

Managing for Impact

Wednesday, September 30

7:30-8 a.m.	Breakfast	Room TBD
8-9 a.m.	<ul style="list-style-type: none">• Introductions• Dream leader exercise• Reflection on the implications of poor vs. extraordinary leadership	Room TBD
9-10 a.m.	<ul style="list-style-type: none">• Introduction to effective listening• Barriers to listening exercise• Reflection and review of insights	Room TBD
10-10:15 a.m.	Break	
10:15-10:45 a.m.	<ul style="list-style-type: none">• Review of fracture-based vs. benefit-based conflict resolution• Overview of Loeb Leadership's T-L-C model for giving feedback	Room TBD
10:45-11:30 a.m.	<ul style="list-style-type: none">• Review of a case study• Small group feedback practice	Room TBD
11:30 a.m.-Noon	<ul style="list-style-type: none">• Reflection and review of insights gained thus far• Group discussion	Room TBD
Noon-12:45 p.m.	Lunch	Room TBD
12:45-1:15 p.m.	Introduction to the Loeb performance evaluation tool (5-Box)	Room TBD
1:15-2 p.m.	<ul style="list-style-type: none">• Review of performance scenarios• Open discussion to brainstorm specific performance management challenges	Room TBD
2-2:30 p.m.	Introduction to the Loeb Leadership coaching model	Room TBD
2:30-2:45 p.m.	Break	
2:45-3:15 p.m.	Case study review and reflection	Room TBD
3:15-4 p.m.	Coaching practice	Room TBD

4-4:30 p.m.	<ul style="list-style-type: none">● Workshop review● Selection of an accountability partner● Distribution of accountability coins	Room TBD
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