

**Our Proven Process** 



## Onboarding

- Dedicated vCIO and Onboarding Team closely collaborate to understand your needs and goals
- Documentation, inventory, and assessment
- Orientation with key personnel
- 60-day findings report

### What Makes Us Different

#### **Professional Services**

- ITS Project Team comprised of dedicated project managers and engineers
- Detailed preliminary planning and easy-tofollow documentation
- New deployments, migrations, and upgrades
- Quote, scope, schedule, and execute projects

#### **Strategic Services**

- Virtual Chief Information Officer (vCIO) is your trusted advisor and advocate
- Budgets, roadmaps, and holistic guidance throughout entire technology journey
- Compliance
- Procurement

Introductory Techni Conversations Evalua

Technical Evaluation Meet ITS Leadership

**ITS Discovery Process** 

Review Recommendations

 $\bigcirc$ 

Plan Agreement + Onboarding

( )



**Our Proven Process** 

# Why Our Clients Trust Us



#### **Succeeding Together**

Our partnerships are founded on trust and collaboration, fostering success through shared objectives and open communication. With an engagement model that evolves alongside your needs, we're focused on elevating your success every day.



#### **Tailored Support**

We redefine support to be uniquely yours. Our Support Team Pods are versed in your technology, industry, and business. With a dedicated IT Solutions expert at your side and added visibility through the Client Portal, you'll experience prompt, personalized support.



#### **Prioritizing Your Security**

Safeguard your organization with confidence knowing you're prepared for current challenges and future uncertainties. Our approach to cybersecurity is tailored to your risk profile and compliance needs, ensuring the protection of your network and critical assets.



#### **Strategic Guidance**

Our dedicated vClOs proactively advise on IT operations and security, seamlessly aligning with your business goals. By integrating efficiency, cost optimization, and your vision, the vClO empowers you to maximize your technology investment, driving substantial growth.

## **Client Success is Our Success**

We're excited to partner with you.