## 2019 ALA Financial Statement

At ALA, we continue to work to make the most efficient and impactful use of our financial and human resources. ALA's Board of Directors and staff are continuously exploring and identifying opportunities to improve efficiencies and optimize results. In 2019, our overall revenue was $\$ 7.18$ million and expenses were $\$ 7.05$ million, resulting in a net gain of $\$ 131,373$. To read the full statement. You can read the full financial statement below.

As we head into the second half of 2020, the world continues to change. Like most organizations, the COVID-19 pandemic is forcing us to reevaluate our financial landscape for 2020 and beyond. We remain focused on elevating your membership experience and refocusing our efforts to meet the new challenges our members face.

The Board of Directors is currently working on the Strategic Plan, which begins in 2021. This will set the goals we will be working toward. We look forward to working with the entire ALA community - members, business partners, chapters and other leaders in the business of law - to achieve these goals and navigate this new landscape together.

| For the Years Ended December 31 | 2019 |  | 2018 |  |
| :---: | :---: | :---: | :---: | :---: |
| REVENUES AND GAINS (LOSSES) |  |  |  |  |
| Dues | \$ | 3,147,583 | \$ | 3,242,839 |
| Annual Conference |  | 2,084,072 |  | 2,108,118 |
| Advertising |  | 168,885 |  | 219,694 |
| Education |  | 626,866 |  | 755,554 |
| Publications and Other Materials |  | 310,621 |  | 295,234 |
| Business of Law Conferences Revenue |  | 399,921 |  | 691,092 |
| Contributions |  | 25,596 |  | 37,903 |
| Other |  | 413,385 |  | 414,185 |
| Interest and Dividend Income |  | 66,823 |  | 54,777 |
| Realized Loss on Investments |  | (229) |  | $(1,783)$ |
| Unrealized Gain on Investments |  | 1,564 |  | 1,363 |
| Loss on Disposal of Property |  | $(60,610)$ |  | - |
| Total Revenues and Gains (Losses) |  | 7,184,477 |  | 7,818,976 |
| EXPENSES |  |  |  |  |
| Program Expenses |  | 4,635,204 |  | 5,295,407 |
| Management and General |  | 2,413,994 |  | 2,457,322 |
| Fundraising |  | 3,906 |  | 14,492 |
| Total Expenses |  | 7,053,104 |  | 7,767,221 |
| CHANGE IN NET ASSETS WITHOUT DONOR RESTRICTIONS |  | 131,373 |  | 51,755 |
| Net Assets without Donor Restrictions, Beginning of Year |  | 1,293,290 |  | 1,241,535 |
| NET ASSETS WITHOUT DONOR RESTRICTIONS, END OF YEAR | \$ | 1,424,663 | \$ | 1,293,290 |

