Administrator	8/2/2019 3:52 AM
63	Administrator	8/2/2019 3:49 AM
64	Administration	8/2/2019 3:45 AM
65	Office Manager	8/2/2019 3:42 AM
66	Director of Operations	8/2/2019 3:40 AM
67	Director of Administration	8/2/2019 2:56 AM
68	Regional Office Manager	8/2/2019 2:34 AM
69	Director of Human Resources	8/2/2019 2:20 AM
70	Office Administrator	8/2/2019 2:13 AM
71	Ex Dir	8/2/2019 2:06 AM
72	Office Manager	8/2/2019 2:00 AM
73	Director of Human Resources	8/2/2019 1:14 AM
74	Chief Operating Officer	8/1/2019 3:28 PM
75	HR Director	8/1/2019 3:15 PM
76	Partner in charge of Administration	8/1/2019 2:15 PM

Organizational Pricing Model Survey

77	Law Firm Administrator	8/1/2019 1:34 PM
78	Pacific NW Office Administrator	8/1/2019 1:32 PM
79	Firm Administrator	8/1/2019 1:27 PM
80	Office Manager	8/1/2019 1:20 PM
81	Director of IT	8/1/2019 1:13 PM
82	Administrative Manager	8/1/2019 12:52 PM
83	Administrator	8/1/2019 12:50 PM
84	Administrator	8/1/2019 12:46 PM
85	Controller	8/1/2019 12:03 PM
86	Controller	8/1/2019 12:00 PM
87	Regional Office Administrator	8/1/2019 11:47 AM
88	CFO	8/1/2019 11:46 AM
89	Administrator	8/1/2019 11:40 AM
90	Executive Director	8/1/2019 11:21 AM
91	CFO	8/1/2019 10:50 AM
92	Executive Director	8/1/2019 10:49 AM
93	Office Administrator	8/1/2019 10:32 AM
94	Office Manager	8/1/2019 10:25 AM
95	Administrative Coordinator	8/1/2019 10:24 AM
96	Office Administrator	8/1/2019 10:03 AM
97	Administrator	8/1/2019 9:59 AM
98	Office Administrator	8/1/2019 9:55 AM
99	Chief	8/1/2019 9:45 AM
100	Office Manager	8/1/2019 9:42 AM
101	Director of Administration	8/1/2019 9:35 AM
102	Chief Operating Officer	8/1/2019 9:21 AM
103	Office Administrator	8/1/2019 9:21 AM
104	Director of HR	8/1/2019 9:20 AM
105	Firm Administrator	8/1/2019 9:15 AM
106	Controller/Operations Manager	8/1/2019 9:09 AM
107	Office Administrator	8/1/2019 9:07 AM
108	Senior HR Generalist	8/1/2019 9:06 AM
109	Executive Director	8/1/2019 9:02 AM
110	Firm Administrator	8/1/2019 9:01 AM
111	Office Administrator	8/1/2019 9:00 AM
112	Firm Administrator	8/1/2019 9:00 AM
113	Office Administrator	8/1/2019 8:57 AM
114	Executive Director	8/1/2019 8:56 AM
115	Director of HR	8/1/2019 8:53 AM
116	Legal Administrator	8/1/2019 8:52 AM
117	Firm Administrator	8/1/2019 8:49 AM

Organizational Pricing Model Survey

118	Firm Administrator	8/1/2019 8:48 AM
119	Office Director	8/1/2019 8:48 AM
120	Executive Director	8/1/2019 8:46 AM
121	Office Manager	8/1/2019 8:46 AM
122	Firm Administrator	8/1/2019 8:44 AM
123	Director of Administration	8/1/2019 8:44 AM
124	Office Administrator	8/1/2019 8:41 AM
125	Office Administrator	8/1/2019 8:39 AM
126	Financial Manager	8/1/2019 8:38 AM
127	Director of Business Affairs	8/1/2019 8:38 AM
128	CFO	8/1/2019 8:36 AM
129	Administration	8/1/2019 8:36 AM
130	Office Administrator	8/1/2019 8:36 AM
131	Human Resource Manager	8/1/2019 8:35 AM
132	Office Manager	8/1/2019 8:33 AM
133	Firm Administrator	8/1/2019 8:30 AM
134	Client Services Manager	8/1/2019 8:30 AM
135	Firm Administrator	8/1/2019 8:29 AM
136	Office Manager	8/1/2019 8:28 AM
137	Executive Director	8/1/2019 8:27 AM
138	Legal Administrator	8/1/2019 8:27 AM
139	Business Manager	8/1/2019 8:26 AM
140	Director of Administration	8/1/2019 8:25 AM
141	Administrator	8/1/2019 8:25 AM
142	HR Manager	8/1/2019 8:23 AM
143	Firm Administrator	8/1/2019 8:22 AM
144	Administrator	8/1/2019 8:21 AM
145	Director of Administration	8/1/2019 8:21 AM
146	Executive Director	8/1/2019 8:21 AM
147	Controller	8/1/2019 8:21 AM
148	Legal Administrator	8/1/2019 8:20 AM
149	Administrator	8/1/2019 8:20 AM
150	Business Director	8/1/2019 8:20 AM
151	HR Manager	8/1/2019 8:19 AM
152	Executive Director	8/1/2019 8:19 AM
153	Firm Administrator	8/1/2019 8:19 AM
154	Chief Technology Officer	8/1/2019 8:19 AM
155	Firm Administrator	8/1/2019 8:18 AM
156	CAO	8/1/2019 8:18 AM
157	Administrator	8/1/2019 8:17 AM
158	Office Manager	8/1/2019 8:17 AM

Organizational Pricing Model Survey

159	Executive Director	8/1/2019 8:16 AM
160	Executive Director	8/1/2019 8:14 AM
161	Litigation Operations Manager	8/1/2019 8:14 AM
162	Office Manager	8/1/2019 8:13 AM
163	Administrative Manager	8/1/2019 8:13 AM
164	Firm Administrator	8/1/2019 8:12 AM
165	Firm Administrator	8/1/2019 8:12 AM
166	Executive Director	8/1/2019 8:11 AM
167	CFO	8/1/2019 8:11 AM
168	Legal Administrator	8/1/2019 8:09 AM
169	IT Director	8/1/2019 8:09 AM
170	Firm Administrator	8/1/2019 7:40 AM
171	Business Admin	8/1/2019 7:36 AM
172	Office Administrator	8/1/2019 7:24 AM
173	Administrator	8/1/2019 7:21 AM
174	COO	8/1/2019 6:42 AM
175	Executive Director	8/1/2019 6:38 AM
176	Administrator	8/1/2019 6:38 AM
177	Firm Administrator	8/1/2019 6:34 AM
178	HR Manager	8/1/2019 6:21 AM
179	Executive Director	8/1/2019 6:03 AM
180	Hr Director	8/1/2019 6:01 AM
181	Firm Administrator	8/1/2019 5:57 AM
182	legal assistant	8/1/2019 5:57 AM
183	Controller	8/1/2019 5:51 AM
184	Director of Administration	8/1/2019 5:40 AM
185	Office Manager	8/1/2019 5:31 AM
186	Senior Practice Management Advisor	8/1/2019 5:07 AM
187	Firm Administrator	8/1/2019 4:56 AM
188	Office Manager	8/1/2019 4:53 AM
189	Regional HR Manager	8/1/2019 4:52 AM
190	Director of HR	8/1/2019 4:42 AM
191	Firm Administrator/COO	8/1/2019 4:40 AM
192	Director of Adminsitration	8/1/2019 4:37 AM
193	Controller	8/1/2019 4:34 AM
194	Accounting Manager	8/1/2019 4:22 AM
195	Office Administrator	8/1/2019 3:53 AM
196	Accounting Manager	8/1/2019 3:34 AM
197	Firm Administrator	8/1/2019 2:57 AM
198	Firm Administrator	8/1/2019 2:13 AM
199	Executive Director	7/31/2019 1:09 PM

Organizational Pricing Model Survey

200	Firm Administrator	7/31/2019 11:56 AM
201	Director of Administration	7/31/2019 11:52 AM
202	Human Resource Director	7/31/2019 8:53 AM
203	Office Manager	7/31/2019 8:39 AM
204	Law Firm Management Advisor	7/31/2019 8:37 AM
205	Firm Administrator	7/31/2019 7:20 AM
206	Director of Administration	7/31/2019 7:16 AM
207	Legal Administrator	7/31/2019 7:08 AM
208	Accounting Manager	7/31/2019 6:52 AM
209	CFO	7/31/2019 6:51 AM
210	Administrator	7/31/2019 6:36 AM
211	Legal Administrator / Administrative Supervisor	7/31/2019 6:12 AM
212	Office Administrator	7/31/2019 5:53 AM
213	Director of Administration	7/31/2019 5:51 AM
214	Legal Administrator	7/31/2019 5:44 AM
215	Financial Systems Administrator	7/31/2019 5:38 AM
216	HR Manager and Financial Administrator	7/31/2019 5:24 AM
217	Director of Operations	7/31/2019 4:52 AM
218	Director of Human Resources	7/31/2019 4:41 AM
219	Office Administrator	7/31/2019 4:33 AM
220	Legal Administrator	7/31/2019 4:31 AM
221	HR & Ofc Mgr	7/31/2019 4:21 AM
222	Office Administrator	7/31/2019 3:12 AM
223	Firm Administrator	7/31/2019 2:13 AM
224	Director of HR and Operations	7/30/2019 1:20 PM
225	Controller	7/30/2019 12:44 PM
226	Executive Director/Chief Financial Officer	7/30/2019 11:45 AM
227	Director of Administration	7/30/2019 11:01 AM
228	Controller	7/30/2019 10:47 AM
229	Office Manager	7/30/2019 10:42 AM
230	Administrator	7/30/2019 10:40 AM
231	Executive Director	7/30/2019 10:39 AM
232	Director of Human Resources	7/30/2019 10:32 AM
233	Office Administrator	7/30/2019 10:28 AM
234	Law Firm Administrator	7/30/2019 10:26 AM
235	Office Manager	7/30/2019 10:17 AM
236	Chief Talent Officer	7/30/2019 9:16 AM
237	Firm Administrator	7/30/2019 9:11 AM
238	Finance and Operations Manager	7/30/2019 8:56 AM
239	COO	7/30/2019 8:53 AM
240	DC Office Administrator	7/30/2019 8:24 AM

Organizational Pricing Model Survey

241	COO	7/30/2019 8:13 AM
242	Office Manager	7/30/2019 7:19 AM
243	Finance Administrator	7/30/2019 7:02 AM
244	Director of Human Resources	7/30/2019 6:49 AM
245	Administrator	7/30/2019 6:47 AM
246	Administrator	7/30/2019 6:45 AM
247	Office Manager	7/30/2019 6:36 AM
248	Director of Facilities and Operations	7/30/2019 6:11 AM
249	Executive Director	7/30/2019 5:06 AM
250	Director of Administration	7/30/2019 5:04 AM
251	Executive Director	7/30/2019 5:02 AM
252	Office Manager	7/30/2019 5:00 AM
253	Legal Administrator	7/30/2019 4:53 AM
254	Office Administrator	7/30/2019 4:44 AM
255	Office Administrator	7/30/2019 4:08 AM
256	Sr. Manager of HR	7/30/2019 4:04 AM
257	Office Manager	7/30/2019 3:53 AM
258	Office Manager	7/30/2019 3:45 AM
259	Office Manager	7/30/2019 3:41 AM
260	CFO & Director of Administration	7/30/2019 3:36 AM
261	Firm Administrator	7/30/2019 3:24 AM
262	COO	7/30/2019 2:21 AM
263	Office manager	7/30/2019 12:34 AM
264	Director	7/29/2019 3:25 PM
265	Administrator	7/29/2019 1:19 PM
266	Administrator	7/29/2019 1:10 PM
267	Business Manager	7/29/2019 11:39 AM
268	Firm Administrator	7/29/2019 11:07 AM
269	Administrator	7/29/2019 10:54 AM
270	Director of Marketing	7/29/2019 10:51 AM
271	Office Administrator	7/29/2019 10:39 AM
272	Legal Administrator	7/29/2019 10:35 AM
273	Controller	7/29/2019 10:27 AM
274	Executive Operations Manager	7/29/2019 10:14 AM
275	Executive Director	7/29/2019 10:09 AM
276	OFFICE ADMINISTRATOR	7/29/2019 9:59 AM
277	Executive Director	7/29/2019 9:42 AM
278	Manager, HR	7/29/2019 9:11 AM
279	Director of Firm Operations	7/29/2019 9:09 AM
280	Office Administrator	7/29/2019 8:37 AM
281	Office Administrator	7/29/2019 8:27 AM

Organizational Pricing Model Survey

282	Firm Administrator	7/29/2019 7:42 AM
283	Legal Administrator	7/29/2019 7:37 AM
284	Controller	7/29/2019 7:31 AM
285	Executive Director	7/29/2019 7:23 AM
286	Controller	7/29/2019 7:21 AM
287	Legal Administrator	7/29/2019 7:16 AM
288	Office Manager	7/29/2019 7:13 AM
289	Office Administrator	7/29/2019 7:03 AM
290	Firm Administrator	7/29/2019 6:53 AM
291	Director of Administration	7/29/2019 6:51 AM
292	Firm Administrator	7/29/2019 6:43 AM
293	Chief Operating Officer, emeritus	7/29/2019 6:36 AM
294	Administrator	7/29/2019 6:34 AM
295	Office Administrator	7/29/2019 6:26 AM
296	Administrator	7/29/2019 6:22 AM
297	Administrator	7/29/2019 6:11 AM
298	Director of Human Resources	7/29/2019 5:45 AM
299	Director of Administration	7/29/2019 5:39 AM
300	Firm Administrator	7/29/2019 5:15 AM
301	Human Resources Manager	7/29/2019 5:07 AM
302	Firm Administrator	7/29/2019 4:59 AM
303	Office Administrator	7/29/2019 4:52 AM
304	Human Resource Manager	7/29/2019 4:43 AM
305	COO	7/29/2019 4:35 AM
306	Chief Administrative Officer	7/29/2019 4:34 AM
307	Firm Administrator	7/29/2019 4:31 AM
308	Administrator/Controller	7/29/2019 4:29 AM
309	Executive Director	7/29/2019 4:27 AM
310	Firm Services Manager	7/29/2019 4:19 AM
311	Chief Operating Officer	7/29/2019 4:18 AM
312	Director of Administration	7/29/2019 4:14 AM
313	Chief Operating Officer	7/29/2019 4:13 AM
314	Human Resources Director	7/29/2019 4:07 AM
315	Director of Administration	7/29/2019 4:05 AM
316	Administrator	7/29/2019 4:01 AM
317	Firm Administrator	7/29/2019 4:01 AM
318	Firm Administrator	7/29/2019 3:53 AM
319	Regional Office Administrator	7/29/2019 3:53 AM
320	Chapter Manager	7/29/2019 3:51 AM
321	Director of Human Resources	7/27/2019 9:41 AM
322	Director of Human Resources	7/27/2019 9:12 AM

Organizational Pricing Model Survey

323	Human Resources Director	7/26/2019 7:04 AM
324	Marketing manager	7/26/2019 4:03 AM
325	Director, Information Management	7/26/2019 4:02 AM
326	Engagement Director	7/23/2019 7:39 AM
327	Firm Administrator	7/22/2019 2:24 PM
328	Chief Operating Officer	7/22/2019 1:21 PM
329	Legal Recruitment & Operations Manager	7/22/2019 5:54 AM
330	Director of Administration and Finance	7/22/2019 2:32 AM
331	Legal Administrator	7/19/2019 5:07 AM
332	Administrator	7/19/2019 4:01 AM
333	Chief Operating Officer	7/17/2019 9:03 AM
334	Office Administrator/Accountant	7/17/2019 8:53 AM
335	Firm Administrator	7/17/2019 5:44 AM
336	Director of Administration	7/16/2019 12:42 PM
337	Office Administrator	7/16/2019 11:31 AM
338	Financial Manager	7/16/2019 11:12 AM
339	Office Administrator	7/16/2019 6:56 AM
340	office Administrator Columbus Office	7/16/2019 5:35 AM
341	Executive Director	7/15/2019 11:16 AM
342	Office Administrator	7/15/2019 10:30 AM
343	Legal Administrator	7/15/2019 9:50 AM
344	Administrator	7/15/2019 8:24 AM
345	Chief Human Resources Officer	7/15/2019 7:10 AM
346	Executive Director	7/15/2019 5:51 AM
347	Legal Administrator	7/15/2019 5:27 AM
348	Firm Administrator	7/15/2019 3:42 AM
349	Executive Director	7/15/2019 3:41 AM
350	Firm Administrator	7/15/2019 2:47 AM
351	Office Administrator	7/14/2019 12:18 PM
352	Firm Administrator	7/12/2019 12:13 PM
353	HR Director	7/12/2019 11:41 AM
354	HR Manager	7/12/2019 7:14 AM
355	Special Projects Manager	7/12/2019 7:05 AM
356	Firm Administrator	7/12/2019 5:58 AM
357	Office Administrator	7/11/2019 2:14 PM
358	COO	7/11/2019 12:18 PM
359	Business Director	7/11/2019 10:16 AM
360	Office Manager	7/11/2019 9:58 AM
361	Assistant Administrator	7/11/2019 9:49 AM
362	Legal Office Administrator	7/11/2019 9:33 AM
363	Director of Human Resources	7/11/2019 9:29 AM

Organizational Pricing Model Survey

364	Administrator	7/11/2019 8:25 AM
365	Office Administrator	7/11/2019 8:03 AM
366	firm administrator/consultant	7/11/2019 7:59 AM
367	Legal Administrator	7/11/2019 7:55 AM
368	Office Administrator	7/11/2019 7:34 AM
369	Chief Operating Officer	7/11/2019 4:58 AM
370	Office Administrator	7/11/2019 4:26 AM
371	Director of HR	7/11/2019 4:23 AM
372	Office Manager	7/11/2019 4:21 AM
373	Chief Operating Officer	7/10/2019 12:05 PM
374	Firm Administrator	7/10/2019 11:29 AM
375	Deputy Executive Director	7/10/2019 11:23 AM
376	Firm Administrator	7/10/2019 10:19 AM
377	Aministrator	7/10/2019 6:39 AM
378	Firm Administrator	7/10/2019 6:11 AM
379	Regional Office Manager	7/10/2019 5:58 AM
380	Legal Administrator	7/10/2019 5:54 AM
381	Firm Administrator	7/10/2019 5:37 AM
382	Office Administrator	7/10/2019 5:18 AM
383	Office Administrator	7/10/2019 3:39 AM
384	Firm Administrator	7/10/2019 3:35 AM
385	Director of Administration	7/10/2019 3:33 AM
386	Director of Finance and Administration	7/10/2019 3:19 AM
387	CHRO	7/10/2019 2:16 AM
388	CHRO	7/9/2019 3:32 PM
389	Office Manager	7/9/2019 2:01 PM
390	Legal Administrator	7/9/2019 1:45 PM
391	Legal Administrator and Controller	7/9/2019 1:10 PM
392	HR	7/9/2019 11:11 AM
393	Chief Operating Officer	7/9/2019 11:04 AM
394	IT Director	7/9/2019 10:43 AM
395	Executive Director	7/9/2019 9:37 AM
396	Director of Human Resources	7/9/2019 9:36 AM
397	Office Manager	7/9/2019 9:27 AM
398	Manager	7/9/2019 9:03 AM
399	HR Director	7/9/2019 9:01 AM
400	Director of Administration	7/9/2019 8:31 AM
401	Human Resources Manager	7/9/2019 8:28 AM
402	COO	7/9/2019 8:12 AM
403	Firm Administratoar	7/9/2019 7:56 AM
404	Manager of Office Support Services	7/9/2019 7:53 AM

Organizational Pricing Model Survey

405	Firm Administrator	7/9/2019 7:13 AM
406	Director of Office Administration - NY	7/9/2019 7:01 AM
407	Firm Administrator	7/9/2019 6:53 AM
408	Office Adminstrator for Tampa	7/9/2019 6:43 AM
409	CONTROLLER/OFFICE MANAGER	7/9/2019 6:24 AM
410	Operations Administrator	7/9/2019 6:18 AM
411	Firm Administrator	7/9/2019 6:16 AM
412	Office Administrator	7/9/2019 6:16 AM
413	Sr HR Manager	7/9/2019 5:50 AM
414	Administrator	7/9/2019 5:22 AM
415	Human Resource Manager	7/9/2019 5:16 AM
416	Office Administrator	7/9/2019 5:08 AM
417	Office Administrator	7/9/2019 4:54 AM
418	Office Administrator	7/9/2019 4:44 AM
419	Executive Administrator	7/9/2019 4:10 AM
420	Office Manager	7/9/2019 4:03 AM
421	Office Manager	7/9/2019 3:53 AM
422	Office Manager	7/9/2019 3:42 AM
423	Chief Administrative Officer	7/9/2019 3:35 AM
424	Office Administrator	7/9/2019 3:30 AM
425	Accounting/HR Manager	7/9/2019 3:22 AM
426	controller	7/9/2019 2:59 AM
427	Administrator	7/9/2019 2:50 AM
428	HR Director	7/9/2019 2:33 AM
429	CFO	7/9/2019 1:52 AM
430	Executive Director	7/9/2019 1:44 AM
431	Executive Director	7/8/2019 2:51 PM
432	Practice Assistant Supervisor	7/8/2019 1:37 PM
433	Firm Manager	7/8/2019 1:18 PM
434	Legal Manager	7/8/2019 12:38 PM
435	Accounting Manager	7/8/2019 11:58 AM
436	Office Administrator	7/8/2019 11:54 AM
437	Legal Administrator	7/8/2019 11:51 AM
438	Chief Financial Officer	7/8/2019 11:47 AM
439	Chief Operating Officer	7/8/2019 11:31 AM
440	Ex. Director	7/8/2019 11:20 AM
441	Accounting Department Manager	7/8/2019 11:17 AM
442	Firm Administrator	7/8/2019 11:10 AM
443	Administrator	7/8/2019 11:08 AM
444	Office Manager	7/8/2019 11:08 AM
445	Office Administrator	7/8/2019 11:01 AM

Organizational Pricing Model Survey

446	Administrator	7/8/2019 10:37 AM
447	CAO	7/8/2019 10:36 AM
448	HR Manager	7/8/2019 10:34 AM
449	Administrator	7/8/2019 10:22 AM
450	Executive Director	7/8/2019 10:13 AM
451	Director of Information Services	7/8/2019 10:13 AM
452	Director of Administration	7/8/2019 10:04 AM
453	office coordinator	7/8/2019 10:04 AM
454	Office Manager	7/8/2019 9:53 AM
455	Regional Administrator	7/8/2019 9:51 AM
456	Office Manager	7/8/2019 9:50 AM
457	Firm Administrator	7/8/2019 9:48 AM
458	Administrator	7/8/2019 9:35 AM
459	Business Development Manager	7/8/2019 9:29 AM
460	Firm Administrator	7/8/2019 9:23 AM
461	Director of Finance	7/8/2019 9:16 AM
462	Firm Administrator	7/8/2019 9:09 AM
463	Office Administrator	7/8/2019 9:08 AM
464	Chief Operating Officer	7/8/2019 9:07 AM
465	Legal Administrator	7/8/2019 9:06 AM
466	Sr. Director of Administration	7/8/2019 9:03 AM
467	Director of Human Resources	7/8/2019 8:56 AM
468	Office Administrator	7/8/2019 8:48 AM
469	Office Manager	7/8/2019 8:48 AM
470	Office administrator	7/8/2019 8:47 AM
471	Firm Administrator	7/8/2019 8:46 AM
472	Director of Administration	7/8/2019 8:43 AM
473	Office Manager	7/8/2019 8:43 AM
474	Firm Administrator	7/8/2019 8:42 AM
475	Executive Director	7/8/2019 8:41 AM
476	Administrator	7/8/2019 8:34 AM
477	COO	7/8/2019 8:34 AM
478	Business Manager	7/8/2019 8:31 AM
479	Chief Operating Officer	7/8/2019 8:26 AM
480	Office Administrator	7/8/2019 8:26 AM
481	Operations Manager	7/8/2019 8:26 AM
482	Executive Director	7/8/2019 8:25 AM
483	Chief Operating Officer	7/8/2019 8:20 AM
484	Firm Administrator	7/8/2019 8:18 AM
485	Executive Director	7/8/2019 8:18 AM
486	Office Manager	7/8/2019 8:16 AM

Organizational Pricing Model Survey

487	Legal Administrator	7/8/2019 8:15 AM
488	HR Generalist	7/8/2019 8:14 AM
489	IT Manager	7/8/2019 8:13 AM
490	CFO	7/8/2019 8:12 AM
491	HR Director	7/8/2019 8:06 AM
492	Office Administrator	7/8/2019 8:02 AM
493	Administrator	7/8/2019 8:00 AM
494	Dir of Office Management	7/8/2019 7:55 AM
495	Office Manager	7/8/2019 7:55 AM
496	Legal Administrator/Controller	7/8/2019 7:51 AM
497	Business Manager	7/8/2019 7:50 AM
498	COO	7/8/2019 7:46 AM
499	Office Administrator	7/8/2019 7:44 AM
500	Administrator	7/8/2019 7:43 AM
501	COO	7/8/2019 7:42 AM
502	Talent Management Specialist	7/8/2019 7:42 AM
503	Firm Administrator	7/8/2019 7:42 AM
504	Firm Administrator	7/8/2019 7:41 AM
505	President	7/8/2019 7:41 AM
506	Lega Administrator	7/8/2019 7:41 AM
507	CFO	7/8/2019 7:41 AM
508	Controller	7/8/2019 7:39 AM
509	controller	7/8/2019 7:39 AM
510	Director of Finance & Administration	7/8/2019 7:38 AM
511	Executive Administrator	7/8/2019 7:38 AM
512	Chief Operating Officer	7/8/2019 7:38 AM
513	Firm Administrator	7/8/2019 7:35 AM
514	Director of Technology	7/8/2019 7:34 AM
515	Firm Administrator	7/8/2019 7:33 AM
516	Firm Administrator	7/8/2019 7:33 AM
517	Director of Finance and Administration	7/8/2019 7:33 AM
518	Director of Finance	7/8/2019 7:32 AM
519	Legal Administrator	7/8/2019 7:32 AM
520	Firm Administrator	7/8/2019 7:32 AM
521	President	7/8/2019 7:31 AM
522	Human Resources Generalist	7/8/2019 7:31 AM
523	Firm Administrator	7/8/2019 7:30 AM
524	Director of Human Resources	7/8/2019 7:30 AM
525	CFO	7/8/2019 7:30 AM
526	Administrator	7/8/2019 7:29 AM
527	Associate Director Human Resources	7/8/2019 7:28 AM

Organizational Pricing Model Survey

528	Office Manager	7/8/2019 7:28 AM
529	Office Manager	7/8/2019 7:27 AM
530	Human Resources Manager	7/8/2019 7:27 AM
531	Director of Finance	7/8/2019 7:26 AM
532	Firm Administrator	7/8/2019 7:26 AM
533	Firm Administrator	7/8/2019 7:25 AM
534	Wilmington Office Director	7/8/2019 7:24 AM
535	Accounting Manager	7/8/2019 7:23 AM
536	Legal Administrator	7/8/2019 7:23 AM
537	Business Operations Manager	7/8/2019 7:22 AM
538	Controller	7/8/2019 7:21 AM
539	Director	7/8/2019 7:20 AM
540	Managing Partner	7/8/2019 7:20 AM
541	Legal Administrator	7/8/2019 7:19 AM
542	Operation Manager	7/8/2019 7:19 AM
543	Firm Administrator	7/8/2019 7:19 AM
544	Legal Administrator	7/8/2019 7:19 AM
545	Office Manager	7/8/2019 7:19 AM
546	Office Administrator	7/8/2019 7:17 AM
547	Executive Director	7/8/2019 7:16 AM
548	Director of Administration	7/8/2019 7:15 AM
549	Firm Administrator	7/8/2019 7:15 AM
550	Legal Administrator	7/8/2019 7:15 AM
551	Director of Knowledge Resources	7/8/2019 7:15 AM
552	Administrator of Human Resources & Planning	7/8/2019 7:15 AM
553	Chief Operating Officer	7/8/2019 7:15 AM
554	Office Manager	7/8/2019 7:15 AM
555	Office Administrator	7/8/2019 7:14 AM
556	Director of Finance	7/8/2019 7:14 AM
557	HR Office Manager	7/8/2019 7:14 AM
558	Office Manager	7/8/2019 7:14 AM
559	Firm Administrator	7/8/2019 7:13 AM
560	Director of HR	7/8/2019 7:13 AM
561	Administrator	7/8/2019 7:13 AM
562	Office Administrator	7/8/2019 7:13 AM
563	Office Administrator	7/8/2019 7:13 AM
564	Office Manager	7/8/2019 7:13 AM
565	Regional IT Director	7/8/2019 7:12 AM
566	Business Manager	7/8/2019 7:12 AM
567	Administrator	7/8/2019 7:11 AM
568	Firm Administrator	7/8/2019 7:11 AM

Organizational Pricing Model Survey

569	Office Manager	7/8/2019 7:11 AM
570	Mortgage Services Manager	7/8/2019 7:11 AM
571	Executive Director	7/8/2019 7:11 AM
572	Administrator	7/8/2019 7:10 AM
573	Office Administrator	7/8/2019 7:10 AM
574	Executive Director	7/8/2019 7:10 AM
575	Chief Human Resources Officer	7/8/2019 7:10 AM
576	Director of Administration	7/8/2019 7:09 AM
577	Director of Office Operations	7/8/2019 4:58 AM
578	Chief Operating Officer	7/7/2019 4:32 AM
579	Office Manager	7/6/2019 5:29 AM
580	Office Administrator	7/5/2019 7:30 AM
581	Office Administrator	7/4/2019 6:10 AM
582	Firm Administrator	7/3/2019 3:27 PM
583	Firm Administrator	7/3/2019 11:51 AM
584	Director of Administration	7/3/2019 9:37 AM
585	Office Manager	7/3/2019 9:21 AM
586	Administrtator	7/3/2019 8:57 AM
587	Firm Administrator	7/3/2019 8:42 AM
588	Chief Operating Officer	7/3/2019 7:11 AM
589	Director of Human Resources and Operations	7/3/2019 4:55 AM
590	Firm Administrator	7/3/2019 4:39 AM
591	Office Administrator	7/3/2019 2:41 AM
592	Director Administration	7/2/2019 4:08 PM
593	Administrator	7/2/2019 12:20 PM
594	Firm Administrator	7/2/2019 11:22 AM
595	Accounting Coordinator	7/2/2019 10:03 AM
596	Firm Administrator	7/2/2019 9:37 AM
597	Office Manager	7/2/2019 8:24 AM
598	Office Administrator	7/2/2019 7:15 AM
599	Executive Director	7/2/2019 6:57 AM
600	Executive Director	7/2/2019 6:14 AM
601	Director of Accounting	7/2/2019 5:56 AM
602	Director of Administrative Services	7/2/2019 5:50 AM
603	HR Manager	7/2/2019 5:42 AM
604	Law Firm Administrator	7/2/2019 4:30 AM
605	FIRM ADMINISTRATOR & CONTROLLER	7/2/2019 4:15 AM
606	Chief Operating Officer	7/2/2019 3:24 AM
607	Firm Administrator	7/2/2019 2:38 AM
608	Director, Legal Operations	7/2/2019 1:19 AM
609	CHief Administrative Officer	7/2/2019 12:42 AM

Organizational Pricing Model Survey

610	Chief Human Resources and Operations Strategist	7/1/2019 4:24 PM
611	CEO	7/1/2019 3:32 PM
612	Systems Manager	7/1/2019 2:17 PM
613	Firm Administrator	7/1/2019 2:13 PM
614	Director of Administration	7/1/2019 1:10 PM
615	Chief Operating Officer	7/1/2019 12:59 PM
616	Assistant Chief Operating Officer	7/1/2019 12:48 PM
617	Administrator	7/1/2019 12:20 PM
618	Office Administrator	7/1/2019 11:53 AM
619	Office Manager	7/1/2019 11:46 AM
620	Firm Administrator	7/1/2019 11:45 AM
621	Chief Operating Officer	7/1/2019 11:35 AM
622	Senior Office Administrator	7/1/2019 11:27 AM
623	HR Director/Administrator	7/1/2019 11:16 AM
624	Business Manager	7/1/2019 11:09 AM
625	Director, Personnel and Administration	7/1/2019 11:05 AM
626	Paralegal, Office Administrator	7/1/2019 10:48 AM
627	Executive Director	7/1/2019 10:46 AM
628	Chief Operating Officer	7/1/2019 10:36 AM
629	Firm Administrator	7/1/2019 10:29 AM
630	Director of Finance & Operations	7/1/2019 10:22 AM
631	Practice Support Manager	7/1/2019 10:13 AM
632	Director of Administration	7/1/2019 10:06 AM
633	Office Administrator	7/1/2019 10:05 AM
634	COO	7/1/2019 10:05 AM
635	Office Administrator	7/1/2019 9:58 AM
636	Firm Administrator	7/1/2019 9:58 AM
637	Firm Administrator	7/1/2019 9:47 AM
638	Director of HR	7/1/2019 9:44 AM
639	Chief Operating Officer	7/1/2019 9:44 AM
640	Administrator	7/1/2019 9:43 AM
641	Director of Administration	7/1/2019 9:43 AM
642	Director of Administration	7/1/2019 9:40 AM
643	CFO	7/1/2019 9:38 AM
644	Firm Administrator	7/1/2019 9:38 AM
645	Office Manager	7/1/2019 9:35 AM
646	Office Manager	7/1/2019 9:35 AM
647	Office Administrator	7/1/2019 9:35 AM
648	Firm Administrator	7/1/2019 9:12 AM
649	Firm Administrator	7/1/2019 9:02 AM
650	Office Manager	7/1/2019 8:46 AM

Organizational Pricing Model Survey

651	Legal Administrator	7/1/2019 7:25 AM
652	Executive Director	7/1/2019 7:24 AM
653	Director of Human Resources	7/1/2019 7:22 AM
654	Human Resources Manager	7/1/2019 7:22 AM
655	Firm Administrator	7/1/2019 7:20 AM
656	Firm Administrator	7/1/2019 6:55 AM
657	Human Resources Director	7/1/2019 6:43 AM
658	Office Administrator	7/1/2019 6:33 AM
659	Business Manager	7/1/2019 5:46 AM
660	Director of Operations	7/1/2019 5:45 AM
661	Firm Administrator	7/1/2019 5:28 AM
662	Controller	7/1/2019 5:07 AM
663	Office Administrator	7/1/2019 4:59 AM
664	Director of Administration	7/1/2019 4:33 AM
665	HR Director	7/1/2019 4:20 AM
666	COO	7/1/2019 4:08 AM
667	Legal Administrator	7/1/2019 3:52 AM
668	Firm Administrator	7/1/2019 2:48 AM
669	Chief Operating Officer	7/1/2019 2:44 AM
670	Administrator	7/1/2019 12:59 AM
671	CEO	6/30/2019 5:06 PM
672	Chief Operating Officer	6/30/2019 4:34 PM
673	Director of Finance	6/30/2019 9:53 AM
674	Primary administrator	6/29/2019 8:54 AM
675	Director of Finance & Administration	6/29/2019 8:08 AM
676	Office Administrator	6/29/2019 7:00 AM
677	Office Administrator	6/29/2019 6:44 AM
678	CEO	6/29/2019 2:13 AM
679	Executive Director	6/28/2019 10:57 PM
680	Legal Administrator	6/28/2019 4:18 PM
681	Vice President, Benefit Solutions	6/28/2019 2:05 PM
682	Finance Director	6/28/2019 1:50 PM
683	Executive director	6/28/2019 1:47 PM
684	Director of Finance & Administration	6/28/2019 1:43 PM
685	Administrator	6/28/2019 1:26 PM
686	Chief financial officer	6/28/2019 12:17 PM
687	COO/Director of Human Resources	6/28/2019 11:39 AM
688	Firm Administrator	6/28/2019 11:32 AM
689	CFO	6/28/2019 11:26 AM
690	Executive Director	6/28/2019 11:22 AM
691	Firm Administrator	6/28/2019 11:06 AM

Organizational Pricing Model Survey

692	Office Administrator - Florida	6/28/2019 10:39 AM
693	Consultant	6/28/2019 10:39 AM
694	Legal Administrator	6/28/2019 10:24 AM
695	Firm Administrator	6/28/2019 10:20 AM
696	Dallas Office Administrator	6/28/2019 10:16 AM
697	Firm Administrator	6/28/2019 10:15 AM
698	Human Resources Director	6/28/2019 10:06 AM
699	Firm Administrator	6/28/2019 9:56 AM
700	Office Administrator	6/28/2019 9:50 AM
701	Director of Administration	6/28/2019 9:36 AM
702	Director of Record Services (IP Docketing)	6/28/2019 9:33 AM
703	CFAO	6/28/2019 9:32 AM
704	Office Administrator, New England Offices (4) and Rochester, NY	6/28/2019 9:29 AM
705	Director of Human Resources	6/28/2019 9:27 AM
706	Director of Finance	6/28/2019 9:25 AM
707	Office Administrator	6/28/2019 9:22 AM
708	Legal Administrator/Lead Paralegal	6/28/2019 9:18 AM
709	Operations Manager	6/28/2019 9:14 AM
710	Legal Administrator	6/28/2019 9:11 AM
711	Administrative Services Manager	6/28/2019 9:02 AM
712	Firm Administrator	6/28/2019 8:57 AM
713	Legal Administrator	6/28/2019 8:53 AM
714	Office Administrator	6/28/2019 8:51 AM
715	Director of Administration	6/28/2019 8:50 AM
716	Administrator	6/28/2019 8:39 AM
717	Executive Director	6/28/2019 8:30 AM
718	Chief Administrative Officer	6/28/2019 8:28 AM
719	Executive Director	6/28/2019 8:23 AM
720	Director of Business Affairs	6/28/2019 8:19 AM
721	Office Administrator	6/28/2019 8:16 AM
722	Office Manager	6/28/2019 8:10 AM
723	CFO	6/28/2019 8:02 AM
724	--	6/28/2019 7:58 AM
725	Office Manager	6/28/2019 7:56 AM
726	Director of Human Resources	6/28/2019 7:41 AM
727	Director of Administration	6/28/2019 7:28 AM
728	Executive Director	6/28/2019 7:26 AM
729	Human Resources Manager	6/28/2019 7:24 AM
730	Operations Manager	6/28/2019 7:22 AM
731	Controller	6/28/2019 7:20 AM
732	Office Administrator	6/28/2019 7:17 AM

Organizational Pricing Model Survey

733	Office Manager	6/28/2019 7:12 AM
734	HR	6/28/2019 7:08 AM
735	Public Relations & Communications Manager	6/28/2019 7:05 AM
736	Executive Director	6/28/2019 6:54 AM
737	Branch Office Manager	6/28/2019 6:48 AM
738	Executive Director	6/28/2019 6:47 AM
739	Director of Operations	6/28/2019 6:44 AM
740	Director of Administration	6/28/2019 6:42 AM
741	Office Administrator	6/28/2019 6:42 AM
742	Network Administrator	6/28/2019 6:40 AM
743	Director Of Human Resources	6/28/2019 6:39 AM
744	HR/Legal Administrator	6/28/2019 6:37 AM
745	COO	6/28/2019 6:35 AM
746	CFO	6/28/2019 6:34 AM
747	Director of Administration	6/28/2019 6:30 AM
748	Director of Administration	6/28/2019 6:28 AM
749	Director of Administration	6/28/2019 6:27 AM
750	Office Administrator	6/28/2019 6:26 AM
751	CFO	6/28/2019 6:24 AM
752	Legal Administrator	6/28/2019 6:17 AM
753	Administrator	6/28/2019 6:17 AM
754	Office Manager, Firm Administrator	6/28/2019 6:15 AM
755	Regional Administrator	6/28/2019 6:13 AM
756	Executive Director	6/28/2019 6:12 AM
757	Administrative Manager	6/28/2019 6:10 AM
758	Executive Director	6/28/2019 6:09 AM
759	Controller	6/28/2019 6:08 AM
760	Office Manager	6/28/2019 6:06 AM
761	Firm Administrator	6/28/2019 6:02 AM
762	Office Administrator	6/28/2019 5:57 AM
763	Director of Administration/Finance	6/28/2019 5:56 AM
764	Executive Director	6/28/2019 5:56 AM
765	Director of Human Resources	6/28/2019 5:54 AM
766	Firm Admin	6/28/2019 5:52 AM
767	Director of Administration	6/28/2019 5:47 AM
768	Manager, Legal Operations	6/28/2019 5:46 AM
769	Administrative Director	6/28/2019 5:43 AM
770	Controller	6/28/2019 5:42 AM
771	Director	6/28/2019 5:41 AM
772	Managing Director	6/28/2019 5:41 AM
773	Director of Administration	6/28/2019 5:37 AM

Organizational Pricing Model Survey

774	Office Administrator	6/28/2019 5:36 AM
775	Controller	6/28/2019 5:35 AM
776	Office Administrator	6/28/2019 5:34 AM
777	Director of IT	6/28/2019 5:34 AM
778	Firm Administrator	6/28/2019 5:33 AM
779	Executive Asst. to Managing Partner and Benefits Coordinator	6/28/2019 5:31 AM
780	Director of Operations & Human Resources	6/28/2019 5:30 AM
781	CFO	6/28/2019 5:30 AM
782	HR Manager	6/28/2019 5:29 AM
783	Executive Director	6/28/2019 5:28 AM
784	Office Coordinator	6/28/2019 5:25 AM
785	Chief Operating Officer	6/28/2019 5:25 AM
786	Director of Financial Services	6/28/2019 5:19 AM
787	Director of Administration	6/28/2019 5:18 AM
788	Executive Director	6/28/2019 5:17 AM
789	Firm Administrator	6/28/2019 5:14 AM
790	Administrator	6/28/2019 5:14 AM
791	Chief Operating Officer/Firm Administrator	6/28/2019 5:09 AM
792	Firm Administrator	6/28/2019 5:06 AM
793	Office Manager	6/28/2019 5:06 AM
794	Financial Analyst	6/28/2019 5:06 AM
795	Human Resources Manager	6/28/2019 5:03 AM
796	Director of Information Technology	6/28/2019 5:02 AM
797	CFO	6/28/2019 5:01 AM
798	Executive Director	6/28/2019 5:00 AM
799	Firm Administrator	6/28/2019 4:59 AM
800	Chief Operating Officer	6/28/2019 4:59 AM
801	Administrator	6/28/2019 4:59 AM
802	Firm Administrator	6/28/2019 4:56 AM
803	Administrative Officer	6/28/2019 4:56 AM
804	Office Administrator	6/28/2019 4:54 AM
805	Informations System Manager	6/28/2019 4:53 AM
806	Executive Director	6/28/2019 4:52 AM
807	Legal Administrator	6/28/2019 4:49 AM
808	Chief Operating Officer	6/28/2019 4:46 AM
809	Office Manager	6/28/2019 4:45 AM
810	HR Director	6/28/2019 4:44 AM
811	Office Administrator	6/28/2019 4:43 AM
812	Office Manager	6/28/2019 4:43 AM
813	Executive Director	6/28/2019 4:43 AM
814	Office Manager	6/28/2019 4:41 AM

Organizational Pricing Model Survey

815	Firm Administrator	6/28/2019 4:41 AM
816	Office Administrator	6/28/2019 4:40 AM
817	Office Manger	6/28/2019 4:39 AM
818	Executive Director	6/28/2019 4:38 AM
819	Controller	6/28/2019 4:38 AM
820	COO	6/28/2019 4:37 AM
821	Office Manager	6/28/2019 4:35 AM
822	Firm Administrator	6/28/2019 4:35 AM
823	Practice Manager	6/28/2019 4:34 AM
824	Chief Operating Officer	6/28/2019 4:34 AM
825	Chief Operating Officer	6/28/2019 4:34 AM
826	Office Manager	6/28/2019 4:34 AM
827	Director of Administration	6/28/2019 4:33 AM
828	Office Manager	6/28/2019 4:32 AM
829	CFO	6/28/2019 4:31 AM
830	Administrator	6/28/2019 4:31 AM
831	Controller/CFO	6/28/2019 4:31 AM
832	Personnel Director	6/28/2019 4:30 AM
833	Director of HR	6/28/2019 4:30 AM
834	COO	6/28/2019 4:30 AM
835	Firm Administrator	6/28/2019 4:29 AM
836	COO	6/28/2019 4:28 AM
837	Director of Finance	6/28/2019 4:28 AM
838	Chief Operating Officer	6/28/2019 4:27 AM
839	Administrator	6/28/2019 4:27 AM
840	Director of Human Resources/Office Manager	6/28/2019 4:27 AM
841	Firm Administrator	6/28/2019 4:26 AM
842	Docketing Manager	6/28/2019 4:26 AM
843	Office Administrator	6/28/2019 4:25 AM
844	Firm Administrator	6/28/2019 4:25 AM
845	Office Administrator	6/28/2019 4:24 AM
846	Firm Administrator	6/28/2019 4:24 AM
847	Administrator	6/28/2019 4:24 AM
848	Office Manager	6/28/2019 4:23 AM
849	Firm Manager	6/28/2019 4:22 AM
850	CFO	6/28/2019 4:20 AM
851	Firm Administrator	6/28/2019 4:20 AM
852	Director of Human Resources	6/28/2019 4:20 AM
853	Firm Administrator	6/28/2019 4:19 AM
854	Office Manager	6/28/2019 4:18 AM
855	Director of HR/Operations	6/28/2019 4:18 AM

Organizational Pricing Model Survey

856	Legal Administrator	6/28/2019 4:18 AM
857	Firm Administrator	6/28/2019 4:18 AM
858	Firm Manager	6/28/2019 4:18 AM
859	Office Administrator	6/28/2019 4:18 AM
860	Branch Office Manager	6/28/2019 4:17 AM
861	Office Manager	6/28/2019 4:17 AM
862	Office Administrator	6/28/2019 4:17 AM
863	Executive Director	6/28/2019 4:16 AM
864	Business Administrator	6/28/2019 4:16 AM
865	Legal Administrator	6/28/2019 4:16 AM
866	Firm Administrator	6/28/2019 4:16 AM
867	HR MGR	6/28/2019 4:15 AM
868	Administrator, Benefits Director	6/28/2019 4:15 AM
869	Office Adminsitrator	6/28/2019 4:15 AM
870	Recruiting & Human Resources Manager	6/28/2019 4:14 AM
871	Accounting Manager	6/28/2019 4:14 AM
872	FIRM ADMINISTRATOR	6/28/2019 4:14 AM
873	Firm Administrator	6/28/2019 4:14 AM
874	Business & Financial Manager	6/28/2019 4:14 AM
875	COO	6/28/2019 4:13 AM
876	Director, Conflicts and Records	6/28/2019 4:13 AM
877	Administrator	6/28/2019 4:13 AM
878	administrator	6/28/2019 4:13 AM
879	Office Administrator	6/28/2019 4:13 AM
880	Executive Director	6/28/2019 4:12 AM
881	Chief Operating Officer	6/28/2019 4:12 AM
882	CFO/Administrator	6/28/2019 4:11 AM
883	Office Administrator	6/28/2019 4:11 AM
884	Director of Administration	6/28/2019 4:11 AM
885	Office Administrator	6/28/2019 4:11 AM
886	Executive Director	6/28/2019 4:11 AM
887	CFO	6/28/2019 4:11 AM
888	Executive Director	6/28/2019 4:10 AM
889	Firm Administrator	6/28/2019 4:09 AM

Q11 Please tell us the zip code of your place of employment.

Answered: 889 Skipped: 52

#	RESPONSES	DATE
1	70002	8/23/2019 9:04 AM
2	55402	8/22/2019 6:15 AM
3	52401	8/16/2019 5:56 AM
4	50023	8/16/2019 4:55 AM
5	07701	8/12/2019 12:13 PM
6	94105	8/12/2019 9:33 AM
7	T2X 3J3	8/9/2019 9:45 AM
8	98101-4416	8/8/2019 10:09 AM
9	67206	8/7/2019 1:29 PM
10	97201	8/7/2019 1:04 PM
11	98101	8/6/2019 8:22 AM
12	67206	8/6/2019 8:19 AM
13	83702	8/6/2019 6:25 AM
14	55402	8/6/2019 5:53 AM
15	67202	8/6/2019 5:37 AM
16	67202	8/6/2019 5:33 AM
17	67202	8/6/2019 5:00 AM
18	98101	8/5/2019 2:08 PM
19	64152	8/5/2019 1:16 PM
20	10022	8/5/2019 11:06 AM
21	80112	8/5/2019 11:04 AM
22	80202	8/5/2019 9:41 AM
23	98104	8/5/2019 8:39 AM
24	07936	8/5/2019 7:50 AM
25	68114	8/5/2019 6:31 AM
26	10036	8/5/2019 5:57 AM
27	50309	8/5/2019 4:22 AM
28	12207	8/5/2019 4:18 AM
29	45202	8/5/2019 12:56 AM
30	84121	8/3/2019 7:10 AM
31	53202	8/2/2019 3:53 PM
32	50309	8/2/2019 10:46 AM
33	37203	8/2/2019 9:13 AM
34	77027	8/2/2019 9:10 AM
35	87501	8/2/2019 8:47 AM

Organizational Pricing Model Survey

36	12866	8/2/2019 8:15 AM
37	63105	8/2/2019 8:06 AM
38	83702	8/2/2019 7:38 AM
39	98101	8/2/2019 6:55 AM
40	85012	8/2/2019 6:51 AM
41	98104	8/2/2019 6:49 AM
42	98101	8/2/2019 6:22 AM
43	43015	8/2/2019 6:15 AM
44	12203	8/2/2019 6:14 AM
45	62025	8/2/2019 5:57 AM
46	98104	8/2/2019 5:50 AM
47	12207	8/2/2019 5:38 AM
48	98101	8/2/2019 5:23 AM
49	98104	8/2/2019 5:09 AM
50	98104	8/2/2019 5:08 AM
51	32801	8/2/2019 4:58 AM
52	10281	8/2/2019 4:56 AM
53	21076	8/2/2019 4:55 AM
54	33701	8/2/2019 4:34 AM
55	64108	8/2/2019 4:27 AM
56	12207	8/2/2019 4:23 AM
57	12211	8/2/2019 4:22 AM
58	12207	8/2/2019 4:17 AM
59	12207	8/2/2019 4:14 AM
60	10176	8/2/2019 4:11 AM
61	83702	8/2/2019 4:02 AM
62	50701	8/2/2019 3:52 AM
63	52001	8/2/2019 3:49 AM
64	52240	8/2/2019 3:45 AM
65	55402	8/2/2019 3:42 AM
66	51101	8/2/2019 3:40 AM
67	10016	8/2/2019 2:56 AM
68	19406	8/2/2019 2:34 AM
69	10174	8/2/2019 2:20 AM
70	32801	8/2/2019 2:13 AM
71	10022	8/2/2019 2:06 AM
72	39201	8/2/2019 2:00 AM
73	33130	8/2/2019 1:14 AM
74	12207	8/1/2019 3:28 PM
75	98101	8/1/2019 3:15 PM
76	Mexico City	8/1/2019 2:15 PM

Organizational Pricing Model Survey

77	98101	8/1/2019 1:34 PM
78	97204	8/1/2019 1:32 PM
79	98103	8/1/2019 1:27 PM
80	60603	8/1/2019 1:20 PM
81	98104	8/1/2019 1:13 PM
82	77027	8/1/2019 12:52 PM
83	83201	8/1/2019 12:50 PM
84	68124	8/1/2019 12:46 PM
85	92705	8/1/2019 12:03 PM
86	T2X 3J3	8/1/2019 12:00 PM
87	15222	8/1/2019 11:47 AM
88	75201	8/1/2019 11:46 AM
89	70002	8/1/2019 11:40 AM
90	30308	8/1/2019 11:21 AM
91	60602	8/1/2019 10:50 AM
92	07932	8/1/2019 10:49 AM
93	19801	8/1/2019 10:32 AM
94	12180	8/1/2019 10:25 AM
95	92130	8/1/2019 10:24 AM
96	80202	8/1/2019 10:03 AM
97	T3E 0M1	8/1/2019 9:59 AM
98	92101	8/1/2019 9:55 AM
99	19103	8/1/2019 9:45 AM
100	37902	8/1/2019 9:42 AM
101	80302	8/1/2019 9:35 AM
102	84111	8/1/2019 9:21 AM
103	55082	8/1/2019 9:21 AM
104	19102	8/1/2019 9:20 AM
105	27601	8/1/2019 9:15 AM
106	64108	8/1/2019 9:09 AM
107	80202	8/1/2019 9:07 AM
108	49428	8/1/2019 9:06 AM
109	60601	8/1/2019 9:02 AM
110	55311	8/1/2019 9:01 AM
111	20006	8/1/2019 9:00 AM
112	22030	8/1/2019 9:00 AM
113	19801	8/1/2019 8:57 AM
114	97204	8/1/2019 8:56 AM
115	12260	8/1/2019 8:53 AM
116	12207	8/1/2019 8:52 AM
117	23451	8/1/2019 8:49 AM

Organizational Pricing Model Survey

118	80202	8/1/2019 8:48 AM
119	67202	8/1/2019 8:48 AM
120	02108	8/1/2019 8:46 AM
121	19801	8/1/2019 8:46 AM
122	12203	8/1/2019 8:44 AM
123	19102	8/1/2019 8:44 AM
124	44114	8/1/2019 8:41 AM
125	10020	8/1/2019 8:39 AM
126	05401	8/1/2019 8:38 AM
127	20006	8/1/2019 8:38 AM
128	15239	8/1/2019 8:36 AM
129	48823	8/1/2019 8:36 AM
130	97223	8/1/2019 8:36 AM
131	46204	8/1/2019 8:35 AM
132	19063	8/1/2019 8:33 AM
133	94104	8/1/2019 8:30 AM
134	23060	8/1/2019 8:30 AM
135	23229	8/1/2019 8:29 AM
136	80202	8/1/2019 8:28 AM
137	02108	8/1/2019 8:27 AM
138	48075-8412	8/1/2019 8:27 AM
139	19934	8/1/2019 8:26 AM
140	55437	8/1/2019 8:25 AM
141	35203	8/1/2019 8:25 AM
142	27612	8/1/2019 8:23 AM
143	22042	8/1/2019 8:22 AM
144	07645	8/1/2019 8:21 AM
145	60603	8/1/2019 8:21 AM
146	45202	8/1/2019 8:21 AM
147	19801	8/1/2019 8:21 AM
148	60005	8/1/2019 8:20 AM
149	75201	8/1/2019 8:20 AM
150	43054	8/1/2019 8:20 AM
151	19801	8/1/2019 8:19 AM
152	48075	8/1/2019 8:19 AM
153	15222	8/1/2019 8:19 AM
154	90064	8/1/2019 8:19 AM
155	19801	8/1/2019 8:18 AM
156	10004	8/1/2019 8:18 AM
157	33605	8/1/2019 8:17 AM
158	21202	8/1/2019 8:17 AM

Organizational Pricing Model Survey

159	03833	8/1/2019 8:16 AM
160	10017	8/1/2019 8:14 AM
161	10017	8/1/2019 8:14 AM
162	12207	8/1/2019 8:13 AM
163	80202	8/1/2019 8:13 AM
164	02114	8/1/2019 8:12 AM
165	76102	8/1/2019 8:12 AM
166	01701	8/1/2019 8:11 AM
167	10601	8/1/2019 8:11 AM
168	74103	8/1/2019 8:09 AM
169	84111	8/1/2019 8:09 AM
170	12203	8/1/2019 7:40 AM
171	12207	8/1/2019 7:36 AM
172	32801	8/1/2019 7:24 AM
173	12207	8/1/2019 7:21 AM
174	84111	8/1/2019 6:42 AM
175	84111	8/1/2019 6:38 AM
176	12207	8/1/2019 6:38 AM
177	04240	8/1/2019 6:34 AM
178	12203	8/1/2019 6:21 AM
179	84102	8/1/2019 6:03 AM
180	32801	8/1/2019 6:01 AM
181	84111	8/1/2019 5:57 AM
182	84106	8/1/2019 5:57 AM
183	92612	8/1/2019 5:51 AM
184	32801	8/1/2019 5:40 AM
185	32801	8/1/2019 5:31 AM
186	32301	8/1/2019 5:07 AM
187	32804	8/1/2019 4:56 AM
188	32751	8/1/2019 4:53 AM
189	33602	8/1/2019 4:52 AM
190	04005	8/1/2019 4:42 AM
191	04401	8/1/2019 4:40 AM
192	04401	8/1/2019 4:37 AM
193	32801	8/1/2019 4:34 AM
194	45202	8/1/2019 4:22 AM
195	45202	8/1/2019 3:53 AM
196	33401	8/1/2019 3:34 AM
197	32301	8/1/2019 2:57 AM
198	34205	8/1/2019 2:13 AM
199	90017	7/31/2019 1:09 PM

Organizational Pricing Model Survey

200	94596	7/31/2019 11:56 AM
201	T2P 0B2	7/31/2019 11:52 AM
202	15219	7/31/2019 8:53 AM
203	15222	7/31/2019 8:39 AM
204	32399	7/31/2019 8:37 AM
205	32301	7/31/2019 7:20 AM
206	92612	7/31/2019 7:16 AM
207	32301	7/31/2019 7:08 AM
208	73104	7/31/2019 6:52 AM
209	15219	7/31/2019 6:51 AM
210	32308	7/31/2019 6:36 AM
211	32301	7/31/2019 6:12 AM
212	95113	7/31/2019 5:53 AM
213	94111	7/31/2019 5:51 AM
214	73102	7/31/2019 5:44 AM
215	19103	7/31/2019 5:38 AM
216	80202	7/31/2019 5:24 AM
217	73102	7/31/2019 4:52 AM
218	73102	7/31/2019 4:41 AM
219	73102	7/31/2019 4:33 AM
220	73102	7/31/2019 4:31 AM
221	73104	7/31/2019 4:21 AM
222	19102	7/31/2019 3:12 AM
223	08901-2411	7/31/2019 2:13 AM
224	97204	7/30/2019 1:20 PM
225	68124	7/30/2019 12:44 PM
226	19102	7/30/2019 11:45 AM
227	19034	7/30/2019 11:01 AM
228	19107	7/30/2019 10:47 AM
229	18101	7/30/2019 10:42 AM
230	19103	7/30/2019 10:40 AM
231	19107	7/30/2019 10:39 AM
232	19102	7/30/2019 10:32 AM
233	19103	7/30/2019 10:28 AM
234	19103	7/30/2019 10:26 AM
235	19107	7/30/2019 10:17 AM
236	19801	7/30/2019 9:16 AM
237	07920	7/30/2019 9:11 AM
238	14614	7/30/2019 8:56 AM
239	07728	7/30/2019 8:53 AM
240	20006	7/30/2019 8:24 AM

Organizational Pricing Model Survey

241	14614	7/30/2019 8:13 AM
242	07702	7/30/2019 7:19 AM
243	07094	7/30/2019 7:02 AM
244	07090	7/30/2019 6:49 AM
245	07090	7/30/2019 6:47 AM
246	07960	7/30/2019 6:45 AM
247	14618	7/30/2019 6:36 AM
248	14534	7/30/2019 6:11 AM
249	80211	7/30/2019 5:06 AM
250	27612	7/30/2019 5:04 AM
251	77010	7/30/2019 5:02 AM
252	48167	7/30/2019 5:00 AM
253	48334	7/30/2019 4:53 AM
254	32204	7/30/2019 4:44 AM
255	14614	7/30/2019 4:08 AM
256	14534	7/30/2019 4:04 AM
257	14614	7/30/2019 3:53 AM
258	14604	7/30/2019 3:45 AM
259	18901	7/30/2019 3:41 AM
260	14614	7/30/2019 3:36 AM
261	77027	7/30/2019 3:24 AM
262	32207	7/30/2019 2:21 AM
263	15222	7/30/2019 12:34 AM
264	11040 Mexico City	7/29/2019 3:25 PM
265	80027	7/29/2019 1:19 PM
266	77019	7/29/2019 1:10 PM
267	72201	7/29/2019 11:39 AM
268	80202	7/29/2019 11:07 AM
269	77002	7/29/2019 10:54 AM
270	15219	7/29/2019 10:51 AM
271	15219	7/29/2019 10:39 AM
272	68508	7/29/2019 10:35 AM
273	15222	7/29/2019 10:27 AM
274	19801	7/29/2019 10:14 AM
275	68114	7/29/2019 10:09 AM
276	48009	7/29/2019 9:59 AM
277	68102	7/29/2019 9:42 AM
278	T2P 4K7	7/29/2019 9:11 AM
279	68508	7/29/2019 9:09 AM
280	32003	7/29/2019 8:37 AM
281	19087	7/29/2019 8:27 AM

Organizational Pricing Model Survey

282	19103	7/29/2019 7:42 AM
283	19446	7/29/2019 7:37 AM
284	35203	7/29/2019 7:31 AM
285	18104	7/29/2019 7:23 AM
286	77006	7/29/2019 7:21 AM
287	48051	7/29/2019 7:16 AM
288	19087	7/29/2019 7:13 AM
289	33127	7/29/2019 7:03 AM
290	77702	7/29/2019 6:53 AM
291	94105	7/29/2019 6:51 AM
292	48083	7/29/2019 6:43 AM
293	37219	7/29/2019 6:36 AM
294	77027	7/29/2019 6:34 AM
295	48067	7/29/2019 6:26 AM
296	48331	7/29/2019 6:22 AM
297	48034	7/29/2019 6:11 AM
298	77002	7/29/2019 5:45 AM
299	63105	7/29/2019 5:39 AM
300	77002	7/29/2019 5:15 AM
301	77002	7/29/2019 5:07 AM
302	35243	7/29/2019 4:59 AM
303	92131	7/29/2019 4:52 AM
304	35216	7/29/2019 4:43 AM
305	77002	7/29/2019 4:35 AM
306	50309	7/29/2019 4:34 AM
307	44114	7/29/2019 4:31 AM
308	77006	7/29/2019 4:29 AM
309	77002	7/29/2019 4:27 AM
310	64108	7/29/2019 4:19 AM
311	42101	7/29/2019 4:18 AM
312	63105	7/29/2019 4:14 AM
313	74135	7/29/2019 4:13 AM
314	63105	7/29/2019 4:07 AM
315	63101	7/29/2019 4:05 AM
316	62062	7/29/2019 4:01 AM
317	35243	7/29/2019 4:01 AM
318	33619	7/29/2019 3:53 AM
319	40507	7/29/2019 3:53 AM
320	77396	7/29/2019 3:51 AM
321	77002	7/27/2019 9:41 AM
322	77002	7/27/2019 9:12 AM

Organizational Pricing Model Survey

323	19801	7/26/2019 7:04 AM
324	55402	7/26/2019 4:03 AM
325	T2P 1G1	7/26/2019 4:02 AM
326	21043	7/23/2019 7:39 AM
327	94596	7/22/2019 2:24 PM
328	27609	7/22/2019 1:21 PM
329	12260	7/22/2019 5:54 AM
330	02109	7/22/2019 2:32 AM
331	33401	7/19/2019 5:07 AM
332	70131	7/19/2019 4:01 AM
333	70130	7/17/2019 9:03 AM
334	70112	7/17/2019 8:53 AM
335	21202	7/17/2019 5:44 AM
336	92101	7/16/2019 12:42 PM
337	36602	7/16/2019 11:31 AM
338	92108	7/16/2019 11:12 AM
339	92101	7/16/2019 6:56 AM
340	43215	7/16/2019 5:35 AM
341	60606	7/15/2019 11:16 AM
342	21201	7/15/2019 10:30 AM
343	21044	7/15/2019 9:50 AM
344	94104	7/15/2019 8:24 AM
345	21204	7/15/2019 7:10 AM
346	68154	7/15/2019 5:51 AM
347	70170	7/15/2019 5:27 AM
348	32118	7/15/2019 3:42 AM
349	30309	7/15/2019 3:41 AM
350	53703	7/15/2019 2:47 AM
351	94111	7/14/2019 12:18 PM
352	21014	7/12/2019 12:13 PM
353	21202	7/12/2019 11:41 AM
354	77002	7/12/2019 7:14 AM
355	19034	7/12/2019 7:05 AM
356	76102	7/12/2019 5:58 AM
357	94111	7/11/2019 2:14 PM
358	39201	7/11/2019 12:18 PM
359	78733	7/11/2019 10:16 AM
360	10036	7/11/2019 9:58 AM
361	74103	7/11/2019 9:49 AM
362	10017	7/11/2019 9:33 AM
363	94596	7/11/2019 9:29 AM

Organizational Pricing Model Survey

364	36602	7/11/2019 8:25 AM
365	33410	7/11/2019 8:03 AM
366	70130	7/11/2019 7:59 AM
367	39201	7/11/2019 7:55 AM
368	20036	7/11/2019 7:34 AM
369	33773	7/11/2019 4:58 AM
370	19801	7/11/2019 4:26 AM
371	45202	7/11/2019 4:23 AM
372	19103	7/11/2019 4:21 AM
373	74135	7/10/2019 12:05 PM
374	02109	7/10/2019 11:29 AM
375	89102	7/10/2019 11:23 AM
376	39157	7/10/2019 10:19 AM
377	39211	7/10/2019 6:39 AM
378	39201	7/10/2019 6:11 AM
379	39157	7/10/2019 5:58 AM
380	74103	7/10/2019 5:54 AM
381	39232	7/10/2019 5:37 AM
382	39211	7/10/2019 5:18 AM
383	39201	7/10/2019 3:39 AM
384	39215	7/10/2019 3:35 AM
385	20005	7/10/2019 3:33 AM
386	39201	7/10/2019 3:19 AM
387	43215	7/10/2019 2:16 AM
388	85249	7/9/2019 3:32 PM
389	77002	7/9/2019 2:01 PM
390	89148	7/9/2019 1:45 PM
391	89129	7/9/2019 1:10 PM
392	72201	7/9/2019 11:11 AM
393	41017	7/9/2019 11:04 AM
394	45202	7/9/2019 10:43 AM
395	87114	7/9/2019 9:37 AM
396	92660	7/9/2019 9:36 AM
397	75034	7/9/2019 9:27 AM
398	60606	7/9/2019 9:03 AM
399	50309	7/9/2019 9:01 AM
400	27612	7/9/2019 8:31 AM
401	60603	7/9/2019 8:28 AM
402	45202	7/9/2019 8:12 AM
403	85004	7/9/2019 7:56 AM
404	64108	7/9/2019 7:53 AM

Organizational Pricing Model Survey

405	95864	7/9/2019 7:13 AM
406	10177	7/9/2019 7:01 AM
407	48237	7/9/2019 6:53 AM
408	33602	7/9/2019 6:43 AM
409	70139	7/9/2019 6:24 AM
410	94019	7/9/2019 6:18 AM
411	74103	7/9/2019 6:16 AM
412	77024	7/9/2019 6:16 AM
413	94041	7/9/2019 5:50 AM
414	94526	7/9/2019 5:22 AM
415	11714	7/9/2019 5:16 AM
416	72202	7/9/2019 5:08 AM
417	75201	7/9/2019 4:54 AM
418	60606	7/9/2019 4:44 AM
419	72227	7/9/2019 4:10 AM
420	72201	7/9/2019 4:03 AM
421	72207	7/9/2019 3:53 AM
422	72201	7/9/2019 3:42 AM
423	60601	7/9/2019 3:35 AM
424	06002	7/9/2019 3:30 AM
425	75057	7/9/2019 3:22 AM
426	10022	7/9/2019 2:59 AM
427	20006	7/9/2019 2:50 AM
428	49503	7/9/2019 2:33 AM
429	78727	7/9/2019 1:52 AM
430	24011	7/9/2019 1:44 AM
431	84111	7/8/2019 2:51 PM
432	97205	7/8/2019 1:37 PM
433	80202	7/8/2019 1:18 PM
434	80264	7/8/2019 12:38 PM
435	T2P 1G1	7/8/2019 11:58 AM
436	36602	7/8/2019 11:54 AM
437	70002	7/8/2019 11:51 AM
438	60602	7/8/2019 11:47 AM
439	02110	7/8/2019 11:31 AM
440	76102	7/8/2019 11:20 AM
441	94596	7/8/2019 11:17 AM
442	80203-1254	7/8/2019 11:10 AM
443	33602	7/8/2019 11:08 AM
444	55402	7/8/2019 11:08 AM
445	30047	7/8/2019 11:01 AM

Organizational Pricing Model Survey

446	77019	7/8/2019 10:37 AM
447	48226	7/8/2019 10:36 AM
448	92618	7/8/2019 10:34 AM
449	48034	7/8/2019 10:22 AM
450	Québec, Canada	7/8/2019 10:13 AM
451	88437	7/8/2019 10:13 AM
452	19462	7/8/2019 10:04 AM
453	60602	7/8/2019 10:04 AM
454	32501	7/8/2019 9:53 AM
455	32256	7/8/2019 9:51 AM
456	78216	7/8/2019 9:50 AM
457	55416	7/8/2019 9:48 AM
458	77056	7/8/2019 9:35 AM
459	7920	7/8/2019 9:29 AM
460	33409	7/8/2019 9:23 AM
461	80202	7/8/2019 9:16 AM
462	80264	7/8/2019 9:09 AM
463	8401	7/8/2019 9:08 AM
464	5819	7/8/2019 9:07 AM
465	73102	7/8/2019 9:06 AM
466	30309	7/8/2019 9:03 AM
467	60606	7/8/2019 8:56 AM
468	10281	7/8/2019 8:48 AM
469	90071	7/8/2019 8:48 AM
470	22030	7/8/2019 8:47 AM
471	76107	7/8/2019 8:46 AM
472	11530	7/8/2019 8:43 AM
473	15222	7/8/2019 8:43 AM
474	92626	7/8/2019 8:42 AM
475	75201	7/8/2019 8:41 AM
476	11553	7/8/2019 8:34 AM
477	32207	7/8/2019 8:34 AM
478	52401	7/8/2019 8:31 AM
479	85281	7/8/2019 8:26 AM
480	30132	7/8/2019 8:26 AM
481	20006	7/8/2019 8:26 AM
482	90067	7/8/2019 8:25 AM
483	46032	7/8/2019 8:20 AM
484	2110	7/8/2019 8:18 AM
485	10017	7/8/2019 8:18 AM
486	23225	7/8/2019 8:16 AM

Organizational Pricing Model Survey

487	80237	7/8/2019 8:15 AM
488	55402	7/8/2019 8:14 AM
489	95814	7/8/2019 8:13 AM
490	2110	7/8/2019 8:12 AM
491	98101	7/8/2019 8:06 AM
492	68154	7/8/2019 8:02 AM
493	97401	7/8/2019 8:00 AM
494	11553	7/8/2019 7:55 AM
495	21202	7/8/2019 7:55 AM
496	92101	7/8/2019 7:51 AM
497	98101	7/8/2019 7:50 AM
498	60103	7/8/2019 7:46 AM
499	99501	7/8/2019 7:44 AM
500	85016	7/8/2019 7:43 AM
501	33902	7/8/2019 7:42 AM
502	66208	7/8/2019 7:42 AM
503	4101	7/8/2019 7:42 AM
504	55402	7/8/2019 7:41 AM
505	92116	7/8/2019 7:41 AM
506	80202	7/8/2019 7:41 AM
507	15219	7/8/2019 7:41 AM
508	8108	7/8/2019 7:39 AM
509	78755	7/8/2019 7:39 AM
510	72201	7/8/2019 7:38 AM
511	52402	7/8/2019 7:38 AM
512	19103	7/8/2019 7:38 AM
513	23462	7/8/2019 7:35 AM
514	15222	7/8/2019 7:34 AM
515	20036	7/8/2019 7:33 AM
516	80203	7/8/2019 7:33 AM
517	60654	7/8/2019 7:33 AM
518	80202	7/8/2019 7:32 AM
519	46802	7/8/2019 7:32 AM
520	32708	7/8/2019 7:32 AM
521	52401	7/8/2019 7:31 AM
522	30309	7/8/2019 7:31 AM
523	11556	7/8/2019 7:30 AM
524	10151	7/8/2019 7:30 AM
525	10601	7/8/2019 7:30 AM
526	70130	7/8/2019 7:29 AM
527	20018	7/8/2019 7:28 AM

Organizational Pricing Model Survey

528	92660	7/8/2019 7:28 AM
529	27104	7/8/2019 7:27 AM
530	33602	7/8/2019 7:27 AM
531	50309	7/8/2019 7:26 AM
532	94133	7/8/2019 7:26 AM
533	15222	7/8/2019 7:25 AM
534	19801	7/8/2019 7:24 AM
535	98164	7/8/2019 7:23 AM
536	37219	7/8/2019 7:23 AM
537	2110	7/8/2019 7:22 AM
538	70139	7/8/2019 7:21 AM
539	90025	7/8/2019 7:20 AM
540	14701	7/8/2019 7:20 AM
541	60606	7/8/2019 7:19 AM
542	95814	7/8/2019 7:19 AM
543	77401	7/8/2019 7:19 AM
544	99501	7/8/2019 7:19 AM
545	53202	7/8/2019 7:19 AM
546	34236	7/8/2019 7:17 AM
547	90024	7/8/2019 7:16 AM
548	44114	7/8/2019 7:15 AM
549	32804	7/8/2019 7:15 AM
550	45423	7/8/2019 7:15 AM
551	64108	7/8/2019 7:15 AM
552	63103	7/8/2019 7:15 AM
553	95814	7/8/2019 7:15 AM
554	32712	7/8/2019 7:15 AM
555	10020	7/8/2019 7:14 AM
556	80202	7/8/2019 7:14 AM
557	43130	7/8/2019 7:14 AM
558	60602	7/8/2019 7:14 AM
559	37043	7/8/2019 7:13 AM
560	15219	7/8/2019 7:13 AM
561	33309	7/8/2019 7:13 AM
562	90067	7/8/2019 7:13 AM
563	94105	7/8/2019 7:13 AM
564	68114	7/8/2019 7:13 AM
565	20005	7/8/2019 7:12 AM
566	7960	7/8/2019 7:12 AM
567	85004	7/8/2019 7:11 AM
568	17602	7/8/2019 7:11 AM

Organizational Pricing Model Survey

569	2108	7/8/2019 7:11 AM
570	63101	7/8/2019 7:11 AM
571	77479	7/8/2019 7:11 AM
572	4101	7/8/2019 7:10 AM
573	75201	7/8/2019 7:10 AM
574	60603	7/8/2019 7:10 AM
575	48243	7/8/2019 7:10 AM
576	19102	7/8/2019 7:09 AM
577	60601	7/8/2019 4:58 AM
578	48374	7/7/2019 4:32 AM
579	63101	7/6/2019 5:29 AM
580	83702	7/5/2019 7:30 AM
581	20001	7/4/2019 6:10 AM
582	97201	7/3/2019 3:27 PM
583	95814	7/3/2019 11:51 AM
584	27858	7/3/2019 9:37 AM
585	37212	7/3/2019 9:21 AM
586	75254	7/3/2019 8:57 AM
587	2109	7/3/2019 8:42 AM
588	74135	7/3/2019 7:11 AM
589	22182	7/3/2019 4:55 AM
590	60603	7/3/2019 4:39 AM
591	19103	7/3/2019 2:41 AM
592	27601	7/2/2019 4:08 PM
593	95814	7/2/2019 12:20 PM
594	12110	7/2/2019 11:22 AM
595	20006	7/2/2019 10:03 AM
596	98101	7/2/2019 9:37 AM
597	77002	7/2/2019 8:24 AM
598	97204	7/2/2019 7:15 AM
599	87505	7/2/2019 6:57 AM
600	87103	7/2/2019 6:14 AM
601	60654	7/2/2019 5:56 AM
602	19103	7/2/2019 5:50 AM
603	95814	7/2/2019 5:42 AM
604	37920	7/2/2019 4:30 AM
605	20015	7/2/2019 4:15 AM
606	70139	7/2/2019 3:24 AM
607	15237	7/2/2019 2:38 AM
608	99999	7/2/2019 1:19 AM
609	14604	7/2/2019 12:42 AM

Organizational Pricing Model Survey

610	63101	7/1/2019 4:24 PM
611	3008	7/1/2019 3:32 PM
612	98402	7/1/2019 2:17 PM
613	33418	7/1/2019 2:13 PM
614	90067	7/1/2019 1:10 PM
615	97201	7/1/2019 12:59 PM
616	78212	7/1/2019 12:48 PM
617	92101	7/1/2019 12:20 PM
618	80202	7/1/2019 11:53 AM
619	48335	7/1/2019 11:46 AM
620	4240	7/1/2019 11:45 AM
621	42101	7/1/2019 11:35 AM
622	63105	7/1/2019 11:27 AM
623	32801	7/1/2019 11:16 AM
624	22102	7/1/2019 11:09 AM
625	10036	7/1/2019 11:05 AM
626	75201	7/1/2019 10:48 AM
627	60601	7/1/2019 10:46 AM
628	19807	7/1/2019 10:36 AM
629	37219	7/1/2019 10:29 AM
630	49503	7/1/2019 10:22 AM
631	55402	7/1/2019 10:13 AM
632	63124	7/1/2019 10:06 AM
633	78701	7/1/2019 10:05 AM
634	63101	7/1/2019 10:05 AM
635	28202	7/1/2019 9:58 AM
636	80202	7/1/2019 9:58 AM
637	11530	7/1/2019 9:47 AM
638	48226	7/1/2019 9:44 AM
639	78212	7/1/2019 9:44 AM
640	8807	7/1/2019 9:43 AM
641	92705	7/1/2019 9:43 AM
642	19103	7/1/2019 9:40 AM
643	95814	7/1/2019 9:38 AM
644	2653	7/1/2019 9:38 AM
645	22206	7/1/2019 9:35 AM
646	20006	7/1/2019 9:35 AM
647	40507	7/1/2019 9:35 AM
648	37219	7/1/2019 9:12 AM
649	97304	7/1/2019 9:02 AM
650	19103	7/1/2019 8:46 AM

Organizational Pricing Model Survey

651	92108	7/1/2019 7:25 AM
652	90017	7/1/2019 7:24 AM
653	10019	7/1/2019 7:22 AM
654	98144	7/1/2019 7:22 AM
655	55402	7/1/2019 7:20 AM
656	2481	7/1/2019 6:55 AM
657	70139	7/1/2019 6:43 AM
658	70170	7/1/2019 6:33 AM
659	32266	7/1/2019 5:46 AM
660	54481	7/1/2019 5:45 AM
661	37919	7/1/2019 5:28 AM
662	90067	7/1/2019 5:07 AM
663	98104	7/1/2019 4:59 AM
664	34237	7/1/2019 4:33 AM
665	53142	7/1/2019 4:20 AM
666	55105	7/1/2019 4:08 AM
667	80228	7/1/2019 3:52 AM
668	46204	7/1/2019 2:48 AM
669	4101	7/1/2019 2:44 AM
670	32801	7/1/2019 12:59 AM
671	78746	6/30/2019 5:06 PM
672	94596	6/30/2019 4:34 PM
673	60606	6/30/2019 9:53 AM
674	43537	6/29/2019 8:54 AM
675	39201	6/29/2019 8:08 AM
676	92660	6/29/2019 7:00 AM
677	6410	6/29/2019 6:44 AM
678	55401	6/29/2019 2:13 AM
679	96813	6/28/2019 10:57 PM
680	85345	6/28/2019 4:18 PM
681	91504	6/28/2019 2:05 PM
682	63105	6/28/2019 1:50 PM
683	96813	6/28/2019 1:47 PM
684	39211	6/28/2019 1:43 PM
685	98106	6/28/2019 1:26 PM
686	33134	6/28/2019 12:17 PM
687	78701	6/28/2019 11:39 AM
688	97204	6/28/2019 11:32 AM
689	55402	6/28/2019 11:26 AM
690	53701	6/28/2019 11:22 AM
691	92121	6/28/2019 11:06 AM

Organizational Pricing Model Survey

692	34109	6/28/2019 10:39 AM
693	94108	6/28/2019 10:39 AM
694	99501	6/28/2019 10:24 AM
695	76701	6/28/2019 10:20 AM
696	75201	6/28/2019 10:16 AM
697	21201	6/28/2019 10:15 AM
698	80202	6/28/2019 10:06 AM
699	55439	6/28/2019 9:56 AM
700	20005	6/28/2019 9:50 AM
701	6103	6/28/2019 9:36 AM
702	48098	6/28/2019 9:33 AM
703	96813	6/28/2019 9:32 AM
704	6103	6/28/2019 9:29 AM
705	77056	6/28/2019 9:27 AM
706	10005	6/28/2019 9:25 AM
707	94903	6/28/2019 9:22 AM
708	34285	6/28/2019 9:18 AM
709	19381	6/28/2019 9:14 AM
710	70112	6/28/2019 9:11 AM
711	96813	6/28/2019 9:02 AM
712	33316	6/28/2019 8:57 AM
713	99501	6/28/2019 8:53 AM
714	10005	6/28/2019 8:51 AM
715	46204	6/28/2019 8:50 AM
716	48226	6/28/2019 8:39 AM
717	60625	6/28/2019 8:30 AM
718	7962	6/28/2019 8:28 AM
719	98104	6/28/2019 8:23 AM
720	20006	6/28/2019 8:19 AM
721	94301	6/28/2019 8:16 AM
722	94612	6/28/2019 8:10 AM
723	60606	6/28/2019 8:02 AM
724	96813	6/28/2019 7:58 AM
725	95816	6/28/2019 7:56 AM
726	95814	6/28/2019 7:41 AM
727	60611	6/28/2019 7:28 AM
728	6105	6/28/2019 7:26 AM
729	15222	6/28/2019 7:24 AM
730	94304	6/28/2019 7:22 AM
731	77010	6/28/2019 7:20 AM
732	77002	6/28/2019 7:17 AM

Organizational Pricing Model Survey

733	94111	6/28/2019 7:12 AM
734	53202	6/28/2019 7:08 AM
735	85004	6/28/2019 7:05 AM
736	20036	6/28/2019 6:54 AM
737	53005	6/28/2019 6:48 AM
738	90064	6/28/2019 6:47 AM
739	89074	6/28/2019 6:44 AM
740	99651	6/28/2019 6:42 AM
741	92612	6/28/2019 6:42 AM
742	98104	6/28/2019 6:40 AM
743	75219	6/28/2019 6:39 AM
744	89101	6/28/2019 6:37 AM
745	60606	6/28/2019 6:35 AM
746	60606	6/28/2019 6:34 AM
747	64105	6/28/2019 6:30 AM
748	80111	6/28/2019 6:28 AM
749	44115	6/28/2019 6:27 AM
750	55402	6/28/2019 6:26 AM
751	44115	6/28/2019 6:24 AM
752	50309	6/28/2019 6:17 AM
753	33701	6/28/2019 6:17 AM
754	20005	6/28/2019 6:15 AM
755	75206	6/28/2019 6:13 AM
756	77010	6/28/2019 6:12 AM
757	14202	6/28/2019 6:10 AM
758	60606	6/28/2019 6:09 AM
759	75202	6/28/2019 6:08 AM
760	97205	6/28/2019 6:06 AM
761	44115	6/28/2019 6:02 AM
762	43617	6/28/2019 5:57 AM
763	90024	6/28/2019 5:56 AM
764	85201	6/28/2019 5:56 AM
765	60604	6/28/2019 5:54 AM
766	85016	6/28/2019 5:52 AM
767	80202	6/28/2019 5:47 AM
768	60439	6/28/2019 5:46 AM
769	83702	6/28/2019 5:43 AM
770	84111	6/28/2019 5:42 AM
771	33322	6/28/2019 5:41 AM
772	0	6/28/2019 5:41 AM
773	80202	6/28/2019 5:37 AM

Organizational Pricing Model Survey

774	92101	6/28/2019 5:36 AM
775	4240	6/28/2019 5:35 AM
776	33308	6/28/2019 5:34 AM
777	98101	6/28/2019 5:34 AM
778	48084	6/28/2019 5:33 AM
779	7932	6/28/2019 5:31 AM
780	75204	6/28/2019 5:30 AM
781	33401	6/28/2019 5:30 AM
782	11530	6/28/2019 5:29 AM
783	14604	6/28/2019 5:28 AM
784	92691	6/28/2019 5:25 AM
785	55401	6/28/2019 5:25 AM
786	3101	6/28/2019 5:19 AM
787	2110	6/28/2019 5:18 AM
788	77479	6/28/2019 5:17 AM
789	94105	6/28/2019 5:14 AM
790	46204	6/28/2019 5:14 AM
791	6033	6/28/2019 5:09 AM
792	12207	6/28/2019 5:06 AM
793	53188	6/28/2019 5:06 AM
794	85004	6/28/2019 5:06 AM
795	0	6/28/2019 5:03 AM
796	98101	6/28/2019 5:02 AM
797	75202	6/28/2019 5:01 AM
798	1568	6/28/2019 5:00 AM
799	55082	6/28/2019 4:59 AM
800	80246	6/28/2019 4:59 AM
801	2135	6/28/2019 4:59 AM
802	19102	6/28/2019 4:56 AM
803	37929	6/28/2019 4:56 AM
804	7960	6/28/2019 4:54 AM
805	15222	6/28/2019 4:53 AM
806	32801	6/28/2019 4:52 AM
807	63141	6/28/2019 4:49 AM
808	95814	6/28/2019 4:46 AM
809	24018	6/28/2019 4:45 AM
810	19801	6/28/2019 4:44 AM
811	97204	6/28/2019 4:43 AM
812	32202	6/28/2019 4:43 AM
813	2110	6/28/2019 4:43 AM
814	60606	6/28/2019 4:41 AM

Organizational Pricing Model Survey

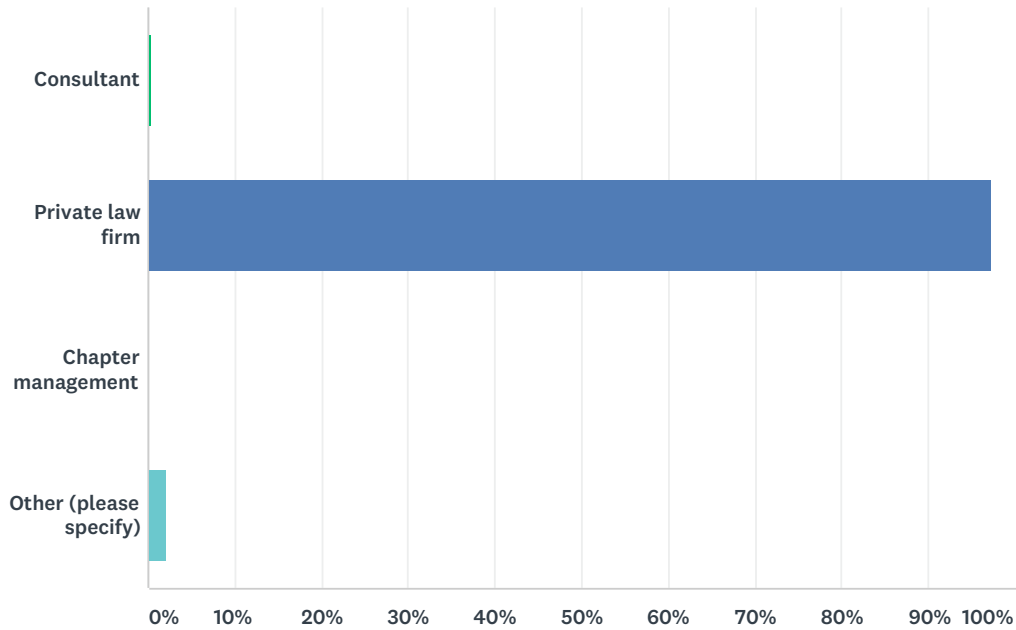
815	19801	6/28/2019 4:41 AM
816	33901	6/28/2019 4:40 AM
817	16323	6/28/2019 4:39 AM
818	19087	6/28/2019 4:38 AM
819	2110	6/28/2019 4:38 AM
820	60173	6/28/2019 4:37 AM
821	37912	6/28/2019 4:35 AM
822	87102	6/28/2019 4:35 AM
823	5404	6/28/2019 4:34 AM
824	55402	6/28/2019 4:34 AM
825	29406	6/28/2019 4:34 AM
826	60603	6/28/2019 4:34 AM
827	20002	6/28/2019 4:33 AM
828	14202	6/28/2019 4:32 AM
829	60654	6/28/2019 4:31 AM
830	55435	6/28/2019 4:31 AM
831	32097	6/28/2019 4:31 AM
832	32801	6/28/2019 4:30 AM
833	98121	6/28/2019 4:30 AM
834	60606	6/28/2019 4:30 AM
835	2109	6/28/2019 4:29 AM
836	44114	6/28/2019 4:28 AM
837	68124	6/28/2019 4:28 AM
838	11530	6/28/2019 4:27 AM
839	77006	6/28/2019 4:27 AM
840	7039	6/28/2019 4:27 AM
841	27577	6/28/2019 4:26 AM
842	19103	6/28/2019 4:26 AM
843	40507	6/28/2019 4:25 AM
844	10001	6/28/2019 4:25 AM
845	60601	6/28/2019 4:24 AM
846	19428	6/28/2019 4:24 AM
847	33394	6/28/2019 4:24 AM
848	14604	6/28/2019 4:23 AM
849	78739	6/28/2019 4:22 AM
850	60601	6/28/2019 4:20 AM
851	60602	6/28/2019 4:20 AM
852	77046	6/28/2019 4:20 AM
853	23219	6/28/2019 4:19 AM
854	77002	6/28/2019 4:18 AM
855	94520	6/28/2019 4:18 AM

Organizational Pricing Model Survey

856	73134	6/28/2019 4:18 AM
857	32789	6/28/2019 4:18 AM
858	0	6/28/2019 4:18 AM
859	60606	6/28/2019 4:18 AM
860	85260	6/28/2019 4:17 AM
861	27612	6/28/2019 4:17 AM
862	53203	6/28/2019 4:17 AM
863	68102	6/28/2019 4:16 AM
864	58501	6/28/2019 4:16 AM
865	32301	6/28/2019 4:16 AM
866	10022	6/28/2019 4:16 AM
867	77002	6/28/2019 4:15 AM
868	33134	6/28/2019 4:15 AM
869	60601	6/28/2019 4:15 AM
870	20005	6/28/2019 4:14 AM
871	98402	6/28/2019 4:14 AM
872	33480	6/28/2019 4:14 AM
873	25301	6/28/2019 4:14 AM
874	76102	6/28/2019 4:14 AM
875	37203	6/28/2019 4:13 AM
876	6601	6/28/2019 4:13 AM
877	70130	6/28/2019 4:13 AM
878	66062	6/28/2019 4:13 AM
879	30308	6/28/2019 4:13 AM
880	10017	6/28/2019 4:12 AM
881	78746	6/28/2019 4:12 AM
882	8054	6/28/2019 4:11 AM
883	30117	6/28/2019 4:11 AM
884	77057	6/28/2019 4:11 AM
885	19109	6/28/2019 4:11 AM
886	37901	6/28/2019 4:11 AM
887	78739	6/28/2019 4:11 AM
888	2110	6/28/2019 4:10 AM
889	15222	6/28/2019 4:09 AM

Q12 Which option best describes your current primary employer?

Answered: 889 Skipped: 52



ANSWER CHOICES	RESPONSES
Consultant	0.45% 4
Private law firm	97.30% 865
Chapter management	0.22% 2
Other (please specify)	2.02% 18
TOTAL	889

#	OTHER (PLEASE SPECIFY)	DATE
1	governmental municipal entity	8/5/2019 9:41 AM
2	Healthcare Provider	8/2/2019 5:50 AM
3	Corporation with in-house legal department	8/2/2019 4:02 AM
4	Mandatory Bar organization	8/1/2019 8:09 AM
5	State Bar Association	8/1/2019 5:07 AM
6	Supreme Court constitutional agency	7/31/2019 8:37 AM
7	Government law department	7/31/2019 7:08 AM
8	Local Government	7/31/2019 6:12 AM
9	Bar Association	7/30/2019 8:56 AM
10	Non-profit legal association	7/30/2019 5:06 AM
11	State Bar Association	7/10/2019 11:23 AM
12	Local Government, City Attorney's Office	6/28/2019 4:18 PM
13	Corporate Legal Dept	6/28/2019 2:05 PM

Organizational Pricing Model Survey

14	Government	6/28/2019 9:02 AM
15	Corporate Legal	6/28/2019 5:46 AM
16	Federal Public Defender	6/28/2019 4:56 AM
17	Municipal Government	6/28/2019 4:43 AM
18	Government	6/28/2019 4:16 AM