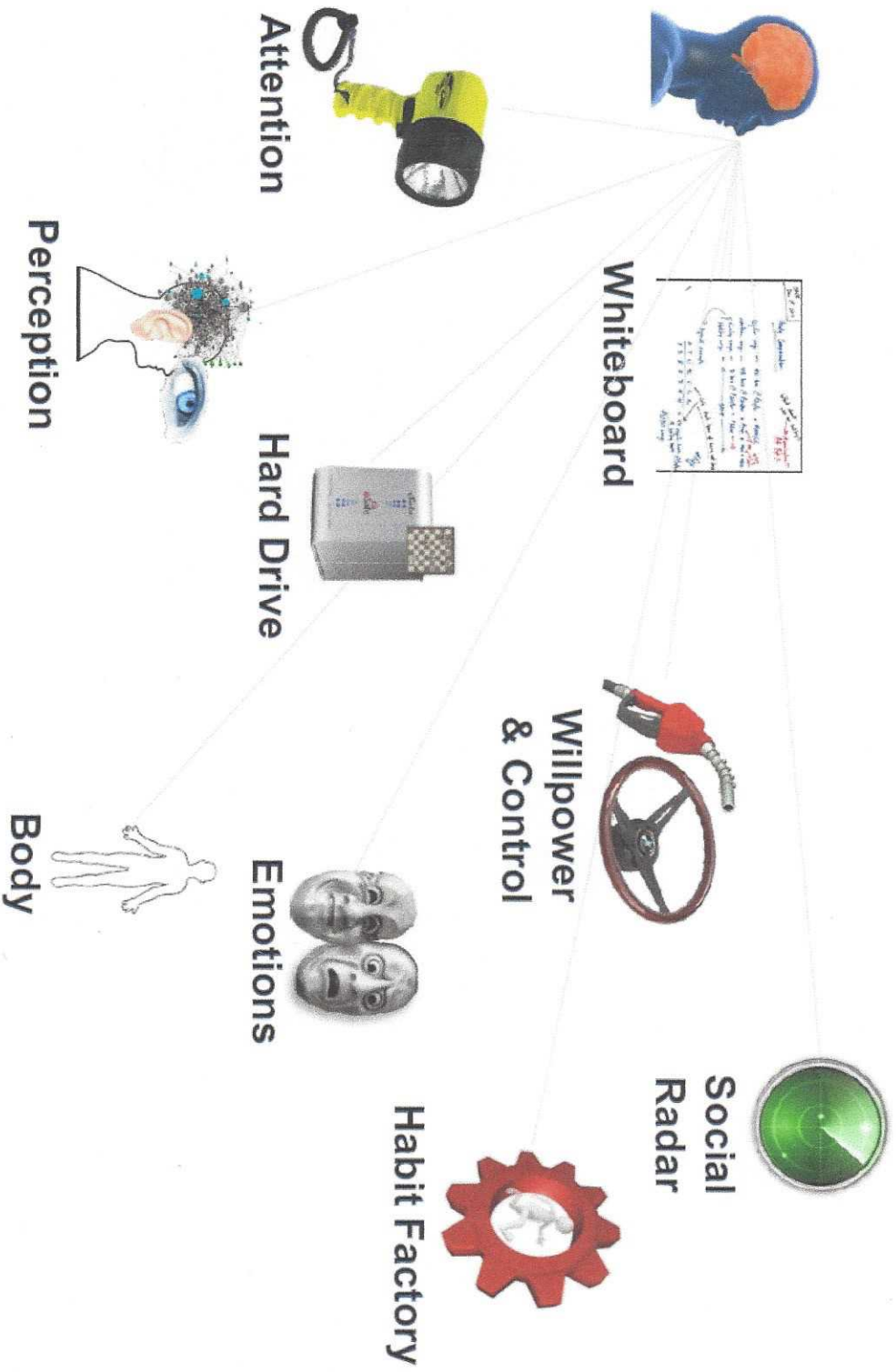
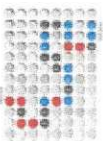


mindware.



Lee Newman, Ph.D.

mindware at work?



Attention

- listening in meetings
- considering others ideas
- doing an analysis
- reading nonverbal cues



Perception

- looking at data
- interpreting facial expressions
- considering tone of a comment



Whiteboard

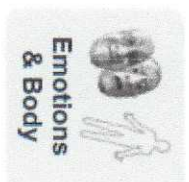
- thinking how to respond
- reasoning through scenarios
- doing an analysis



Hard Drive

- remembering a discussion
- recalling what did/didn't work
- judging based on experience

Leah Neumann, Ph.D.



Emotions & Body

- discomfort with proposed change
- proud of a success
- fear of failure, loss reputation
- frustration in a meeting



Willpower & Control

- dealing with distractions
- trying not to get emotional
- working while very tired



Habit Factory

- typical response to conflict
- running meetings
- routine financial calculations



Social Radar

- worrying what others think
- how my actions affect others
- planning a communication

