



### Michael S. Cohen, JD

Michael S. Cohen, JD, is a Partner at Duane Morris LLP in the firm's Employment Services Practice Group, where he concentrates his practice in the areas of employment law training and counseling. A highly rated ALA speaker, he has trained and counseled employees throughout the country on employment subjects including harassment prevention, diversity, discipline, hiring, firing, recruiting, performance evaluations and compliance.



### Elizabeth Danziger

Elizabeth Danziger is the President of Worktalk Communications Consulting, which was founded in 1987. Through its training and coaching programs, Worktalk enables people to overcome the costs of poor communication and achieve success through better writing. Danziger has trained businesspeople throughout the United States and has worked with executives from many major corporations. She has authored four books, the most recent of which is *Get to the Point!*, which was originally published by Random House. Danziger has done training for many law firms, including Nixon Peabody, Sullivan & Cromwell and McGuireWoods.



## Debbie Foster

Debbie Foster is a Partner with Affinity Consulting Group, where she specializes in technology, process and management consulting for firms all over the country. In addition to regularly speaking for bar associations and other organizations on those topics, Foster is very involved with ALA and the Law Practice Division of the American Bar Association. She was also the Chair of ABA TECHSHOW 2010.



## Jennifer Hill

Jennifer Hill is President of JHill's Staffing Services, a Division of Marcum Search LLC. She began recruiting in 2003 and has recruited for top-tier law firms and corporations throughout the United States. Hill also hosts a weekly radio show on LA Talk Radio, *Get Yourself the Job*, for more than 30,000 listeners a month; she interviews experts and authors from around the world on the subject of landing one's dream job. Hill earned a Bachelor of Arts in Psychology from the University of California Irvine and currently is a part of the Dean's Leadership Society at UCI.



### Judith A. Hissong, CLM, PCC

Judy Hissong, CLM, PCC, is the President of Nesso Strategies and Founder of Legal Leadership Institute. *Nesso* is the Italian word for connection, and connecting strategies is Hissong's passion. Her financial background pairs with her athletic mindset and her executive coach training as she partners with law firm professionals for strategic planning, leadership development, executive coaching, team building and training in conflict and communication. She has more than a decade of law firm leadership experience, giving her an insider's understanding of the complexities of the business of law.



### John Iezzi, CPA

John Iezzi, CPA, has more than 40 years of experience in all areas of law firm management. He is the author of more than 125 articles on law office management-related topics and has spoken to attorneys and legal managers in more than 300 seminars. He is the author of *Results-Oriented Financial Management: A Guide to Law Firm Financial Performance* and contributor to several other books. Iezzi served as Adjunct Professor at the law schools of the University of Richmond and William & Mary. He currently manages four law firms.



## Jan McInnis

Jan McInnis, formerly a marketing executive in Washington, D.C., for national nonprofits, has spent the past 22-plus years as a professional speaker, comedian and comedy writer. She is a past recipient of the Greater Washington Society of Association Executives' Excellence in Education Award and has spoken to thousands of organizations, from the Federal Reserve Banks to the Mayo Clinic. She is the author of two books: *Finding the Funny Fast: How to Create Quick Humor to Connect with Clients, Coworkers and Crowds* and *Convention Comedian: Stories and Wisdom from Two Decades of Chicken Dinners and Comedy Clubs*. She has also sold comedy material to hundreds of venues, including *The Tonight Show with Jay Leno*. McInnis was featured in *The Wall Street Journal*, *The Washington Post* and *The Huffington Post* for her humor.



## Deborah McMurray

As a former head of two large law firm marketing departments, Deborah McMurray brings a leader's in-house perspective to every engagement with a professional services firm. Having conducted hundreds of client interviews, she also brings the client's voice to every design, content and technology assignment.

McMurray has co-authored several books published by the American Bar Association's Law Practice Division. The latest is *The Lawyer's Guide to Marketing on the Internet, 4th Edition*; she also wrote the second and third editions with co-author Greg Siskind.



## Michael Moore, JD

Michael Moore, JD, is the Founder of Moore's Law, LLC, and helps both lawyers and law firms create professional success. Moore specializes in individual marketing, client development and leadership coaching, and he advises law firms on strategic planning, growth initiatives and resource optimization. A frequent speaker at ALA events across the country, his current topics have included mentoring, leadership, financial management and strategic planning.



## Sunjay Nath

Sunjay Nath travels globally sharing insights on leadership and performance. He is best known for *The 10-80-10 Principle*, which is a framework that helps individuals and teams improve performance. He has authored several books in addition to *The 10-80-10 Principle*. Nath holds degrees in engineering and business.



## Marsha Petrie Sue

Marsha Petrie Sue is an international professional speaker, best-selling author and executive coach. She works with associations, public and private enterprises, and government organizations tailoring presentations and workshops on change management, leadership development, communications and conflict resolution. Her high-energy, interactive style leaves the audience with tips and skills that will immediately translate to their work situations, translating to reduced stress and an improved bottom line.



## John Remsen Jr.

John Remsen Jr. is one of the country's leading authorities on law firm leadership, management, marketing and business development. After serving as Marketing Director at two major law firms, Remsen formed TheRemsenGroup, a consulting firm that works exclusively with law firms. In 2002, he created The Managing Partner Forum, a highly acclaimed conference series for leaders of smaller and midsize law firms. In 2012, he was inducted into the College of Law Practice Management.



## Dean Savoca, MEd, BCC

Dean Savoca, MEd, BCC, of Savoca Performance Group is a performance management and results expert who works at the individual executive level as a coach, at the team and department level as a trainer and facilitator, and at the company and association level as a keynote speaker. Whatever the format — be it strategic planning, leadership development, sales training, executive coaching or meeting facilitation — Savoca guides teams through processes that focus their attention on core issues and rallies them to action, often right there in the room. The result is improved performance, higher productivity, more cohesive teamwork and an improved bottom line. He has nearly 20 years of experience working with executives and employees of companies ranging from small businesses to professional organizations to Fortune 500 companies.



## David Skinner, LLB, BCL

David Skinner, LLB, BCL, is a Senior Attorney, Lean Practice Management Adviser and Senior Management Executive with more than 20 years of experience in the legal, venture capital and biotechnology industries. He is Co-Founder and Principal at Gimbal Canada Inc. A certified Lean Six Sigma expert, he is also a speaker, university and CLE lecturer, and process improvement facilitator who applies Lean to the practice and business of law.



## Karen Skinner, LLB, BCL

Karen Dunn Skinner, LLB, BCL, is a Senior Attorney and Lean Practice Management Adviser. She is a Lean Six Sigma Black Belt with more than 18 years of international experience in corporate-commercial, regulatory and education law. She is Co-Founder and Principal at Gimbal Canada Inc., which specializes in Lean practice management in law firms, in-house legal departments and public-sector institutions.



## Pete Smith

Pete Smith is the author of *Dare to Matter* and has been called one of America's leading personal and professional development coaches. He is a sought-after international speaker and trainer in the field of leadership, management, personal growth and development. He is a board member of the HR Alliance DC, and a director in the Association for Talent Development's D.C. Chapter. His energetic, edgy, interactive style is complemented by his ability to provide practical takeaways.



## Tracy Spears

Tracy Spears is the Founder of the Exceptional Leaders Lab. She specializes in developing leaders, inspiring teamwork and enhancing interoffice communications. The innovative content in her keynote speeches and workshops is taken directly from her best-selling books, *What Exceptional Leaders Know* and *The Exceptional Leaders Playbook*. Her energetic and interactive approach has helped leaders and aspiring leaders all over the world improve their leadership skills, their communication and their understanding of how people and organizations succeed.

Spears is a graduate of the University of Oklahoma and an accomplished athlete who was a member of the U.S. National Softball Team. She is a member of the National Speakers Association and one of the highest rated leadership, diversity and inclusion and team development coaches in America.



## Tommy Stephens, CPA, CITP, CGMA

Tommy Stephens, CPA, CITP, CGMA, is a Partner in K2 Enterprises in Hammond, Louisiana. He has lectured nationally on subjects such as internal controls for small businesses, technology strategies, computer hardware and software applications, tax strategies and compliance, and financial accounting standards and applications. Over the past 18 years, Stephens has presented more than 1,350 educational sessions to more than 40,000 participants nationwide.



## Vanessa Van Edwards

Vanessa Van Edwards is lead investigator at the Science of People, a human behavior research lab. She is the national best-selling author of *Captivate: The Science of Succeeding with People*, which was chosen as one of Apple's Most Anticipated Books of 2017. She has delivered her innovative and high-energy keynotes for many Fortune 500 companies and large conferences. More than 200,000 students have completed her courses. She writes a monthly column on the science of success for *Entrepreneur* magazine and has been featured by CNN, CBS, NPR, *The Wall Street Journal* and many more.



## Skip Weisman

Skip Weisman works with the owners and C-Level executives of small to medium-sized companies and nonprofit agencies to improve their ability to lead their organizations. His work focuses on helping organizational leaders improve leadership communication and interpersonal communication throughout their work environments in a way that transforms teamwork, employee engagement, employee morale and motivation to generate high-performance, "championship"-caliber results.



## Monica Wofford, CSP

Monica Wofford, CSP, has been a manager since 1989, but she showed leadership skills as early as the second grade, creating a sales team for pencil sales to fellow students. Her training firm, Contagious Companies, was founded on the premise that leadership isn't something you're born with — it's developed. She's also the author of *Contagious Leadership* and *Make Difficult People Disappear*.

Speaker fees have been predetermined. Please contact [profdev@alanet.org](mailto:profdev@alanet.org) to add this component to your event.