

LEGAL MANAGEMENT

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To CLM or Not to CLM — That Was My Question

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I am goal-oriented, and this year I set a goal for myself to take and pass the CLM exam. I thought that while I had been in the legal management arena for most of my professional life, this would be a good goal to focus on, and I felt that obtaining the designation would help me in my career.

I started off by looking at what the requirements were for being able to sit for the exam. The biggest issue I saw was that I needed classes to get the hours to qualify. I had a lot of what I needed but was missing some classes and hours in key areas of learning. So I first got to work on trying to figure out what to take.

I decided to attend ALA's Annual Conference & Expo, and boy, did I get what I needed and more! Not only did I meet new friends at this conference, but I also learned new things that were relevant to my work. Plus, I fine-tuned my skill set.

In the process of working to achieve my goal of taking and passing the exam, I learned a tremendous amount of

relevant and important information and gained confidence in what I knew and what I could bring to my firm. I was proud that I was well on my way to taking the exam, but I think I was more surprised that I was so jazzed to also continue on my path of learning and growing in the business of law.

I thought that the exam was just an exam, and setting a goal and executing on that goal felt good. But the real upside for me came in fully expanding and embracing my business skill set, expanding my leadership skills and growing my network of experienced and helpful ALA friends.

It had not occurred to me that taking the CLM exam would give me so much back.

The exam was tough, but I feel like I have learned so much through work and educational experiences. The CLM after my name shows that I have achieved something important in my law management career. I am really so proud to have achieved it, and even more proud to be able to explain to my partners what it means.

READY TO GET CERTIFIED?

If you've been thinking about obtaining your CLM certification, now is the perfect time. Make it your New Year's Resolution. Visit www.alanet.org/clm for more information about the process.

Here you'll find various study aids, including a list of [10 sample questions](#). Some questions include:

1. **An asset placed in service today would be most commonly depreciated for U.S. Federal tax-reporting purposes using which of the following methods?**
 - a) Alternative Minimum Tax
 - b) Accelerated Cost Recovery System
 - c) Double Declining Balance
 - d) Modified Accelerated Cost Recovery System

2. **According to the Americans with Disabilities Act (ADA), when are medical examinations for potential new hires allowed?**
 - a) Once a job has been offered but prior to the commencement of employment
 - b) Within 30 days of commencement of employment
 - c) Prior to a position being offered
 - d) When the employer doubts the applicant's ability to perform

3. **The term "selection procedure" as used by the Equal Employment Opportunity Commission (EEOC) includes:**
 - a) Standardized tests only
 - b) Interviews only
 - c) Physical examinations only
 - d) Any procedure used as a basis for selection decisions



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